



TO: Elizabeth Pauli, City Manager
FROM: Reid Bennion, Budget Officer, Office of Management and Budget
 Andy Cherullo, Director, Department of Finance
COPY: City Council and City Clerk
SUBJECT: Ordinance – 2023-2024 Biennial Budget Amendment – November 21, 2023
DATE: October 18, 2023

SUMMARY AND PURPOSE:

Modifying the 2023-2024 Biennial Budget as outlined in the attached exhibits. Modifications generally recognize new revenues, budget for resolutions already passed by the City Council, adjust for changes that have occurred over the course of the biennium, and make corrections to the adopted budget.

BACKGROUND:

This Department’s Recommendation is Based On: Compliance with RCW 35.34.130 which provides that the legislative body of the City will meet no sooner than eight months after the start nor later than the conclusion of the first year of the fiscal biennium for the purpose of a mid-biennial review and modification of the biennial budget. The Mid-Biennial Modification Ordinance will increase and/or decrease expenditure budgets (appropriations) and revenues to align them with more recent conditions and projections. Modifications are based on the current actual and projected revenues and expenditures, including expenditures for unforeseen and unanticipated conditions.

2025 STRATEGIC PRIORITIES:

Equity and Accessibility:

Departments submitted budget proposals with equity impacts in mind. The Office of Management and Budget and the City Manager’s Office evaluated proposals accordingly.

ALTERNATIVES:

Per RCW 35.34.130, the City must perform a mid-biennial review and modification of the budget. The City Council could decline to appropriate the requested adjustments. This action could result in some funds lacking legal authority to spend new revenues or adapt to changing circumstances.

Alternative(s)	Positive Impact(s)	Negative Impact(s)
1. Adopt Modification Ordinance	Increase spending authority will allow City departments to pursue initiatives important to the community.	City departments will be legally required to spend within pre-existing budget authority.
2. Do not adopt Modification Ordinance	-	City departments will be legally required to spend within pre-existing budget authority.



STAFF/SPONSOR RECOMMENDATION:

Staff recommends the adoption of the Operating Modification Ordinance in order to address budget corrections, allow departments to spend additional revenues, and begin new projects for the community.

FISCAL IMPACT:

The 2023-2024 Biennial Budget will be amended as set forth in Exhibit “A” and explained in narrative form in Exhibit “B”.

Fund Number & Name	COST OBJECT (CC/WBS/ORDER)	Cost Element	Total Amount
1. Multiple – See Exhibit “A”			
TOTAL			

What Funding is being used to support the expense? See Exhibit “B”

Are the expenditures and revenues planned and budgeted in this biennium’s current budget?

YES

Are there financial costs or other impacts of not implementing the legislation?

YES

Will the legislation have an ongoing/recurring fiscal impact?

YES

Will the legislation change the City’s FTE/personnel counts?

YES, PLEASE EXPLAIN BELOW

Passage of this legislation authorizes FTE hiring across the organization.

ATTACHMENTS:

- Exhibit A – Operating Budget Modification by Fund
- Exhibit B – Operating Budget Modification Narrative Explanation

EXHIBIT A

**City of Tacoma, Washington
2023-2024 Biennial Operating Budget
Modification of 2023-2024 Contracts, Transfers, Other Obligations**

Fund No.	Fund Name	Reappropriation Ordinance	Modification Ordinance	Revised Budget
0010	General Fund	631,326,362	15,899,674	647,226,036
Special Revenue Funds				
1020	Courts Special Revenue	146,500		146,500
1030	Contingency Fund	669,285		669,285
1050	PWS Transportation Revenues	9,168,748	31,842	9,200,590
1065	PW Street Fund (Street Ops, Eng, Transp)	63,778,610	177,607	63,956,217
1085	Voted Streets Initiative	50,276,609	407,354	50,683,963
1090	TFD Special Revenue	2,847,559		2,847,559
1100	PWF Property Management	2,397,801	360,000	2,757,801
1110	Local Improvement Guaranty	55,547		55,547
1145	PWB Building & Land Use Services	1,510,201		1,510,201
1155	TFD EMS Special Revenue	91,080,390	9,244,600	100,324,990
1180	PAF Tourism & Conventions	9,463,927		9,463,927
1185	NCS Special Revenue	31,498,904	5,944,122	37,443,026
1195	CED Economic Development Grants	54,418,039	2,861,267	57,279,306
1200	Library Special Revenue	980,520	1,221,328	2,201,848
1236	CED Equity In Contracting	1,217,595	60,000	1,277,595
1267	TPD Special Revenue	1,938,775	1,496,094	3,434,869
1431	CMO Municipal Cable TV	1,373,285		1,373,285
1500	CED Local Employment Apprenticeship Program	636,822		636,822
1650	Traffic Enforcement, Engineering & Education	6,986,721		6,986,721
1700	American Rescue Plan	42,274,076		42,274,076
	Total Special Revenue Funds	372,719,914	21,804,214	394,524,128
Debt Service Funds				
2035	LTD GO Bonds 1997 A & B	1,541,100		1,541,100
2038	Public Works Trust Fund Loan	1,149,442	43,206	1,192,648
2040	LTGO 2009 Series A-F Bond Redemption	13,514,753		13,514,753
2041	2010 LTGO Bonds Series 2010B - 2010E	5,923,466		5,923,466
2043	LTGO Bond Issuances	4,166,600		4,166,600
	Total Debt Service Funds	26,295,361	43,206	26,338,567
Capital Project Funds				
3210	Real Estate Excise Tax	40,429,546	-953,541	39,476,005
	Total Capital Project Funds	40,429,546	-953,541	39,476,005

EXHIBIT A

**City of Tacoma, Washington
2023-2024 Biennial Operating Budget
Modification of 2023-2024 Contracts, Transfers, Other Obligations**

Fund No.	Fund Name	Reappropriation Ordinance	Modification Ordinance	Revised Budget
Enterprise Funds				
4110	Permit Services Fund	46,706,639	2,902,200	49,608,839
4120	PW Tacoma Rail Mountain Division	4,441,765		4,441,765
4140	PWE Parking Operating	15,712,009	-375,000	15,337,009
4165	Convention Center	26,281,646	542,500	26,824,146
4170	Cheney Stadium	3,203,676	3,690,127	6,893,803
4180	Tacoma Dome	28,917,624	1,090,000	30,007,624
4190	Performing Arts	4,605,001	750,000	5,355,001
4200	Solid Waste	190,696,560	210,916	190,907,476
4300	Wastewater	267,087,092	514,224	267,601,316
4301	Surface Water	159,701,584	394,538	160,096,122
4450	Union Station	11,140		11,140
4500	Tacoma Rail	70,257,615		70,257,615
4600	Water Utility	297,368,506		297,368,506
4700	Power	1,188,026,937		1,188,026,937
4800	TPU Self Insurance Claims	5,678,200		5,678,200
4805	Low Income Assistance	7,000,000		7,000,000
	Total Enterprise Funds	2,315,695,994	9,719,505	2,325,415,499
Internal Service Funds				
5050	TPU Fleet Service	11,835,376		11,835,376
5086	Tacoma Training & Employment Program	1,192,950	150,000	1,342,950
5400	PW Fleet Equipment Rental	33,709,927	3,897,088	37,607,015
5453	PWS Asphalt Plant	2,742,254		2,742,254
5540	Comms Equipment - Replacement Reserve	5,307,794	505,359	5,813,153
5550	Third Party Liability Claims	12,378,674	1,500,000	13,878,674
5560	Unemployment Compensation	475,875		475,875
5570	Worker's Compensation	12,891,316		12,891,316
5700	Municipal Building Acquisition & Oper	19,907,893		19,907,893
5800	General Governmental Internal Services	179,060,475	8,696,606	187,757,081
	Total Internal Service Funds	279,502,534	14,749,053	294,251,587
Trust & Agency Funds				
6050	Deferred Compensation Trust	535,316		535,316
6100	Employees Retirement	472,874,757		472,874,757
6120	Relief & Pension Police	10,459,756		10,459,756
6150	Relief & Pension Firefighters	12,829,700		12,829,700
6240	Tacoma Community Redevelopment Authority	40,205		40,205
6430	Health Care Trust Labor Management	169,459,069	275,000	169,734,069
6440	Group Life Trust	1,846,457		1,846,457
6460	Dental Care Labor Management	12,054,377		12,054,377
6470	Health Care Trust Firefighters	8,362,000		8,362,000
6480	Health Care Trust Police	7,662,000		7,662,000
6795	Public Facilities Districts	12,082,025		12,082,025
	Total Trust & Agency Funds	708,205,662	275,000	708,480,662
Total City of Tacoma Operating Budget		4,374,175,373	61,537,111	4,435,712,484

EXHIBIT B

**City of Tacoma, Washington
2023-2024 Biennial Operating Budget
Modification of 2023-2024 Contracts, Transfers and Other Obligations**

Narrative Explanation for the Budget Amendment Ordinance

Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

General Fund

0010 - General Fund	Amount
Revenues	
Licenses & Permits	(13,651,466)
Sales Tax	4,902,548
Business Tax	(2,854,895)
Utility Tax	(3,698,269)
Miscellaneous Revenues	(1,659,266)
Charges for Services	(574,596)
Fines & Forfeits	(403,980)
Other Taxes	(573,240)
Intergovernmental Revenues	736,503
Beginning Cash	1,876,988
	<u>\$ (15,899,674)</u>
Expenditures	
Encumbrances by Department	
City Manager's Office.....	\$ 270,000
Community & Economic Development.....	\$ 75,000
Finance.....	\$ 625,136
Fire.....	\$ 7,196,973
Library.....	\$ 85,060
Neighborhood & Community Services.....	\$ 1,144,262
Non-Departmental.....	\$ (5,212,981)
Planning & Development Services.....	\$ 250,000
Police.....	\$ 11,466,224
	<u>Total General Fund \$ 15,899,674</u>

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Special Revenue Funds

1050 - PWS Transportation Revenues **Amount**

Revenues

Beginning Cash	\$	(31,842)
	\$	(31,842)

Expenditures

Public Works Trust Fund Loan Payment	\$	43,206
Ending Cash	\$	(11,364)
	\$	31,842

1065 - PW Street Fund **Amount**

Revenues

Beginning Cash	\$	(21,000)
External Overhead	\$	(8,471)
Public Works Repair and Replacement	\$	(125,220)
Surplus Scrap Sales	\$	(22,916)
	\$	(177,607)

Expenditures

Damage Revenues	\$	156,607
Convert Temporary Laborers to Permanent Street Maintenance Workers	\$	14,000
Convert Temporary Grounds Maintenance Workers to Permanent Position	\$	7,000
	\$	177,607

1085 - Voted Streets Initiative **Amount**

Revenues

Natural Gas Use Tax	\$	(407,354)
	\$	(407,354)

Expenditures

Maintenance & Operations Costs	\$	407,354
	\$	407,354

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1100 - PWF Property Management		Amount
Revenues		
Beginning Cash	\$	(360,000)
	\$	<u>(360,000)</u>
Expenditures		
Foss Waterway Site 8 Demolition	\$	360,000
	\$	<u>360,000</u>
1155 - TFD EMS Special Revenue		Amount
Revenues		
Beginning Cash	\$	(698,431)
EMS Property Tax Revenue	\$	(8,646,169)
EMS Writedowns	\$	100,000
	\$	<u>(9,244,600)</u>
Expenditures		
Cross Shift Rovers	\$	4,500,000
Maintain CARES Services	\$	119,260
Expand CARES Services	\$	213,390
Additional EMS Services Due to Levy Lid Lift	\$	4,377,450
Ending Cash	\$	34,500
	\$	<u>9,244,600</u>

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Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

1185 - HRHS Mental Health		Amount
Revenues		
Beginning Cash	\$	(2,719,895)
Mental Health Sales Tax (.1%)	\$	551,553
General Fund Transfer	\$	(65,696)
Washington State Department of Commerce Grant	\$	(1,822)
Federal National Endowment for the Arts Grant	\$	(3,858,262)
Contributions and Donations	\$	150,000
	\$	<u>(5,944,122)</u>
Expenditures		
Add Budget for TPU Grant Utility Assistance Fund	\$	3,858,262
Funding Correction from Fund 1185 to Fund 5086	\$	(150,000)
Expand HOPE Team Services	\$	131,392
Fund Temporary Rental Space and Security Services for Community Court	\$	50,000
Maintain Emergency and Temporary Shelters	\$	548,146
Maintain HOPE Team Services	\$	1,554,500
Ending Cash	\$	<u>(48,178)</u>
	\$	5,944,122
1195 - Affordable Housing Fund		Amount
Revenues		
Beginning Cash	\$	(3,407,666)
Transfer from Environmental Services (1% for the Arts)	\$	(194,578)
Sales Tax Tacoma Creates	\$	139,324
Sales Tax .1% Housing	\$	548,408
Sales Tax Affordable Housing	\$	53,245
	\$	<u>(2,861,267)</u>
Expenditures		
Continue Planning Public Art Projects	\$	122,400
Replace Bridge of Glass Lighting	\$	100,000
McKinley Overlook Implementation for Neighborhood Planning Project	\$	100,000
Acquire Land or Existing Building for Development/Redevelopment into Affordable Housing	\$	2,500,000
1% for the Arts Contribution from Environmental Services Department	\$	194,578
Ending Cash	\$	<u>(155,711)</u>
	\$	2,861,267

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Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

1200 - Library Special Revenue		Amount
Revenues		
Beginning Cash	\$	(1,000,000)
Direct Federal Operating Grant	\$	(126,328)
Washington State Department of Commerce Grant	\$	(95,000)
	\$	<u>(1,221,328)</u>
Expenditures		
Solar Feasibility Grant from Department of Commerce	\$	95,000
News Photography Archives: National Historical Publications and Records Commission Grant	\$	126,328
Main Remodel Project: Trust Fund Contributions	\$	1,000,000
	\$	<u>1,221,328</u>
1236 - CED Equity In Contracting		Amount
Revenues		
Internal Service Revenues	\$	(60,000)
	\$	<u>(60,000)</u>
Expenditures		
Economic Disparity Study	\$	60,000
	\$	<u>60,000</u>
1267 - TPD Special Revenue		Amount
Revenues		
Beginning Cash	\$	(485,496)
Federal Department of Justice Grant	\$	(1,010,598)
	\$	<u>(1,496,094)</u>
Expenditures		
Breaching Tool Kits and Ballistic Shields	\$	104,600
Latent Fingerprint Technology and Replace Forensics Laser Scanner Instrument	\$	216,340
Special Investigations Services	\$	400,000
Gunshot Detection Technology Pilot Program	\$	210,598
Maintenance & Operations costs	\$	712,157
Ending Cash	\$	(147,601)
	\$	<u>1,496,094</u>
Total Special Revenue Funds		<u>\$ 21,804,214</u>

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City of Tacoma, Washington
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Narrative Explanation for the Budget Amendment Ordinance

Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

Debt Service Funds

2038 - Public Works Trust Fund Loan		Amount
Revenues		
Transfer from Motor Vehicle Fuel Tax	\$	(43,206)
	<u>\$</u>	<u>(43,206)</u>
Expenditures		
Interest Expense	\$	43,206
	<u>\$</u>	<u>43,206</u>
	<u>Total Debt Service Funds</u>	<u>\$ 43,206</u>

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Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

Capital Projects Funds

3210 - Real Estate Excise Tax		Amount
Revenues		
Local Revitalization Sales	\$	2,303,722
Beginning Cash	\$	(1,350,181)
	\$	<u>953,541</u>
Expenditures		
2019-2020 Capital Budget Error	\$	521,525
Gas Station Park	\$	300,000
Muni Dock Demolition	\$	595,572
Ending Cash	\$	(2,370,638)
	\$	<u>(953,541)</u>
	<u>Total Capital Funds</u>	\$ (953,541)

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Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

Enterprise Funds

4110 - Permit Services		Amount
Revenues		
Charges for Services	\$	(408,536)
Beginning Cash	\$	(1,573,093)
Licenses and Permits	\$	(738,095)
Miscellaneous Revenues	\$	(182,476)
	\$	(2,902,200)
Expenditures		
Landscape Architect	\$	55,000
Improve and Simplify Permit Approval Time Level of Service	\$	653,800
Implement Home in Tacoma Phase 2 Goals	\$	405,000
Service Delivery and Operational Enhancements	\$	255,000
Support 2024 Code Streamlining, Including Biodiversity Corridors	\$	296,600
Accessory Dwelling Unit Plans Accelerator	\$	250,000
Increase Administrative Capacity	\$	219,200
Home in Tacoma - Community Engagement, Notification, and Language Access	\$	150,000
Facilitate Public Works Work Order Projects	\$	78,000
Improve Development Safety Issues	\$	100,000
Move parking Lot and Vehicle Expenses to 2024	\$	200,000
Reclass Fire Code Engineer to Engineering Manager	\$	30,000
Ending Cash	\$	209,600
	\$	2,902,200
4140 - PWE Parking Operating		Amount
Revenues		
General Fund Transfer	\$	375,000
	\$	375,000
Expenditures		
Debt Service Adjustment	\$	(375,000)
	\$	(375,000)

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Narrative Explanation for the Budget Amendment Ordinance

Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

4165 - Convention Center		Amount
Revenues		
Beginning Cash	\$	(542,500)
	\$	(542,500)
Expenditures		
Link Light Rail Fare Pilot Program Partnership	\$	150,000
Paid Internship Program	\$	17,500
Additional Debt Service Payments	\$	375,000
	\$	542,500
4170 - Cheney Stadium		Amount
Revenues		
Beginning Cash	\$	(400,000)
City Sales/Use Tax	\$	(45,127)
Contributions (Other)	\$	(3,000,000)
Facility Fee Revenue	\$	(120,000)
Rental City Property, Non-Lease	\$	(125,000)
	\$	(3,690,127)
Expenditures		
Cheney Stadium Structural Capital Improvements	\$	3,645,000
Ending Cash	\$	45,127
	\$	3,690,127

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4180 - Tacoma Dome		Amount
Revenues		
Beginning Cash	\$	(1,090,000)
	\$	(1,090,000)
Expenditures		
Tacoma Dome Critical Ramp Repairs	\$	200,000
Additional Debt Service Payments	\$	375,000
Tacoma Dome Strategic Feasibility Study for Facilities	\$	250,000
Link Light Rail Fare Pilot Program Partnership	\$	150,000
Natural Gas Expenses	\$	80,000
Paid Internship Program	\$	35,000
	\$	1,090,000
4190 - Performing Arts		Amount
Revenues		
General Fund Transfer	\$	(750,000)
	\$	(750,000)
Expenditures		
Post-Pandemic Reopening Expenses	\$	750,000
	\$	750,000
4200 - Solid Waste		Amount
Revenues		
Beginning Cash	\$	(210,916)
	\$	(210,916)
Expenditures		
Principal Safety Consultant	\$	50,688
Principal Data Analyst for Rate Model Management	\$	58,600
Project CSR-Technical Position for Data Support	\$	41,250
1% for the Arts Contributions	\$	60,378
	\$	210,916

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Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

4300 - Wastewater		Amount
Revenues		
Beginning Cash	\$	(514,224)
	\$	(514,224)
Expenditures		
Principal Safety Consultant	\$	52,224
Increase for Sewer Legal Services Budget	\$	225,000
Principal Data Analyst for Rate Model Management	\$	60,300
Project CSR-Technical Position for Data Support	\$	42,500
1% for the Arts Contributions	\$	134,200
	\$	514,224
4301 - Surface Water		Amount
Revenues		
Beginning Cash	\$	(394,538)
	\$	(394,538)
Expenditures		
Principal Safety Consultant	\$	50,688
Citizens for Healthy Bay Commencement Bay Monitoring	\$	64,000
Increase for Sewer Legal Services Budget	\$	125,000
Principal Data Analyst for Rate Model Management	\$	58,600
Project Customer Service Representative - Technical Position for Data Support	\$	41,250
Landscape Architect	\$	55,000
	\$	394,538
Total Enterprise Funds		\$ 9,719,505

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**City of Tacoma, Washington
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Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

Internal Service Funds

5086 - Tacoma Training & Employment Program **Amount**

Revenues

Funding Correction from Fund 1185 to Fund 5086	\$ (150,000)
	\$ (150,000)

Expenditures

Youth Training Program	\$ 150,000
	\$ 150,000

5400 - PW Fleet Equipment Rental **Amount**

Revenues

Beginning Cash	\$ (577,088)
General Fund Transfer	\$ (1,152,000)
Transfers from Other Funds	\$ (2,168,000)
	\$ (3,897,088)

Expenditures

Fleet Vehicle and Equipment Shop Attendant	\$ 91,977
EMS Levy Lid Lift Vehicle Purchases	\$ 2,000,000
Purchase Engine from Central Pierce Fire & Rescue	\$ 900,000
Police Community Service Officer Program	\$ 420,000
Police Patrol Vehicle Purchases	\$ 600,000
Ending Cash	\$ (114,889)
	\$ 3,897,088

5540 - Comms Equipment - Replacement Reserve **Amount**

Revenues

Beginning Cash	\$ (505,359)
	\$ (505,359)

Expenditures

Radio System Operational Improvements	\$ 280,450
Single Radio System Development	\$ 224,909
	\$ 505,359

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Narrative Explanation for the Budget Amendment Ordinance

Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

5550 - Third Party Liability Claims		Amount
Revenues		
Self-Insurance Contributions	\$	(1,500,000)
	\$	(1,500,000)
Expenditures		
Litigation Paralegal to Civil Division	\$	102,000
Electronic Discovery and Redaction Software for Case Management	\$	132,400
General Fund Support for Third Party Liability Fund	\$	1,500,000
Ending Cash	\$	(234,400)
	\$	1,500,000
5800 - General Government Internal Services		Amount
Revenues		
General Fund Transfer	\$	(155,000)
Beginning Cash	\$	(7,536,099)
Internal Services Revenue	\$	(995,507)
Transfer from Other Fund	\$	(10,000)
	\$	(8,696,606)
Expenditures		
5800-IT		
Cybersecurity Policy Development	\$	139,500
Cybersecurity Managed Threat Response	\$	145,000
Cybersecurity SaaS Update	\$	32,000
Network EOS Replacement	\$	796,291
Microsoft EA Renewal	\$	47,000
SAP Now AWS - Cloud Security	\$	215,000
SAP Now AWS - IaaS	\$	248,000
SAP Now S4 - Analytics Data Migration	\$	1,500,000
SAP Now S4 - Data Rise	\$	3,253,938
Customer Relations Module replacement	\$	995,507
<i>Subtotal</i>	\$	7,372,236

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Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

5800-CMO

Budget for Mighty Middle	\$	10,000
Fund Development of Community Safety Action Strategy	\$	150,000
Extend Community Safety Coordinator Position	\$	59,250
Reclass Equity Program Coordinator to Equity Program Consultant	\$	25,000
Add a Digital Manager Position	\$	139,713
<i>Subtotal</i>	\$	<i>383,963</i>

5800-ES

Add Landscape Architect	\$	65,000
Budget Trees and Construction Operations Manual Consulting	\$	100,000
Add Climate Resilience Manager	\$	140,000
<i>Subtotal</i>	\$	<i>305,000</i>

5800-FIN

Add New Positions for Data Analytics	\$	435,407
External Contract SAP Consultant	\$	200,000
<i>Subtotal</i>	\$	<i>635,407</i>

5800 Total	\$	8,696,606
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<u>Total Internal Service Funds</u>	\$	<u>14,749,053</u>
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EXHIBIT B

City of Tacoma, Washington
2023-2024 Biennial Operating Budget
Modification of 2023-2024 Contracts, Transfers and Other Obligations

Narrative Explanation for the Budget Amendment Ordinance

Authorize an Increase in Revenues and Expenditures for 2023-2024 Appropriations:

6430 - Health Care Trust Labor Management		Amount
Revenues		
Beginning Cash	\$	(275,000)
	\$	<u>(275,000)</u>
Expenditures		
Mercer Contract Expenditures	\$	275,000
	\$	<u>275,000</u>
	<u>Total Trust & Agency Funds</u>	\$ 275,000
	<u>Grand Total Expenditures - All Funds</u>	\$ 61,537,111