



TO: Board of Contracts and Awards
FROM: Michael P. Slevin III, P.E., Environmental Services Director
COPY: Judith Scott, Division Manager, Operations and Maintenance Division
City Council, City Manager, City Clerk, SBE Coordinator, LEAP Coordinator,
Jessica Tonka, Finance/Purchasing, and Hugh Messer, Assistant Division
Manager
SUBJECT: Contract Increase for the purchase of CCTV Van, HGACBuy Contract SC01-15,
Purchase Order 4500429342 – May 9, 2017
DATE: April 21, 2017

SUMMARY:

The Environmental Services Department, Operations and Maintenance Division, requests approval to increase the contract and Purchase Order 4500429342 with ELXSI, dba Cues, Inc., Orlando, FL, by \$11,127, plus sales tax, budgeted from the ES Wastewater Fund, for a cumulative total of \$216,325, for additional options on the purchase of a Cues CCTV van for collection system asset inspections.

STRATEGIC POLICY PRIORITY:

- Strengthen and support a safe city with healthy residents.
- Encourage and promote an efficient and effective government, which is fiscally sustainable and guided by engaged residents.

The purchase of this equipment allows the inspection of sanitary and surface water lines for condition assessment and troubleshooting to prevent or resolve sanitary overflows and or flooding issues. The new van provides the Transmission section additional capabilities and technology that were not available 14 years ago that helps the crew be more efficient. The additional options offered by the vendor will further increase efficiency of the collection system inspection crews.

BACKGROUND:

ISSUE: Unadvertised options were extended after Purchase Resolution No. 39506 was approved on August 2, 2016, for the purchase of a new CCTV van. The Department would like to purchase additional unadvertised options such as rear door roll-up type conversion, kick plate storage, addition of a floor crane and awning installation available on the CCTV van which would increase efficiency of the collection system inspection crews using the purchased equipment.

ALTERNATIVES: The alternative course of action would be to not purchase the additional options. This course of action would cause inefficient use of the CCTV equipment in the field.

FINANCE PURCHASING

APR 25 2017 9:58:24



COMPETITIVE SOLICITATION: This contract was originally awarded to ELXSI, dba Cues, Inc., Orlando, FL, as a result of HGACBuy Contract No. SC01-15 in August 2016. HGACBuy Contract No. SC01-15 was competitively bid which allows for the purchase of unadvertised options for up to 25 percent of the base price of the vehicle; these options total 15 percent of the base price. Through an inter-local cooperative purchasing agreement, the City will purchase the equipment under PO 4500429342 at the prices, terms, and conditions of this contract.

CONTRACT HISTORY: The original approval for the purchase of the CCTV van was awarded by Purchase Resolution No. 39506 on August 2, 2016, in the amount of \$205,198, plus tax. This increase will bring the contract to a cumulative total of \$216,325, plus sales tax. This is the first amendment to the contract.

SUSTAINABILITY: ELXSI, dba Cues, Inc. is a manufacturer and supplier of environmental protection products to assist in maintaining functional waste and storm water distribution systems to protect local and regional watersheds. Cues, Inc.’s inspection and rehabilitation equipment also helps protect the integrity of municipal and private roads, vaults, lift stations, or any other areas where visibility is required but cannot be manned. Environmental protection is at the core of ELXSI, dba Cues, Inc. mission with the products they supply.

SBE/LEAP COMPLIANCE: Not applicable.

RECOMMENDATION:

The Environmental Services Department, Operations and Maintenance Division, requests approval to increase the contract and Purchase Order 4500429342 with ELXSI, dba Cues, Inc., Orlando, FL, by \$11,127, plus sales tax, budgeted from the ES Wastewater Fund, for a cumulative total of \$216,325, for additional options on the purchase of a Cues CCTV van for collection system asset inspections.

FISCAL IMPACT:

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
ES Wastewater Fund 4300	ENV-00099-01-01	5415000	\$11,127
TOTAL			\$11,127

* General Fund: Include Department

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
ES Wastewater Fund 4300	523900	4343150	\$11,127
TOTAL			\$11,127

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$11,127, plus applicable tax

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? YES