### ANNUAL

### TACOMA RAIL

# 2015 FINANCIAL REPORT



# **Public Utility Board**

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DEPARTMENT OF PUBLIC UTILITIES
CITY OF TACOMA

### **TACOMA RAIL**

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## **FINANCIAL DATA**

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#### REPORT OF INDEPENDENT AUDITORS

The Chair and Members of the Public Utility Board City of Tacoma, Washington Department of Public Utilities, Rail Division Tacoma Washington

### **Report on the Financial Statements**

We have audited the accompanying financial statements of City of Tacoma, Washington Department of Public Utilities, Rail Division (the Division), which comprise the statements of net position as of December 31, 2015 and 2014, and the related statements of revenue, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### **REPORT OF INDEPENDENT AUDITORS (continued)**

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Division as of December 31, 2015 and 2014, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the accompanying management's discussion and analysis on pages 5 through 10 be presented to supplement the financial statements. Such information, although not a part of the financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The statistical data presented on pages 32 through 42 and the superintendent's report presented on pages 43 through 44 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we express no opinion on it.

Tacoma, Washington

Moss adams HP

April 1, 2016

### MANAGEMENT DISCUSSION AND ANALYSIS

The following discussion and analysis of Tacoma Rail's financial performance provides an overview of the financial activities for the years ended December 31, 2015 and 2014. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues, provide an overview of the financial activities, and identify changes in the financial position. We encourage readers to consider the information presented here in conjunction with the financial statements and notes taken as a whole.

The management of the Finance Department of the City of Tacoma is responsible for preparing the accompanying financial statements and for their integrity. The statements were prepared in accordance with generally accepted accounting principles (GAAP) in the United States of America, applied on a consistent basis, and include amounts that are based on management's best estimates and judgments.

The basic financial statements, presented on a comparative basis for the years ended December 31, 2015 and 2014, include Statements of Net Position, Statements of Revenues, Expenses and Changes in Net Position, and Statements of Cash Flows. The Statements of Net Position present information on all of Tacoma Rail's assets and liabilities, with the difference between the two reported as net position. The Statements of Revenues, Expenses and Changes in Net Position report all of the revenues and expenses during the time periods indicated. The Statements of Cash Flows provide information on cash receipts and disbursements during the year and report changes in cash resulting from operating, capital and related financing, non-capital financing and investing activities.

The Notes to Financial Statements provide additional disclosures that are essential to a full understanding of the data provided in the financial statements. They are an integral part of Tacoma Rail's presentation of financial position, results of operations and changes in cash flow.

### **Financial Highlights**

Tacoma Rail continued to meet its goal of providing efficient, cost-effective rail service to the Ports of Tacoma and Olympia as well as Tacoma's industrial areas. Doing so required adding operating staff, a continued investment in infrastructure and enforcing a disciplined tactical plan to respond to growth in local, national and world economies as they pertain to the rail industry.

The operating results for Tacoma Rail in 2015 indicate a slight increase in intermodal platform traffic and a small decrease in non-intermodal traffic. The intermodal coincides with the formation of the Northwest Seaport Alliance; a partnership between the Port of Tacoma and the Port of Seattle. Non-intermodal traffic decreased after some commodities lost profitability margin due to the fall of oil prices. Locomotive servicing and related revenue increased dramatically due to the addition of the Burlington Northern Santa Fe (BNSF) into the program in late 2014 and increased services to Union Pacific (UP) in 2015.

### **Overview of the Financial Statements**

Tacoma Rail is reporting a change in net position of \$2.8 in 2015, compared to \$2.0 million in 2014, an increase of \$0.8 million. The increase in net position is was due to a decrease of \$0.3 million in operating revenues, a decrease of \$0.8 million in operating expenses, and a decrease in transfers of \$0.3 million.

In 2014, Tacoma Rail realized a change in net position of \$2.0 million, compared to \$1.9 million in 2013, an increase of \$0.1 million. The increase in net position was due to an increase of \$2.5 million in operating revenues, an increase of \$2.8 million in operating expenses, an increase of \$0.9 million in contributions, and an increase of \$0.5 million in transfers out.

The following table highlights Tacoma Rail's past three years' operating results.

### OPERATING RESULTS (in thousands)

				1	5/14	1	14/13
				Inc	crease	In	crease
<u>Description</u>	<u>2015</u>	<u> 2014</u>	<u>2013</u>	(De	crease)	(De	<u>crease)</u>
Operating Revenues	\$ 29,165	\$ 29,457	\$ 26,943	\$	(292)	\$	2,514
Operating Expenses	25,806	26,563	23,782		(757)		2,781
Operating Income	3,359	2,894	3,161		465		(267)
Net Non-Operating Revenues	1,061	991	980		70		11
Contributions	846	878	-		(32)		878
Transfers Out	(2,455)	(2,751)	(2,273)		296		(478)
Change in Net Position	\$ 2,811	\$ 2,012	\$ 1,868	\$	799	\$	144

Net position may serve over time as a useful indicator of an entity's financial position. The following analysis highlights net position for the last three years.

								15/14 crease		14/13 crease
<u>Description</u>		<u>2015</u>	<u>15</u> <u>2014</u>			<u>2013</u>	(Decrease)		(Decrease)	
Capital Assets (Net)	\$	24,748	\$	21,059	\$	18,016	\$	3,689	\$	3,043
Current and Other Assets		14,909		16,029		13,027		(1,120)		3,002
Total Assets	\$	39,657	\$	37,088	\$	31,043	\$	2,569	\$	6,045
Net Investment in Capital Assets Restricted Net Position Unrestricted Net Position Total Net Position	\$	18,246 65 8,731 27,042	\$	16,023 65 8,142 24,230	\$	14,797 65 7,356 22,218	\$	2,223 - 589 2,812	\$	1,226 - 786 2,012
Long-Term Debt, net of current maturities Current and Long Term Liabilities		5,556 7,059		4,483 8,375		2,765 6,060		1,073 (1,316)		1,718 2,315
Total Nat Basitian & Lishilitia	_	12,615	Φ.	12,858	Φ.	8,825	Φ.	(243)	Φ.	4,033
Total Net Position & Liabilities	\$	39,657	\$	37,088	\$	31,043	\$	2,569	\$	6,045

### Revenues

Activity Types
Intermodal Line Hauls
Commercial Line Hauls
Capital Div. Line Hauls
Miscellaneous Switches
Total Line Hauls

### 2015 Compared to 2014

In 2015, Tacoma Rail operating revenues of \$29.2 million were \$292,000 lower than the \$29.5 million in 2014. Overall switching revenues decreased \$804,000 (3.0%), from 2014. The following table summarizes the switching revenues by activity type for the last two years.

2015	2014	Var	% Chg
68,453	69,872	(1,419)	(2.0%)
29,091	32,096	(3,005)	(9.4%)
1,733	3,111	(1,378)	(44.3%)
2,896	3,058	(162)	(5.3%)
102,173	108,137	(5,964)	(5.5%)

### Switching Revenues

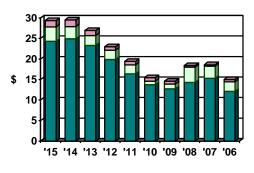
(in thousands)											
2015 2014			Var	% Chg							
\$ 11,440	\$	11,324	\$	116	1.0%						
12,147		12,215		(68)	(0.6%)						
748		1,395		(647)	(46.4%)						
1,356		1,561		(205)	(13.1%)						
\$ 25,691	\$	26,495	\$	(804)	(3.0%)						

Demurrage and other operating revenues increased \$512,000. Demurrage revenue decreased by \$58,000 and locomotive servicing revenue and other revenue increased \$570,000. This was due to both the addition of the BNSF to locomotive servicing program and an increase in the locomotive services rendered to UP.

### **2014 Compared to 2013**

In 2014, Tacoma Rail operating revenues of \$29.5 million were \$2.5 million higher than the \$26.9 million in 2013. Overall switching revenues increased \$1.9 million (7.8%), from 2013.

### OPERATING REVENUES (in millions)



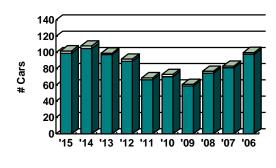
■ Line Hauls ■ Demurrage ■ Misc Switchs

### **Switching Activities**

Switching activities decreased in 2015 by 5,964 cars (5.5%) to 102,173, from 108,137 in 2014. The most significant decrease in switching activity can be seen in commercial line-hauls which were down by 3,005 cars (9.4%) due to a decrease in commercial line haul rail traffic. The average number of cars switched over the last ten years is 86,553.

During 2014, total switching activities increased by 8,771 cars (8.8%) from 2013. The increase in intermodal rail traffic was the dominant factor. Intermodal line-hauls were up by 4,891 cars (7.5%) in 2014.

### SWITCHING ACTIVITIES (in thousands)



■ Line ■ Miscellaneous

The table below shows the changes in switching volumes for the last three years.

#### **SWITCHING ACTIVITIES**

				15/14	14/13
				Increase	Increase
<b>Description</b>	<u>2015</u>	<u> 2014</u>	<u> 2013</u>	(Decrease)	(Decrease)
Line Hauls	99,277	105,079	97,536	(5,802)	7,543
Miscellaneous Switches	2,896	3,058	1,830	(162)	1,228
Total Cars Switched	102,173	108,137	99,366	(5,964)	8,771

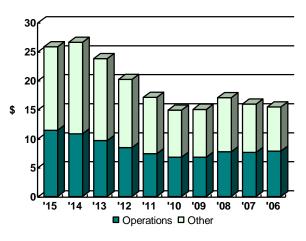
### **Expenses**

### 2015 Compared to 2014

In 2015, Tacoma Rail operating expenses of \$25.8 million were \$0.8 million lower than the \$26.6 million in 2014. Salaries and wages increased \$2.0 million and supplies and expenses decreased \$2.9 million.

Salaries and wages were higher due to an increase in personnel, an increase in cost of benefits and a new labor agreement with the largest union at Tacoma Rail. Supplies and expenses decreased \$2.9 million. The decrease in supplies was mainly

OPERATING EXPENSES (in millions)



attributable to incurred but not reported (IBNR) claims decrease of \$2.4 million and a decrease of \$0.4 million of capitalized administrative and general (A&G) expenses.

The capitalized A&G rate was changed in 2015 to 7.97% from 12.43% in 2014.

### **2014 Compared to 2013**

In 2014, Tacoma Rail operating expenses of \$26.6 million were \$2.8 million higher than the \$23.8 million in 2013. This was primarily due to an increase of \$1.4 million in salaries and wages and increase of \$1.4 million in supplies and expenses. Salaries and wages were higher in 2014 due to 8 new personnel and an increase in overtime in response to increased traffic volume and for the new BNSF locomotive servicing agreement. The increase in supplies and expenses was mainly attributable to an increase in external services of \$0.7 million and an increase of \$0.4 million in equipment and supplies. Incurred but not reported (IBNR) claims increased \$0.3 million in 2014 from \$1.1 million in 2013.

### **Capital Assets**

Total Capital Assets increased \$4.9 million during 2015. This increase was reflected primarily in road property plant which increased by \$4.7 million due to track upgrades and rehabilitation projects such as the SR-509 track rebuild, Port of Tacoma RR crossing, Taylor Way and West Loop. Machinery and equipment increased \$0.4 million for the purchase of a Ballast Regulator.

During 2014, total Capital Assets increased \$3.8 million. This increase was reflected primarily in road property plant which increased by \$3.7 million due to track upgrades, switch replacements and the installation of the U.S. Oil WYE track. Buildings increased \$0.1 million due to camera security system upgrade, lighting facility upgrade and parking lot asphalt relay.

The following table summarizes Tacoma Rail's capital assets, net of accumulated depreciation, for the last three years.

CAPITAL ASSETS, NET OF ACCUMULATED DEPRECIATION (in thousands)

<u>Description</u>	<u>2015</u>	2014	<u>2013</u>	lr	15/14 ncrease ecrease)	In	14/13 crease ecrease)
Land	\$ 160	\$ 160	\$ 160	\$	-	\$	-
Road Property Plant	14,951	10,926	7,687		4,025		3,239
Building	1,614	1,711	1,754		(97)		(43)
Machinery Equipment	7,051	7,102	7,693		(51)		(591)
Office and Fixture	156	160	21		(4)		139
Construction Work In Progress	 816	1,000	701		(184)		299
Total Net Capital Assets	\$ 24,748	\$ 21,059	\$ 18,016	\$	3,689	\$	3,043

Additional information on Tacoma Rail's capital assets can be found in Note 3 to the Financial Statements.

### **Debt Administration**

In 2015, Tacoma Rail obtained five new Washington State loans from the Department of Transportation for the following capital track projects: Tyler Wye rehabilitation \$311,457, Edwards Crossover rehabilitation \$156,997, East Lead Low Side rebuild \$469,270, West Lead High Side rebuild \$369,518 and Transfer Yard connection \$150,000. No funds have been drawn on these projects. Draws were taken in 2015 on Taylor Way Track Rehabilitation & Extension, West Loop and SR509 track improvement in the amounts of \$594,793, \$515,770 and \$908,632 respectively.

In 2014, Tacoma Rail obtained one new Washington State loan from the Department of Transportation for SR-509 Track Rebuild in the amount of \$1,037,012 from which no funds have been drawn. Draws were taken in 2014 on Yard Tracks 8 & 9, N. Intermodal Yard Lead Track, East Loop 17<sup>th</sup> St and Taylor Way in the amounts of \$618,626, \$366,387, \$773,070 and \$510,265 respectively.

The following table shows the outstanding long-term debt balances for the past three years. Additional information on Tacoma Rail's long-term debt can be found in Note 4 to the Financial Statements.

### LONG-TERM DEBT (in thousands)

				15/14	14/13
				Increase	Increase
	2015	2014	2013	(Decrease)	(Decrease)
Long-Term Debt Balance, December 31	\$6,502	\$5,036	\$3,219	\$1,466	\$1,817

### **Debt Service Coverage**

Tacoma Rail is required by its bond covenants to maintain a 1.25 times debt service coverage. In 2015, principal and interest were covered 21.75 times compared to 19.16 times in 2014 and 19.73 times in 2013.

### Summary

The management of the Finance Department of the City of Tacoma is responsible for preparing the accompanying financial statements and for their integrity. We prepared the financial statements according to GAAP in the United States of America, and they fairly portray Tacoma Rail's financial position and operating results. The Notes to Financial Statements are an integral part of the basic financial statements and provide additional financial information.

The financial statements have been audited by Moss Adams LLP. We have made available to them all pertinent information necessary to complete the audit.

Management considers and takes appropriate action on audit recommendations. Management has established and maintains a system of controls which includes organizational, administrative and accounting processes. These controls provide reasonable assurance that records and reports are complete and reliable, that assets are used appropriately and that business transactions are carried out as authorized.

William A. Gaines

Director of Utilities/CEO

Andrew Cherullo

Finance Director

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### STATEMENTS OF NET POSITION

	DECEMBER 31,		
ASSETS	2015	2014	
CAPITAL ASSETS			
Road and Equipment Property	\$41,306,956	\$36,412,953	
Less Accumulated Depreciation	(17,374,337)	(16,354,584)	
Total	23,932,619	20,058,369	
Construction Work in Progress	815,769	1,000,440	
Net Capital Assets	24,748,388	21,058,809	
SPECIAL FUNDS			
Debt Service Funds	64,861	65,104	
Total Special Funds	64,861	65,104	
CURRENT ASSETS			
Cash & Equity in Pooled Investments	9,095,985	10,043,524	
Customer Accounts Receivable	2,839,515	2,861,792	
(Net of Allowance for Doubtful Accounts of \$182,772 in 2015 and \$86,940 in 2014)			
Grants Receivable	_	81,966	
Interfund Receivable	53,051	103,243	
Prepayments	1,917,733	1,988,311	
Materials and Supplies Inventory	937,461	885,400	
Total Current Assets	14,843,745	15,964,236	
TOTAL ASSETS	\$39,656,994	\$37,088,149	

The accompanying notes are an integral part of these financial statements.

	DECEMBER 31,			
NET POSITION AND LIABILITIES	2015	2014		
NET POSITION				
Net Investment in Capital Assets	\$18,246,395	\$16,023,002		
Restricted for:				
Debt Service	64,861	65,104		
Unrestricted	8,730,405	8,142,084		
TOTAL NET POSITION	27,041,661	24,230,190		
LONG-TERM DEBT, NET OF CURRENT MATURITIES				
2006 Senior Lien Revenue Bond	64,238	312,763		
State Loans	5,492,064	4,170,038		
Total Long-Term Debt	5,556,302	4,482,801		
CURRENT LIABILITIES				
Accounts Payable	536 <b>,</b> 827	1,244,449		
Customer Deposits	45,900	45,900		
Wages Payable and Compensated Absences	243,713	547,113		
Unemployment and Other Tax Payables	273,464	281,435		
Volume Incentive Payable	1,208,334	916,666		
Current Portion of Long-Term Debt	945,691	553 <b>,</b> 006		
Interest Payable	4,214	7,389		
Interfund Payable	185,446	500,287		
Total Current Liabilities	3,443,589	4,096,245		
LONG-TERM LIABILITIES				
On the Job Injury Reserve	721,029	696 <b>,</b> 783		
Long-Term Portion of Compensated Absences	1,018,056	912,353		
Other Post Employment Benefits	695 <b>,</b> 629	363,064		
Incurred but not Reported Claims	1,180,728	2,306,713		
Total Long-Term Liabilities	3,615,442	4,278,913		
TOTAL LIABILITIES	12,615,333	12,857,959		
TOTAL NET POSITION AND LIABILITIES	\$39,656,994	\$37,088,149		

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### STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

	YEAR ENDED DECEMBER 31,		
	2015	2014	
OPERATING REVENUES			
Switching Revenues	\$25,690,797	\$26,495,108	
Demurrage and Other Operating Revenues	3,474,443	2,962,289	
Total Operating Revenues	29,165,240	29,457,397	
OPERATING EXPENSES			
Maintenance of Way and Structures	2,507,631	2,745,664	
Mechanical	4,640,554	4,116,105	
Operations	11,425,661	10,810,206	
Administration	5,594,322	7,391,559	
Taxes - State	417,135	429,875	
Depreciation	1,220,882	1,069,265	
Total Operating Expenses	25,806,185	26,562,674	
Net Operating Income	3,359,055	2,894,723	
NON-OPERATING REVENUES (EXPENSES)			
Interest Income	51,379	72 <b>,</b> 535	
Miscellaneous	1,032,046	952 <b>,</b> 326	
Interest Expense	(21,678)	(34,122)	
Total Non-Operating Revenues	1,061,747	990,739	
Contributions - Grants	587,480	81,966	
Contributions - Others	258,583	795,741	
Total Contributions	846,063	877,707	
Transfers			
City of Tacoma Gross Earnings Tax	(2,410,016)	(2,440,631)	
Transfers to Other Funds	(45,378)	(310,527)	
Total Transfers	(2,455,394)	(2,751,158)	
CHANGE IN NET POSITION	2,811,471	2,012,011	
TOTAL NET POSITION - BEGINNING OF YEAR	24,230,190	22,218,179	
TOTAL NET POSITION - END OF YEAR	\$27,041,661	\$24,230,190	

The accompanying notes are an integral part of these financial statements.

### STATEMENTS OF CASH FLOWS

CASH FLOWS FROM OPERATING ACTIVITIES         2015         2014           Cash from Customers         \$29,319,675         \$28,962,712           Cash Paid to Suppliers         (9,938,384)         (9,313,504)           Cash Paid to Employees         (15,908,933)         (13,420,062)           Taxes Paid         (425,106)         (378,498)           Net Cash Provided by Operating Activities         3,047,252         5,850,648           CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES         (2,455,394)         (2,751,158)           Transfers to Other Funds         (2,455,394)         (2,751,158)           Net Cash Used in Non-Capital Financing Activities         (2,455,394)         (2,751,158)           CASH FLOWS FROM CAPITAL AND RELATED         Financing Activities         (4,910,461)         (4,112,399)           Principal Payments on Long-Term Debt         (553,009)         (453,862)           Interest Paid         (24,853)         (377,131)           Proceeds from Capital Contributions         846,063         877,707           Proceeds from Conjecterm Debt         2,019,195         2,270,848           Proceeds from Other Non-Operating Revenues         1,032,046         952,326           Net Cash Used in Capital and Related Financing Activities         (1,591,019)         (502,511)		YEAR ENDED DECEMBER 31,			
Cash from Customers       \$29,319,675       \$28,962,712         Cash Paid to Suppliers       (9,938,384)       (9,313,504)         Cash Paid to Employees       (15,908,933)       (13,420,062)         Taxes Paid       (425,106)       (378,498)         Net Cash Provided by Operating Activities       3,047,252       5,850,648         CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES       (2,455,394)       (2,751,158)         Transfers to Other Funds       (2,455,394)       (2,751,158)         Net Cash Used in Non-Capital Financing Activities       (2,455,394)       (2,751,158)         CASH FLOWS FROM CAPITAL AND RELATED       FINANCING ACTIVITIES         Capital Expenditures, Net       (4,910,461)       (4,112,399)         Principal Payments on Long-Term Debt       (553,009)       (453,862)         Interest Paid       (24,853)       (37,131)         Proceeds from Capital Contributions       846,063       877,707         Proceeds from Long-Term Debt       2,019,195       2,270,848         Proceeds from Other Non-Operating Revenues       1,032,046       952,326         Net Cash Used in Capital and Related       (1,591,019)       (502,511)         CASH FLOWS FROM INVESTING ACTIVITIES       10,32,046       952,326         Net Cash Provided by Investing Activities		2015	2014		
Cash Paid to Suppliers       (9,938,384)       (9,313,504)         Cash Paid to Employees       (15,908,933)       (13,420,062)         Taxes Paid       (425,106)       (378,498)         Net Cash Provided by Operating Activities       3,047,252       5,850,648         CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES       Transfers to Other Funds       (2,455,394)       (2,751,158)         Net Cash Used in Non-Capital Financing Activities       (2,455,394)       (2,751,158)         CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES       (4,910,461)       (4,112,399)         Principal Payments on Long-Term Debt       (553,009)       (453,862)         Interest Paid       (24,883)       (37,131)         Proceeds from Capital Contributions       846,063       877,707         Proceeds from Long-Term Debt       2,019,195       2,270,848         Proceeds from Long-Term Debt       2,019,195       2,270,848         Proceeds from Capital and Related Financing Activities       1,032,046       952,326         Net Cash Used in Capital and Related Financing Activities       51,379       72,535         Net Cash Provided by Investing Activities       51,379       72,535         Net Change in Cash and Equity in Pooled Investments       (947,782)       2,669,514         Cash & Equity in Poole	CASH FLOWS FROM OPERATING ACTIVITIES				
Cash Paid to Employees       (15,908,933)       (13,420,062)         Taxes Paid       (425,106)       (378,498)         Net Cash Provided by Operating Activities       3,047,252       5,850,648         Cash FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES         Transfers to Other Funds       (2,455,394)       (2,751,158)         Net Cash Used in Non-Capital Financing Activities       (2,455,394)       (2,751,158)         CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES         Capital Expenditures, Net       (4,910,461)       (4,112,399)         Principal Payments on Long-Term Debt       (553,009)       (453,862)         Interest Paid       (24,853)       (37,131)         Proceeds from Capital Contributions       846,063       877,707         Proceeds from Long-Term Debt       2,019,195       2,270,848         Proceeds from Other Non-Operating Revenues       1,032,046       952,326         Net Cash Used in Capital and Related Financing Activities       (1,591,019)       (502,511)         CASH FLOWS FROM INVESTING ACTIVITIES         Interest on Investments       51,379       72,535         Net Cash Provided by Investing Activities       51,379       72,535         Net Change in Cash and Equity in Pooled Investments       (947,782)       2,669,	Cash from Customers	\$29,319,675	\$28,962,712		
Taxes Paid (425,106) (378,498)  Net Cash Provided by Operating Activities 3,047,252 5,850,648   CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES  Transfers to Other Funds (2,455,394) (2,751,158)  Net Cash Used in Non-Capital Financing Activities (2,455,394) (2,751,158)  CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES  Capital Expenditures, Net (4,910,461) (4,112,399) Principal Payments on Long-Term Debt (553,009) (453,862) Interest Paid (24,853) (37,131) Proceeds from Capital Contributions 846,063 877,707 Proceeds from Capital Contributions 846,063 877,707 Proceeds from Other Non-Operating Revenues 1,032,046 952,326  Net Cash Used in Capital and Related Financing Activities (1,591,019) (502,511)  CASH FLOWS FROM INVESTING ACTIVITIES  Interest on Investments 51,379 72,535  Net Cash Provided by Investing Activities 51,379 72,535  Net Change in Cash and Equity in Pooled Investments (947,782) 2,669,514  Cash & Equity in Pooled Investments at January 1 10,108,628 7,439,114	Cash Paid to Suppliers	(9,938,384)	(9,313,504)		
Net Cash Provided by Operating	Cash Paid to Employees	(15,908,933)	(13,420,062)		
Activities	Taxes Paid	(425,106)	(378,498)		
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES           Transfers to Other Funds         (2,455,394)         (2,751,158)           Net Cash Used in Non-Capital         (2,455,394)         (2,751,158)           CASH FLOWS FROM CAPITAL AND RELATED           FINANCING ACTIVITIES           Capital Expenditures, Net         (4,910,461)         (4,112,399)           Principal Payments on Long-Term Debt         (553,009)         (453,862)           Interest Paid         (24,853)         (37,131)           Proceeds from Capital Contributions         846,063         877,707           Proceeds from Long-Term Debt         2,019,195         2,270,848           Proceeds from Other Non-Operating Revenues         1,032,046         952,326           Net Cash Used in Capital and Related         (1,591,019)         (502,511)           CASH FLOWS FROM INVESTING ACTIVITIES           Interest on Investments         51,379         72,535           Net Cash Provided by Investing Activities         51,379         72,535           Net Change in Cash and Equity in Pooled Investments         (947,782)         2,669,514           Cash & Equity in Pooled Investments at January 1         10,108,628         7,439,114					
Transfers to Other Funds (2,455,394) (2,751,158)  Net Cash Used in Non-Capital Financing Activities (2,455,394) (2,751,158)  CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES  Capital Expenditures, Net (4,910,461) (4,112,399) Principal Payments on Long-Term Debt (553,009) (453,862) Interest Paid (24,853) (37,131) Proceeds from Capital Contributions 846,063 877,707 Proceeds from Long-Term Debt (2,019,195 2,270,848) Proceeds from Other Non-Operating Revenues 1,032,046 952,326 Net Cash Used in Capital and Related Financing Activities (1,591,019) (502,511)  CASH FLOWS FROM INVESTING ACTIVITIES Interest on Investments 51,379 72,535 Net Cash Provided by Investing Activities 51,379 72,535  Net Change in Cash and Equity in Pooled Investments (947,782) 2,669,514  Cash & Equity in Pooled Investments at January 1 10,108,628 7,439,114	Activities	3,047,252	5,850,648		
Net Cash Used in Non-Capital Financing Activities       (2,455,394)       (2,751,158)         CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES       (4,910,461)       (4,112,399)         Capital Expenditures, Net       (4,910,461)       (4,112,399)         Principal Payments on Long-Term Debt       (553,009)       (453,862)         Interest Paid       (24,853)       (37,131)         Proceeds from Capital Contributions       846,063       877,707         Proceeds from Dong-Term Debt       2,019,195       2,270,848         Proceeds from Other Non-Operating Revenues       1,032,046       952,326         Net Cash Used in Capital and Related       (1,591,019)       (502,511)         CASH FLOWS FROM INVESTING ACTIVITIES       (1,591,019)       (502,511)         CASH FLOWS FROM INVESTING ACTIVITIES       51,379       72,535         Net Cash Provided by Investing Activities       51,379       72,535         Net Change in Cash and Equity in Pooled Investments       (947,782)       2,669,514         Cash & Equity in Pooled Investments at January 1       10,108,628       7,439,114	CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES				
Cash Flows FROM Capital and Related   Financing Activities   Financing Activities   Capital Expenditures, Net   (4,910,461) (4,112,399)	Transfers to Other Funds	(2,455,394)	(2,751,158)		
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES  Capital Expenditures, Net	Net Cash Used in Non-Capital				
### Capital Expenditures, Net	Financing Activities	(2,455,394)	(2,751,158)		
Capital Expenditures, Net       (4,910,461)       (4,112,399)         Principal Payments on Long-Term Debt       (553,009)       (453,862)         Interest Paid       (24,853)       (37,131)         Proceeds from Capital Contributions       846,063       877,707         Proceeds from Long-Term Debt       2,019,195       2,270,848         Proceeds from Other Non-Operating Revenues       1,032,046       952,326         Net Cash Used in Capital and Related       (1,591,019)       (502,511)         CASH FLOWS FROM INVESTING ACTIVITIES         Interest on Investments       51,379       72,535         Net Cash Provided by Investing       51,379       72,535         Net Change in Cash and       (947,782)       2,669,514         Cash & Equity in Pooled Investments at January 1       10,108,628       7,439,114	CASH FLOWS FROM CAPITAL AND RELATED				
Principal Payments on Long-Term Debt (553,009) (453,862) Interest Paid (24,853) (37,131) Proceeds from Capital Contributions 846,063 877,707 Proceeds from Long-Term Debt 2,019,195 2,270,848 Proceeds from Other Non-Operating Revenues 1,032,046 952,326 Net Cash Used in Capital and Related Financing Activities (1,591,019) (502,511)  CASH FLOWS FROM INVESTING ACTIVITIES Interest on Investments 51,379 72,535 Net Cash Provided by Investing Activities 51,379 72,535  Net Change in Cash and Equity in Pooled Investments 4 January 1 10,108,628 7,439,114	FINANCING ACTIVITIES				
Interest Paid	Capital Expenditures, Net	(4,910,461)	(4,112,399)		
Proceeds from Capital Contributions 846,063 877,707 Proceeds from Long-Term Debt 2,019,195 2,270,848 Proceeds from Other Non-Operating Revenues 1,032,046 952,326 Net Cash Used in Capital and Related Financing Activities (1,591,019) (502,511)  CASH FLOWS FROM INVESTING ACTIVITIES Interest on Investments 51,379 72,535 Net Cash Provided by Investing Activities 51,379 72,535  Net Change in Cash and Equity in Pooled Investments (947,782) 2,669,514  Cash & Equity in Pooled Investments at January 1 10,108,628 7,439,114	Principal Payments on Long-Term Debt	(553 <b>,</b> 009)	(453,862)		
Proceeds from Long-Term Debt	Interest Paid	(24,853)	(37,131)		
Proceeds from Other Non-Operating Revenues 1,032,046 952,326 Net Cash Used in Capital and Related Financing Activities (1,591,019) (502,511)  CASH FLOWS FROM INVESTING ACTIVITIES Interest on Investments 51,379 72,535 Net Cash Provided by Investing Activities 51,379 72,535  Net Change in Cash and Equity in Pooled Investments (947,782) 2,669,514  Cash & Equity in Pooled Investments at January 1 10,108,628 7,439,114	Proceeds from Capital Contributions	846,063	877 <b>,</b> 707		
Net Cash Used in Capital and Related Financing Activities	Proceeds from Long-Term Debt	2,019,195	2,270,848		
Financing Activities	Proceeds from Other Non-Operating Revenues	1,032,046	952,326		
CASH FLOWS FROM INVESTING ACTIVITIES  Interest on Investments 51,379 72,535  Net Cash Provided by Investing Activities 51,379 72,535  Net Change in Cash and Equity in Pooled Investments (947,782) 2,669,514  Cash & Equity in Pooled Investments at January 1 10,108,628 7,439,114	Net Cash Used in Capital and Related				
Interest on Investments	Financing Activities	(1,591,019)	(502,511)		
Net Cash Provided by Investing Activities	CASH FLOWS FROM INVESTING ACTIVITIES				
Activities	Interest on Investments	51 <b>,</b> 379	72,535		
Net Change in Cash and Equity in Pooled Investments	Net Cash Provided by Investing				
Equity in Pooled Investments	Activities	51,379	72,535		
Cash & Equity in Pooled Investments at January 1 10,108,628 7,439,114	Net Change in Cash and				
	Equity in Pooled Investments	(947,782)	2,669,514		
Cash & Equity in Pooled Investments at December 31 \$9,160,846 \$10,108,628	Cash & Equity in Pooled Investments at January 1	10,108,628	7,439,114		
	Cash & Equity in Pooled Investments at December 31	\$9,160,846	\$10,108,628		

The accompanying notes are an integral part of these financial statements.

	YEAR ENDED D	ECEMBER 31,		
	2015	2014		
Reconciliation of Operating Income to Net Cash Provided by Operating Activities:	_			
Operating Income	\$3,359,055	\$2,894,723		
Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities:				
Depreciation	1,220,882	1,069,265		
Cash provided from changes in operating assets and liabilities:				
Accounts and Grants Receivable	104,243	(464,497)		
Interfund Receivable	50,192	(21,788)		
Materials and Supplies Inventory	(52,061)	(45,730)		
Prepayments	70,578	199,117		
Accounts Payable	(707,622)	137,883		
Customer Deposits	=	(8,400)		
Unemployment and Other Tax Payables	(7 <b>,</b> 971)	51 <b>,</b> 377		
Wages Payable	(315,145)	72 <b>,</b> 472		
Volume Incentive Payable	291,668	124,998		
Interfund Payable	(314,841)	365,634		
Accrued Compensated Absences	117,448	238,674		
Other Long-Term Liabilities & OJI Reserve	(769,174)	1,236,920		
Total Adjustments	(311,803)	2,955,925		
Net Cash Provided by Operating				
Activities	\$3,047,252	\$5,850,648		
Reconciliation of Cash and Equity in Pooled Investments to Balance Sheet:				
Cash and Equity in Pooled Investments	664 061	CCE 104		
<pre>in Special Funds Cash and Equity in Pooled Investments</pre>	\$64,861	\$65,104		
in Operating Funds	9,095,985	10,043,524		
at December 31	\$9,160,846	\$10,108,628		

### NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2015 AND 2014

### **NOTE 1 OPERATIONS**

OPERATIONS OF TACOMA RAIL - Tacoma Rail (the Division) is a division of the City of Tacoma, Department of Public Utilities, which also operates the Light and the Water Divisions and is included as an enterprise fund in the Comprehensive Annual Financial Report (CAFR) of the City. Tacoma Rail provides rail switching services to the Port of Tacoma and major Tacoma industries under its Tidelands Division. Tacoma Rail also provides rail service from its Capital Division. The Capital Division interchanges rail cars with BNSF in East Olympia. No traffic for the Capital Division enters Tacoma Rail's Tidelands infrastructure. In addition, Tacoma Rail manages the Mountain Division which is a reporting unit within Public Works and is included in the CAFR. Tacoma Rail is reimbursed for direct expenses. An operating agreement between Tacoma Rail and the Mountain Division is in place through 2016.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF ACCOUNTING AND PRESENTATION - The financial statements of the Division are prepared under the accrual basis of accounting in accordance with GAAP issued by the Governmental Accounting Standards Board (GASB) applicable to governmental entities that use proprietary fund accounting. The financial statements use a flow of economic resources measurement focus to determine financial position and the change in financial position. The accounting principles used are similar to those applicable to businesses in the private sector and are maintained on the accrual basis of accounting. Revenues are recognized when earned, and costs and expenses are recognized when incurred.

**CASH AND EQUITY IN POOLED INVESTMENTS** – The Division's cash balances are a "deposit" with the City Treasurer's Tacoma Investment Pool (TIP) for the purpose of maximizing interest earnings through pooled investment activities. Cash and equity in pooled investments in the TIP are reported at fair value and changes in unrealized gains and losses are recorded in the Statements of Revenues, Expenses and Changes in Net Position. Interest earned on such pooled investments is allocated daily to the participating funds based on each fund's daily equity in the TIP.

The TIP operates like a demand deposit account in that all City departments, including the Division, have fund balances which are their equity in the TIP. Accordingly, balances are considered to be cash equivalents.

The City of Tacoma Investment Policy permits legal investments as authorized by state law including Certificates of Deposit with qualified public depositories (as defined in Chapter 39.58 RCW), obligations of the U.S. Treasury, Government Sponsored Agencies and Instrumentalities, bonds issued by Washington State and its Local Governments with an A or better rating, general obligation bonds issue by any State or Local Government with an A or better rating, Bankers' Acceptances, Commercial Paper, Repurchase and Reverse Repurchase agreements, and the Washington State Local Government Investment Pool (LGIP). Daily liquidity requirement to meet the City's daily obligations is maintained by investing a portion of the City's Investment Pool in the LGIP and in a certificate of deposit with East West Bank.

The Division's equity in that portion of City Tacoma Investment Pool held in qualified public depositories at December 31, 2015 and 2014 is entirely covered by the Federal Deposit Insurance Corporation (FDIC) and the Washington State Public Deposit Protection Commission (WSPDPC).

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, longer term investments have greater exposure to changes in market interest rates. The City of Tacoma investment policy allows for authorized investments up to 60 months to maturity. One way the City manages its exposure to interest rate risk is by timing cash flows from maturities so that portions of the portfolio are maturing over time to provide cash flow and liquidity needed for operations.

Credit risk is generally the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. Repurchase agreements and commercial paper are protected by the FDIC insurance up to \$250,000. All deposits not covered by the FDIC are covered by the WSPDPC. The WSPDPC is a statutory authority established under RCW 39.58. It constitutes a fully insured or fully collateralized pool. The LGIP is authorized by RCW 43.250. The LGIP is operated like a 2A7 fund and is collateralized by short-term legal investments.

**CUSTOMER ACCOUNTS RECEIVABLE -** Accounts receivable consist of amounts owed by private individuals and organizations for goods delivered or services rendered in the regular course of business operations. Receivables are shown net of allowances for doubtful accounts.

**ALLOWANCE FOR DOUBTFUL ACCOUNTS -** A reserve has been established for uncollectible accounts receivable based on historical write-off trends and knowledge of specific circumstances that indicate collection of an account may be unlikely. Generally accounts receivable are considered past due after 30 days.

**INTERFUND TRANSACTIONS -** Unsettled transactions between funds at year-end are recorded as due to or due from other funds.

**MATERIALS AND SUPPLIES INVENTORY -** Materials and supplies consist primarily of items for maintenance of Division assets and are valued at the lower of average cost or fair market value.

**SPECIAL FUNDS -** In accordance with bond resolutions, agreements and laws, separate restricted funds have been established. These funds consist of cash and investments in pooled investments with restrictions externally imposed and legally enforceable, established by the City Council.

**CAPITAL ASSETS AND DEPRECIATION** – Capital assets are stated at original cost, which includes both direct costs of construction or acquisition and indirect costs. The cost of maintenance and repairs is charged to expense as incurred, while the cost of replacements and betterments is capitalized. Assets are capitalized when costs exceed \$5,000 and the useful life exceeds one year.

Depreciation is recorded using the straight-line method at the beginning of the year and based on estimated economic lives of operating assets placed in service as follows:

Roads RR & bridges 7-20 years Building 10-25 years Machinery Equipment 10-25 years Office and Fixture 5-20 years

**CONSTRUCTION WORK IN PROGRESS –** Capitalizable costs incurred on projects which are not in service or ready for use are held in construction work in progress. When the asset is ready for service, related costs are transferred to capital assets. Upon determining that a project will be abandoned, the related costs are charged to expense.

**CONTRIBUTIONS -** In accordance with GASB No. 33, Accounting and Financial Reporting for Non-exchange Transactions, grants and contributions are recorded as contribution revenue.

COMPENSATED ABSENCES - The City has two different policies for compensated absences. The City's original policy allows employees to accrue vacation based on the number of years worked with a maximum accrual equal to the amount earned in a two-year period. These employees also accrue one day of sick leave per month without any ceiling on the maximum accrued. The City implemented a new policy in 1998 allowing employees to earn PTO (personal time off) without distinction between vacation and sick leave. Employees who worked for the City prior to the change could choose to stay with the original policy or opt to convert to the new policy. The amount of PTO earned is based on years of service. The maximum accrual for PTO is 960 hours, and upon termination, employees are entitled to compensation for unused PTO at 100%. Vacation pay and PTO are recorded as a liability and expense in the year earned. Based on historical information, 10% of compensated absences are considered short term.

Employees in the original policy accumulate sick leave at the rate of one day per month with no maximum accumulation specified. Employees receive 25% of the value at retirement or 10% upon termination for any other reason. In the event of death, beneficiaries receive 25% of the value. The accrued liability is computed at 10%, which is considered the amount vested. Sick leave pay is recorded as an expense in the year earned.

**OPERATING REVENUES -** Service rates are authorized by the Tacoma City Council. Revenues are recognized as earned and include an estimate of revenue earned but not billed to customers as of year-end. Revenues are based on services rendered through the end of the year.

**NON-OPERATING REVENUES AND EXPENSES -** These are items that do not qualify as operating defined above.

**TAXES –** The City charges the Division Gross Earnings Tax at the rate of 8.0%. In addition, the Division pays business and occupation tax to the State at the rate of 1.8% on service revenues. The Division is exempt from payment of federal income tax.

**NET POSITION –** The Statement of Net Position reports all financial and capital resources. The difference between assets and liabilities is net position. There are three components of net position: net investment in capital assets, restricted and unrestricted.

Net investment in capital assets consists of capital assets less accumulated depreciation reduced by the outstanding balances of any bonds, loans or other borrowings that are attributable to the acquisition, construction, or improvements of those assets.

Net position components are restricted when constraints placed on net position use are either (1) externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or (2) imposed by law through constitutional provisions or enabling legislation.

Unrestricted net position components are those that are not "net investment in capital assets" or "restricted".

**SHARED SERVICES** – The Division receives certain services from other departments and agencies of the City including those normally considered to be general and administrative. The Division is charged for services received from other City departments and agencies.

**USE OF ESTIMATES -** The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. The Division used estimates in determining reported allowance for doubtful accounts, accrued compensated absences, depreciation, Other Post-Employment Benefits (OPEB), self-insurance liabilities and other contingencies. Actual results may differ from these estimates.

**ON THE JOB INJURY RESERVE -** Liabilities for claims are initially recorded when the expected loss is both probable and reasonably estimated. Subsequent adjustments to initial estimates are recorded as necessary based upon additional information developed in subsequent periods. Liabilities recorded for unasserted on the job injury claims are based on information currently available. Estimates of liabilities for on the job injury claims are undiscounted.

**SIGNIFICANT RISKS AND UNCERTAINTIES -** The Division is subject to certain business risks that could have a material impact on future operations and financial performance. These risks include, but are not limited to, general economic conditions, fuel supply availability and rising fuel prices, weather and natural disaster-related disruptions, collective bargaining labor disputes, federal government regulations such as Federal Railroad Administration and Environmental Protection Agency or orders concerning the operation, maintenance and/or licensing of facilities, transportation of chemicals and other hazardous materials, acts of terrorism, war, or risk of war.

**NOTE 3 CAPITAL ASSETS** - A summary of the balances and changes in capital assets for 2015 and 2014 follows:

	Balance December 31, 2014	Additions	Retirements	Transfers & Adjustments	Balance December 31, 2015
Land	\$ 160,456	\$ -	\$ -	\$ -	\$ 160,456
Road Property Plant	21,139,870	4,678,194	-	-	25,818,064
Building	3,896,587	19,693	-	-	3,916,280
Machinery Equipment	10,353,086	373,815	-	-	10,726,901
Office and Fixture	862,954	23,430	(201,129)		685,255
Total Capital Assets In Service	36,412,953	5,095,132	(201,129)	-	41,306,956
Less Accumulated Depreciation	(16,354,584)	(1,220,882)	201,129		(17,374,337)
	20,058,369	3,874,250	-	-	23,932,619
Construction Work In Progress	1,000,440	4,910,461		(5,095,132)	815,769
Net Capital Assets	\$ 21,058,809	\$ 8,784,711	\$ -	\$ (5,095,132)	\$ 24,748,388

	Balance December 31, 2013	Additions	Retirements	Transfers & Adjustments	Balance December 31, 2014
Land	\$ 160,456	\$ -	\$ -	\$ -	\$ 160,456
Road Property Plant	17,433,535	3,706,335	-	-	21,139,870
Building	3,789,678	106,909	-	-	3,896,587
Machinery Equipment	10,353,086	-	-	-	10,353,086
Office and Fixture	862,954				862,954
Total Capital Assets In Service	32,599,709	3,813,244	-	-	36,412,953
Less Accumulated Depreciation	(15,285,319)	(1,069,265)			(16,354,584)
	17,314,390	2,743,979	-	-	20,058,369
Construction Work In Progress	701,285	4,112,398		(3,813,243)	1,000,440
Net Capital Assets	\$ 18,015,675	\$ 6,856,377	\$ -	\$ (3,813,243)	\$ 21,058,809

### NOTE 4 LONG-TERM DEBT - Long-term debt activities for 2015 and 2014 were as follows:

	Balance cember 31, 2014	,	Additions	Re	eductions	Balance cember 31, 2015	e Within ne Year
Revenue Bonds	\$ 548,332	\$	-	\$	235,569	\$ 312,763	\$ 248,525
Deptartment of							
Transportion State Loans	4,487,475		2,019,195		317,440	6,189,230	697,166
Total Long-Term Debt	\$ 5,035,807	\$	2,019,195	\$	553,009	\$ 6,501,993	\$ 945,691
	Balance ecember 31, 2013		Additions		eductions	 Balance ecember 31, 2014	ue Within One Year
Revenue Bonds	\$ 771,620	\$	-	\$	223,288	\$ 548,332	\$ 235,569
Deptartment of Transportion State Loans	2,447,201		2,270,848		230,574	4,487,475	317,437
Total Long-Term Debt	\$ 3,218,821	\$	2,270,848	\$	453,862	\$ 5,035,807	\$ 553,006

**SENIOR LIEN BOND:** City Council Substitute Ordinance No. 27545, passed in November 2006, authorized the issuance of a Senior Lien Revenue Bond 2006 in the amount of \$2,000,000 to provide financing for capital projects included in the approved 2007-2008 Biennium budget for the Rail System. This Bond bears interest at the rate of 5.39% per annum (computed on the basis of a 360-day year of twelve 30-day months), with a maturity date of January 1, 2017. Equal installment payments of \$65,104 representing principal and interest on this Bond are payable quarterly on the first day of each January, April, July and October, commencing April 1, 2007, up to and including the Maturity Date of the Bond.

Scheduled principal maturities on bonds and interest payments are as follows:

	Principal	Interest
2016	248,525	11,891
2017	64,238	866
	\$ 312,763	\$ 12,757

### **JUNIOR LIEN DEBT**

Washington State Department of Transportation Loans (WADOT)	2015	2014
2009 WADOT loan for locomotive idling improvement, with 0% interest, due in yearly installments of \$1,759 from 2010 through 2024.	\$15,831	\$17,590
2009 WADOT loan for locomotive servicing facility upgrades, with 0% interest, due in yearly installments of \$16,630 from 2011 through 2025.	166,301	182,932
2011 WADOT loan for locomotive repower, with 0% interest, due in yearly installments of \$45,000 from 2013 through 2022.	315,000	360,000
2012 WADOT loan for Tacoma Rail Annie Tracks 1&2 Rail Relay, with 0% interest, due in yearly installments of \$61,200 from 2013 through 2022.	428,400	489,600
2012 WADOT loan for Yard Tracks 2,3 & 4, with 0% interest, due in yearly installments of \$34,859 from 2013 through 2022.	244,014	278,873
2013 WADOT loan for East 11 <sup>th</sup> Street Crossing, with 0% interest, due in yearly installments of \$34,732 from 2014 through 2023.	277,856	312,588
2013 WADOT loan for Yard Tracks 5 & 6, with 0% interest, due in yearly installments of \$36,394 from 2014 through 2023.	291,150	327,544
2013 WADOT loan for Yard Tracks 8 & 9, with 0% interest, due in yearly installments of \$61,863 from 2015 through 2024.	556,763	618,626
2013 WADOT loan for Port Pass West, with 0% interest, due in yearly installments of \$25,000 from 2015 through 2024.	224,997	250,000
2013 WADOT loan for N. Intermodal Yard lead track, with 0% interest, due in yearly installments of \$36,639 from 2016 through 2025.	366,387	366,387

Junior Lien Debt continued	2015	2014
2013 WADOT loan for East Loop 17 <sup>th</sup> St, with 0% interest, due in yearly installments of \$77,307 from 2016 through 2025.	773,070	773,070
2013 WADOT loan for Taylor Way Track Rehabilitation, with 0% interest, due in yearly installments of \$110,506 from 2016 through		
2025.	1,105,058	510,265
2013 WADOT loan for West Loop, with 0% interest, due in yearly installments of \$51,577 from 2016 through 2025.	515,770	-
2014 WADOT loan for SR509 Track Improvements, with 0% interest, due in yearly installments of \$103,701 from 2016 through		
2025.	908,632	
Subtotal Junior Lien Debt	6,191,244	4,489,489
Less Current Portion of Debt	(697,166)	(317,437)
Long-term Portion of Junior Lien Debt	5,494,078	4,172,052

Scheduled principal maturities on junior lien debts and interest payments are as follows:

	Principal		I	nterest
2016	\$	697,166	 \$	-
2017		697,166		-
2018		697,166		-
2019		697,166		-
2020		697,166		-
2021-2025		2,705,414		-
	\$	6,191,244	 \$	-

Tacoma Rail's revenue bonds are secured by the net revenue of Tacoma Rail and all cash and investments held in the bond fund. The bonds as well as junior liens are subject to certain financial and non-financial covenants.

NOTE 5 SIGNIFICANT CUSTOMER - Tacoma Rail's predominate sources of revenue are Union Pacific (UP) and Burlington Northern Santa Fe (BNSF). Revenue from UP and BNSF represented 26% and 47% of total revenues, respectively, in 2015. Revenue in 2014 was 26% and 48%, respectively. Accounts receivable from UP and BNSF in 2015 represented 23% and 48% of total customer accounts receivable, respectively. Accounts receivable in 2014 was 21% and 45%, respectively.

**NOTE 6 FLEET SERVICES FUND -** The Department of Public Utilities has established a Fleet Services Fund to perform scheduled maintenance, repair and replacement of the Department vehicles and related equipment.

Tacoma Rail pays the Fleet Services Fund for the use of the vehicles and equipment to cover fleet operating expenses. Payments made by Tacoma Rail in 2015 and 2014 were \$543,305 and \$502,723, respectively.

NOTE 7 SELF-INSURANCE FUND - The Department of Public Utilities maintains a self insurance program and insurance policies. The Department has established a self-insurance fund to insure Tacoma Rail and other divisions within the Department for certain losses arising from personal and property damage claims by third parties. The major risks to Tacoma Rail are flooding, wind damage, chemical spills and earthquakes. Mitigating controls and emergency and business resumption plans are in place. To the extent damage or claims exceed insured values, rates may be impacted.

Tacoma Rail is required to make payments to the Self-Insurance Fund to cover claims incurred by Tacoma Rail and administrative expenses of the Fund. Tacoma Rail's premium payments totaled \$100,000 in 2015 and \$50,004 in 2014. Assets in the Self-Insurance Fund total \$6.9 million which exceeds accrued and incurred but not reported (IBNR) liabilities. Equity in the Self-Insurance Fund is transferred to the appropriate operating divisions in accordance with GASB 10. Management believes Tacoma Rail's investment in the Self-Insurance Fund is more than adequate to settle all its known or estimated claims.

The City purchased a \$15 million Fiduciary Liability Policy with a \$100,000 deductible that provides for wrongful acts arising out of the administration of the City's employee benefit programs and a Crime policy with a \$1 million limit and \$75,000 deductible for employee dishonesty and for fraudulent or dishonest act by employees against the City for loss of money, securities and property.

The insurance policies presently in effect include coverage on the Department's buildings and fleet vehicles as well as general liability and public official's liability. The current insurance policies have deductibles or self-insured retentions of \$250,000 for buildings and property within buildings and \$10,000 per vehicle. There is a self-insured retention of \$1.5 million for general liability. The public official liability policy has a \$200,000 deductible. The Department's total liability limit is \$60 million any one occurrence and \$60 million annual aggregate. The general government general liability and public official liability policies provide \$15 million of excess coverage with \$3 million retention. The City has a policy to cover extraordinary worker's compensation claims with a statutory limit and a self-insured retention of \$1 million per occurrence and an additional \$250,000 for each 12 month policy period.

NOTE 8 PENSION PLAN - Employees of Tacoma Rail are members of the United States Railroad Retirement System, in lieu of participating in Social Security and Tacoma Employees' Retirement System. The Railroad Retirement System is a payroll-based system. In 2015 and 2014, Tacoma Rail contributed \$2,145,824 and \$1,859,639 respectively, per structures set forth by the United States Railroad Retirement Board shown as follows:

	EARNINGS BASE			
	2015	2014		
Employer Tier I	\$ 118,500	\$ 117,000		
Employer Tier II	88,200	87,000		
Employer Medicare	No Limit	No Limit		
	TAX I	RATE		
	2015	2014		
Employer Tier I				
Employer Tier I Employer Tier II	2015	2014		

Information was unavailable to determine if an actuarial liability exists for the City, but the entire Federal system has an unfunded actuarial liability of \$51.7 billion as of December 31, 2013. There is currently no schedule to amortize the unfunded liability and the system is currently functioning on a pay-as-you-go basis. Rates are determined based on actuarial valuations, which occur every three years. The City's obligation is to pay, in full, the payroll withholdings to the system.

### NOTE 9 OTHER POST EMPLOYMENT BENEFITS (OPEB)

**PLAN DESCRIPTION** - The City charges some early retirees not yet eligible for Medicare a health premium based on the claims experience of active employees and retirees rather than based on the claims experience of retirees only. This difference is a benefit to the retirees, since health claims costs generally increase with age. GAAP requires that the portion of age-adjusted expected retiree health claims costs that exceed the premium charged to retirees be recognized as a liability for accounting purposes. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and are subject to continual revision as results are compared to past expectation and new estimates are made about the future.

**FUNDING POLICY** - The City uses pay as you go funding; contributions to a separate trust are not required.

**ANNUAL OPEB COST AND NET OPEB OBLIGATION** - The Present Value of Benefits (PVB) is the present value of projected benefits discounted at the valuation interest rate (3.75%).

The Actuarial Accrued Liability (AAL) is the portion of the present value of benefits attributed to past service only. The portion attributed to future employee service is excluded.

For inactive employees, the AAL is equal to the present value of benefits. For active employees, the actuarial present value of the projected benefits of each individual is allocated as a level percentage of expected salary for each year of employment between entry age (defined as age at hire) and assumed exit (until maximum retirement age). The portion attributed to service between entry age and the valuation date is the actuarial accrued liability.

The Normal Cost is that portion of the City provided benefit attributable to employee service in the current year.

The Annual Required Contribution (ARC) is the amount the City is required to report as an expense for the year. The ARC is equal to the Normal Cost plus an amount to amortize the Unfunded

Actuarial Accrued Liability (UAAL) on a closed basis of 30 years, beginning January 1, 2007. The amortization period for 2015 is 22 years.

The ARC represents an accounting expense, but the City is not required to contribute the ARC to a separate trust. If the City does not set aside funds equal to the ARC (less current year benefit payments) each year, then the ARC (less benefit payments) will accumulate as a non-current liability (Net OPEB Obligation) on the statements of net position. The City has a Net OPEB Obligation as of December 31, 2015 as the City has not set aside funds for OPEB.

**EXCISE TAX FOR HIGH COST OR "CADILLAC" HEALTH PLANS IN 2018 AND BEYOND** – An excise tax for high cost health coverage or "Cadillac" health plans was included in the Affordable Care Act (ACA) passed into law in March 2010. The provision levies a 40% tax on the value of health plan costs that exceed certain thresholds for single coverage or family coverage. If, between 2010 and 2018, the cost of health care insurance rises more than 55%, the threshold for the excise tax will be adjusted.

The City believes that the current provisions of ACA should be reflected in the projection of benefits and therefore, the value of the excise tax is included in the valuation. It is assumed that there will be no changes to the current law and that there will be no changes in plan design to help mitigate the impact of the tax.

GASB Statement No. 45 indicates that the projection of benefits should include all benefits to be provided to retirees in accordance with the current "substantive" plan. The substantive plan refers to the plan terms as understood by the employer and plan members at the time of the valuation. For this reason, the City believes that the current provisions of PPACA should be reflected in the projection of benefits and therefore, the value of the excise tax is included in this valuation. It is assumed that there will be no changes to the current law and that there will be no changes in plan design to help mitigate the impact of the tax.

**SUMMARY OF CHANGES** – As of the January 1, 2015 valuation the total AAL was \$208,814,312, 20% lower than expected primarily due to clarification in spouse benefits, medical costs, demographic experience and a change to the assumption for future medical trends.

The following table is a summary of valuation results with a comparison to the results from the last valuation.

	J	anuary 1, 2013	J	anuary 1, 2015	
Total membership:					
Active employees		3,335		3,404	
Terminated vested employees		394		442	
Retired employees & dependents		846	744		
Total	4,575		4,590		
	•		•	0.000.000	
Annual Benefit Payments	\$	9,887,335	\$	8,963,089	
Discount rate		3.75%		3.75%	
Present Value of Benefits (PVB)	\$	326,742,538	\$	262,184,195	
Actuarial Accrued Liability (AAL)	\$	251,839,846	\$	208,814,312	
Assets	\$	-	\$	-	
Unfunded Actuarial Accrued Liabitlity (UAAL)	\$	251,839,846	\$	208,814,312	
Normal Cost	\$	5,484,587	\$	3,832,131	
Annual Required Contribution (ARC)	\$	20,058,760	\$	16,966,964	

The following table shows the total value of the benefits provided, the member paid premiums and the City paid benefits as of January 1, 2015.

Value of Subsidy at 3.75% Interest Rate	Total Value of Benefits	Member Paid Premiums	City Paid Benefits		
Present Value of Benefits (PVB)	\$ 420,832,932	\$ 158,648,737	\$ 262,184,195		
Actuarial Accrued Liability (AAL)	\$ 291,228,295	\$ 82,413,983	\$ 208,814,312		
Normal Cost	\$ 9,501,758	\$ 5,669,627	\$ 3,832,131		
Annual Benefit Payments	\$ 12,325,369	\$ 3,362,280	\$ 8,963,089		

The following table shows the calculation of the Annual Required Contribution and Net OPEB Obligation for the City and for the Division as of December 31, 2015.

	City	Division	
Determination of Annual Required Contribution			
Normal Cost at Year-end	\$ 3,832,131	\$	285,047
Amortization of UAAL	13,134,833		128,541
Annual Required Contribution (ARC)	\$ 16,966,964	\$	413,588
Determination of Net OPEB obligation:			
Annual Required Contribution (ARC)	\$ 16,966,964	\$	413,588
Interest on prior year Net OPEB Obligation	2,480,183		13,615
Adjustments of ARC	(3,492,760)		(16,089)
Annual OPEB Cost	\$ 15,954,387	\$	411,114
Actual benefits paid	(8,963,089)		(78,549)
Increase in Net OPEB Obligation	\$ 6,991,298	\$	332,565
NET ODER Obligation, beginning of year	66 139 306		363.064
NET OPER Obligation - beginning of year	66,138,206	\$	363,064
NET OPEB Obligation - end of year	\$ 73,129,504	<b>D</b>	695,629

The Division has included the liability in other long-term liabilities on the statement of Net Position.

**FUNDED STATUS AND FUNDING PROGRESS -** The following table shows the annual OPEB cost and net OPEB obligation for three years. This table is based upon a 3.75% interest rate.

	Annual OPEB Cost		Benefits	Benefits Paid		Net OPEB Obligation	
Year Ended	City		Division	City	Division	City	Division
12/31/2013	\$ 19,528,767	\$	153,838	\$ 9,887,334	\$ 74,972	\$ 56,110,801	\$ 261,551
12/31/2014	19,319,944		153,125	9,292,539	51,612	66,138,206	363,064
12/31/2015	15,954,387		411,114	8,963,089	78,549	73,129,502	695,629

**ACTUARIAL METHODS AND ASSUMPTIONS -** The actuarial cost method used for determining the benefit obligations is the Entry Age Normal Cost Method. Under the principles of this method, the actuarial present value of the projected benefits of each individual included in the valuation is allocated as a level percentage of expected salary for each year of employment between entry age (defined as age at hire) and assumed exit (until maximum retirement age).

The portion of the actuarial present value allocated to a valuation year is called the normal cost. The portion of this actuarial present value not provided for at a valuation date by the sum of (a) the actuarial value of the assets, and (b) the actuarial present value of future normal costs is called the Unfunded Actuarial Accrued Liability (UAAL). In determining the Annual Required Contribution, the UAAL is amortized as a level percentage of expected payrolls for non-LEOFF 1 groups. For LEOFF 1, the UAAL is amortized as a level dollar amount. The amortization period was 30 years in 2007 and the remaining is now 22 years.

Actuarial Methods and Significant Actuarial Assumptions:

Valuation Date

Census Date

Actuarial Cost Method:

January 1, 2015

January 1, 2015

Entry Age

Amoritization Method: Combination of level percentage and level

dollar amount, see note above.

Remaining Amortization Period: 22 Years, Closed

Demographic Assumptions: Demographic assumptions regarding

retirement, disability, and turnover are based upon pension valuations for the various pension

**Actuarial Assumptions:** 

Discount Rate 3.75% for pay-as-you-go funding

Medical Cost Trend 2015 6.9%

2016 6.6% 2017 5.9% 2020 5.5% 2030 5.9% 2040 5.7%

The medical cost rate is assumed to continue grading downward until achieving the ultimate rate of 4.8% in 2071 and beyond. These trend rates assume that, over time, deductibles and out-of-pocket maximums will be periodically increased as medical trends increase. The trends above do not reflect increases in costs due to the excise tax.

**Economic Assumptions-Discount** 

Rate (Liabilities) 3.75%

Demographic Assumptions Eligibility:

Disability - Five years of service are required

for non-service connected disability.

Retirement - TERS members are eligible for retiree medical benefits after becoming eligible for service retirement pension benefits (either

reduced or full pension benefits):
- Age 55 with 10 years of service
-Age 40 with 20 years of service

#### **NOTE 10 COMMITMENTS AND CONTINGENCIES**

**LINK PETROLEUM PROJECT CUSTOMER DEPOSIT AND REFUND AGREEMENT -** A contractual agreement was entered in 2009 between Tacoma Rail and Link Petroleum, Inc. Link Petroleum agreed to advance Tacoma Rail \$75,000 for track improvements on Tacoma Rail's property to efficiently and safely handle shipments leading to this customer's service facility. In return, Tacoma Rail agreed to refund the advance to the customer at a rate of \$150 per carload for each of the first 500 carloads handled at the facility, or through December 31, 2015, whichever event first occurs. As of December 31, 2015, the remaining deposit is \$45,900.

**GENERAL LEGAL MATTERS -** Tacoma Rail is involved in various litigations in the normal course of business. In the opinion of management, the ultimate outcome of these claims will not have a material effect on Tacoma Rail's financial position beyond amounts already accrued as of December 31, 2015.

TACOMA RAIL OPERATION OF CITY OF TACOMA, DEPARTMENT OF PUBLIC WORKS ("PUBLIC WORKS"), MOUNTAIN DIVISION - Public Works owns approximately 142 miles of track, called Mountain Division, that connects to Tacoma Rail track in Tacoma, Washington. Tacoma Rail is under contract with Public Works to perform as its operator through 2016. The agreement states that Public Works would fund Tacoma Rail for any operations on the Mountain Division.

# STATISTICAL DATA (Unaudited)

#### TEN-YEAR FINANCIAL REVIEW

STATEMENTS OF NET POSITION	2015	2014	2013	2012
ASSETS				
Railway Plant - Net	\$24,748,388	\$21,058,809	\$18,015,675	\$16,258,926
Other Property and Special Funds .	64,861	65,104	65,110	397 <b>,</b> 381
Current and Accrued Assets	14,843,745	15,964,236	12,961,818	11,397,915
Other Assets				
TOTAL ASSETS	39,656,994	37,088,149	31,042,603	28,054,222
LIABILITIES				
Long-Term Debt	5,660,003	4,482,801	2,764,959	2,166,751
Current and Accrued Liabilities	3,339,888	4,096,245	3,232,279	3,920,067
Long-Term Liabilities	3,615,442	4,278,913	2,827,186	1,617,434
Total Liabilities	12,615,333	12,857,959	8,824,424	7,704,252
NET POSITION	27,041,661	24,230,190	22,218,179	20,349,970
TOTAL LIABILITIES AND NET POSITION .	\$39,656,994	\$37,088,149	\$31,042,603	\$28,054,222
STATEMENTS OF INCOME				
OPERATING REVENUES				
Switching Revenues	\$25,690,797	\$26,495,108	\$24,570,867	\$20,793,364
Other Operating Revenues	3,474,443	2,962,289	2,372,435	2,250,434
Total Operating Revenues	29,165,240	29,457,397	26,943,302	23,043,798
OPERATING EXPENSES				
Operation and Maintenance	24,168,168	25,063,534	22,348,268	18,962,149
Taxes	417,135	429,875	437,282	404,105
Depreciation	1,220,882	1,069,265	996,782	824,549
Total Operating Expenses	25,806,185	26,562,674	23,782,332	20,190,803
NET OPERATING INCOME (LOSS)	3,359,055	2,894,723	3,160,970	2,852,995
NON-OPERATING REVENUES (EXPENSE)				
Net Other Income	1,878,109	1,830,033	1,004,957	1,282,274
Interest Earned on Investments	51,379	72,535	21,155	81,907
Interest on Unfunded Debt	(21,678)	(34, 122)	(45,941)	(62 <b>,</b> 090)
Total Non-Operating Revenues	1,907,810	1,868,446	980,171	1,302,091
TRANSFERS OUT				
City Gross Earnings Tax	2,410,016	2,440,631	2,240,525	1,931,338
Transfers to Other Funds	45,378	310,527	32,407	20,577
NET INCOME (LOSS)	\$2,811,471	\$2,012,011	\$1,868,209	\$2,203,171

In accordance with Governmental Accounting Standards Board Statement No. 65 both 2012 and 2011 were restated for comparative purposes. Years prior to 2011 are shown as originally reported.

2011	2010	2009	2008	2007	2006
\$13,958,818	\$9,446,780	\$9,813,322	\$9,422,038	\$7,931,353	\$7,554,726
399,607	400,792	406,268	414,059	2,199,564	2,340,445
8,867,794	8,686,413	8,474,144	8,912,688	7,691,279	5,939,738
0,007,794	6,103	7,121	8,138	9,155	10,151
23,226,219	18,540,088	18,700,855	18,756,923	17,831,351	15,845,060
23,220,219	10,340,000	10,700,000	10,730,923	17,031,331	13,643,000
2,001,568	2,101,571	2,641,116	2,878,279	3,711,125	3,833,389
1,762,532	1,602,400	1,569,847	1,768,188	1,403,086	2,300,300
1,315,320	1,226,721	1,634,512	1,245,906	643,203	528,548
5,079,420	4,930,692	5,845,475	5,892,373	5,757,414	6,662,237
18,146,799	13,609,396	12,855,380	12,864,550	12,073,937	9,182,823
\$23,226,219	\$18,540,088	\$18,700,855	\$18,756,923	\$17,831,351	\$15,845,060
	,,	,,	, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,	,,
\$17,250,227	\$14,580,858	\$13,365,092	\$14,690,148	\$15,632,973	\$12,664,741
2,153,392	898,739	1,212,804	3,718,926	2,980,855	2,347,726
19,403,619	15,479,597	14,577,896	18,409,074	18,613,828	15,012,467
16,117,560	13,942,626	14,235,461	16,126,814	14,940,364	14,457,946
339,525	261,854	214,935	270,106	265,425	218,687
641,315	706,323	577,643	611,148	739,485	751,910
17,098,400	14,910,803	15,028,039	17,008,068	15,945,274	15,428,543
2,305,219	568,794	(450,143)	1,401,006	2,668,554	(416,076)
3,836,348	1,524,627	1,678,847	860,497	1,298,744	889,414
132,196	74,327	139,662	264,272	251,757	128,085
(80,959)	(102,293)	(133,177)	(174,994)	(205,174)	(87,003)
3,887,585	1,496,661	1,685,332	949,775	1,345,327	930,496
, ,			,		,
1 (20 100	1 211 420	1 244 252	1 505 000	1 500 104	1 070 004
1,632,180	1,311,439	1,244,359	1,525,080	1,568,134	1,279,984
13,049			35,088		98,501
\$4,547,575	\$754,016	(\$9,170)	\$790,613	\$2,445,747	(\$864,065)

#### TEN-YEAR SWITCHING STATISTICS

	2015	2014	2013	2012
SWITCHING REVENUES				
Line Hauls	\$24,334,649	\$24,933,732	\$23,358,089	\$19,913,410
Local and Miscellaneous	1,356,148	1,561,376	1,212,778	879 <b>,</b> 954
TOTAL SWITCHING REVENUES	\$25,690,797	\$26,495,108	\$24,570,867	\$20,793,364
NUMBER OF CARS SWITCHED				
Line Hauls	99 <b>,</b> 277	105,079	97,536	89,554
Local and Miscellaneous	2,896	3,058	1,830	2,563
TOTAL NUMBER OF CARS SWITCHED	102,173	108,137	99,366	92,117
SWITCHING STATISTICS (AVERAGE)				
Revenue/Line Haul Car	\$245.12	\$237.29	\$239.48	\$222.36
Revenue/Local & Miscellaneous Car	\$468.28	\$510.59	\$662.72	\$343.33

2011	2010	2009	2008	2007	2006
\$16,395,640	\$13,744,377	\$12,735,114	\$14,277,743	\$15,303,787	\$12,110,422
854,587	836,481	629,978	412,405	329,186	554,319
\$17,250,227	\$14,580,858	\$13,365,092	\$14,690,148	\$15,632,973	\$12,664,741
66,440	70,574	58,892	74,940	81,366	97,923
2,513	2,601	2,032	2,254	2,050	2,151
68,953	73,175	60,924	77,194	83,416	100,074
\$246.77	\$194.75	\$216.25	\$190.52	\$188.09	\$123.67
\$340.07	\$321.60	\$310.03	\$182.97	\$160.58	\$257.70

#### COMPARISON OF CARS SWITCHED AND SWITCHING REVENUES

	DECEMBER	DECEMBER	YEAR ENDED D	DECEMBER 31,
	2015	2014	2015	2014
SWITCHING REVENUES				
LINE HAULSINTERMODAL	\$941,345	\$863,769	\$11,439,766	\$11,324,149
LINE HAULSCOMMERCIAL	1,122,625	1,048,070	12,146,807	12,214,512
LINE HAULSCAPITAL DIVISION	65,378	94,992	748,076	1,395,071
MISCELLANEOUS SWITCHES	146,439	97,128	1,356,148	1,561,376
TOTAL SWITCHING REVENUES	\$2,275,787	\$2,103,959 \$25,690,797		\$26,495,108
SWITCHING ACTIVITIES (CARS)				
LINE HAULSINTERMODAL	5,711	5,323	68,453	69 <b>,</b> 872
LINE HAULSCOMMERCIAL	2,581	2,566	29,091	32,096
LINE HAULSCAPITAL DIVISION	153	212	1,733	3,111
MISCELLANEOUS SWITCHES	294	229	2,896	3,058
TOTAL CARS SWITCHED	8,739	8,330	102,173	108,137

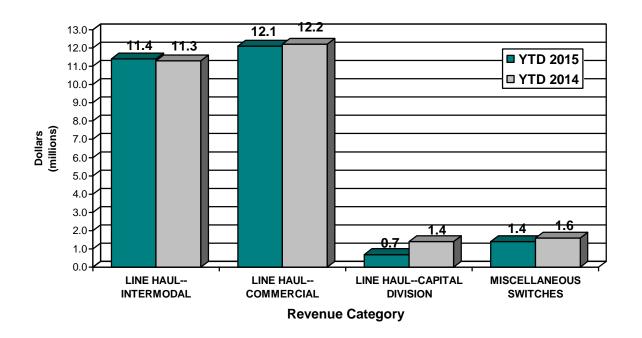
#### FUNDS AVAILABLE FOR DEBT SERVICE

<u>-</u>	2015	2014	2013	2012	2011
Total Income	\$ 30,248,665	\$ 30,482,258	\$ 27,923,473	\$ 24,089,416	\$ 20,114,994
Less: Operating Exp	24,585,303	25,493,409	22,785,550	19,366,254	16,457,085
Income Available for Debt Service	\$ 5,663,362	\$ 4,988,849	\$ 5,137,923	\$ 4,723,162	\$ 3,657,909
Bond Redemption	\$ 235,569	\$ 223,288	\$ 211,648	\$ 200,614	\$ 190,156
Bond Interest	24,847	37,127	48,768	59,802	70,260
Debt Service Payable	\$ 260,416	\$ 260,415	\$ 260,416	\$ 260,416	\$ 260,416
Time Debt Service Covered	21.75	19.16	19.73	18.14	14.05

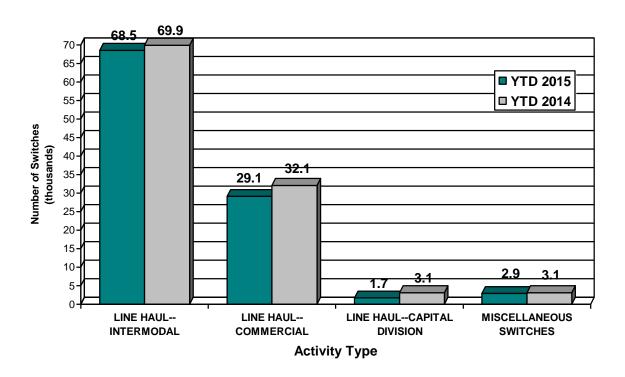
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FEDERAL		
Railroad Retirement	\$2,145,824	
Railroad Unemployment Insurance	43,026	
Total		\$2,188,850
STATE OF WASHINGTON		
Retail Sales & Use Tax	579 <b>,</b> 590	
Utility and Business Occupation Tax	384,966	
Total		964,556
CITY OF TACOMA		
Gross Earnings Tax		2,410,016
TOTAL TAXES		\$5,563,422
Taxes as a % of Total Operating Revenues of \$29,165,240		19.08%
EMPLOYEE WELFARE CONTRIBUTIONS		
Pierce County Medical Bureau	\$1,940,665	
Washington Dental Service	154,652	
Other Contributions	427,992	
TOTAL EMPLOYEE WELFARE CONTRIBUTIONS		\$2,523,309

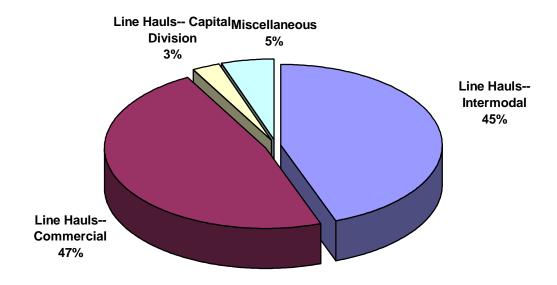
### SWITCHING REVENUES Year to Date - December 2015 & 2014



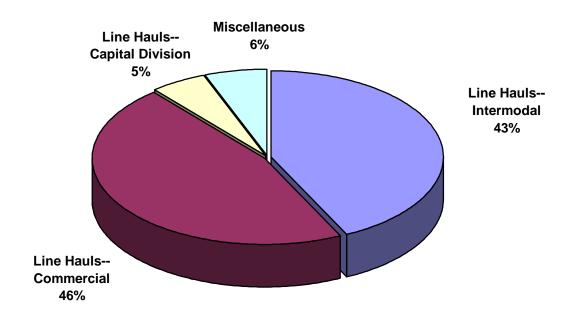
### SWITCHING ACTIVITIES Year to Date - December 2015 & 2014



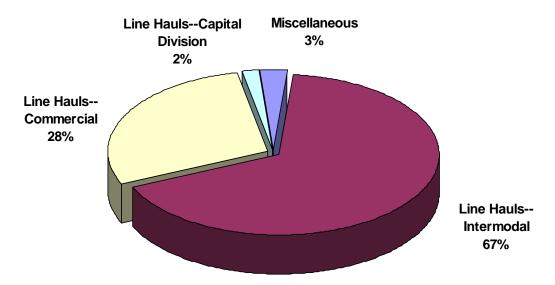
### SWITCHING REVENUES Year to Date - December 2015 (\$25,690,797)



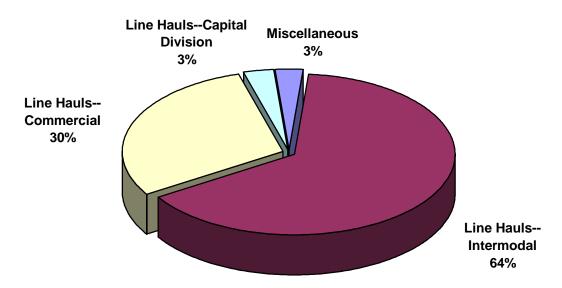
## SWITCHING REVENUES Year to Date - December 2014 (\$26,495,108)



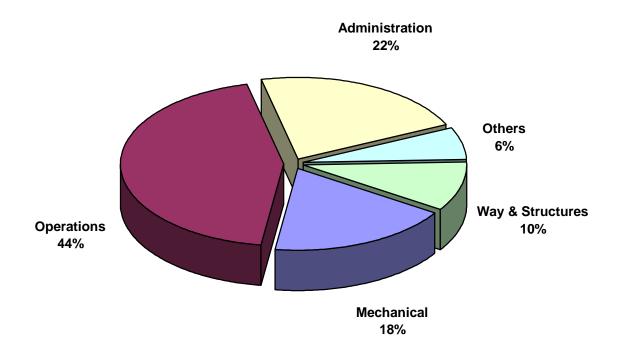
SWITCHING ACTIVITY
Year to Date - December 2015 (102,173 cars)



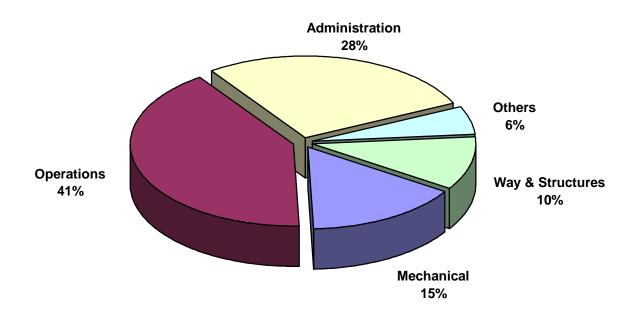
SWITCHING ACTIVITY
Year to Date - December 2014 (108,137 cars)



## TOTAL OPERATING EXPENSES Year to Date - December 2015 (\$25,806,185)



## TOTAL OPERATING EXPENSES Year to Date - December 2014 (\$26,562,674)



### 2015 SUPERINTENDENT'S REPORT TACOMA RAIL

Tacoma Rail continued to meet its primary goal of providing efficient, cost-effective rail service to the Port of Tacoma and Tacoma's industrial areas (Tidelands Division), Lakeview, and Olympia (Capital Division) and to Frederickson (Mountain Division) in 2015. It was a challenging year for Tacoma Rail as revenues lagged in the first quarter due to a continuing labor dispute at U.S. West Coast ports that was not resolved until the first week of March. A fire at U.S. Oil & Refining Company's facility in the Tideflats led to its premature shutdown in May, a full three weeks ahead of a scheduled monthlong maintenance outage in June.

While line haul count was up by almost 2,000 units in 2015 over 2014, the traffic mix of more intermodal platforms and fewer commercial railcars led to a decline in total revenue of approximately \$1.1 million. On a brighter note, for the first time in ten years, all of Tacoma Rail's labor organizations are operating under current contracts following the ratification of a conductors' agreement in April after four years of negotiations and eighteen months of federal mediation.

The Ports of Tacoma and Seattle announced the formation of the Northwest Seaport Alliance in August joining the freight operations of both entities to compete more effectively against other West Coast ports for international intermodal container and breakbulk business. Tacoma Rail is playing an active role in the optimization of the Alliance's use of its marine terminals and rail infrastructure through participation on planning committees and in its operations control center.

#### **TIDELANDS DIVISION**

Tacoma Rail continues to fund a volume incentive program to attract more intermodal business as part of its operating agreement with the Port of Tacoma. It also has modified its unit train rate structure for crude oil to allow U.S. Oil to source product on Union Pacific Railroad as well as BNSF Railway. An ethanol unit train rate was also established for Targa Sound Terminals as that product began to move in large quantities to this customer's blending facilities on the Hylebos Waterway.

	2015	2014	2013	2012	2011	2010
Intermodal platforms	187,827	184,451	179,673	162,297	117,656	125,119
Unit train railcars	13,800	13,838	8,759	-	-	-
All others	31,142	32,509	30,904	31,454	30,887	25,155
Total line hauls	232,769	230,798	219,336	193,751	148,543	150,274

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### **CAPITAL DIVISION**

The crash in crude oil prices in 2015 brought ceramic sand shipments out of the Port of Olympia to a virtual halt. The man-made sand, imported from China, is used in the drilling process that extracts oil and gas from shale formations. From a record high of 3,171 carloads in 2014, total traffic on the Capital Division declined 45% to 1,748 carloads. BNSF Railway also lowered the handling charges it paid Tacoma Rail to deliver cars to interchange at the beginning of the year, further eroding the Division's financial condition. Unable to negotiate a compensatory rate for traffic moving on the Belmore and Quadlock Lines, Tacoma Rail opted not to renew its lease with BNSF and will cease serving these branch lines in March 2016.

### **MOUNTAIN DIVISION**

Tacoma Rail operates the Mountain Division for the City of Tacoma's Department of Public Works. The Mountain Division operated again at near breakeven in 2015. The sale of a 1.3 mile segment of the Mountain Division to Sound Transit in January 2015 netted \$4 million for the City and effectively retired nearly two-thirds of the outstanding debt of the Division. Carloads handled fell from 1,303 in 2014 to 1,167 in 2015. An interlocal agreement with Lewis County and the City of Chehalis to explore the sale of 20 miles of line on the south end of the Mountain Division to these two entities is in place through the end of 2016. A study commissioned by Lewis County and Chehalis to ascertain the value of, and determine potential uses for the line is currently underway.

Dale W. King
Superintendent/COO

