



**TO:** Board of Contracts and Awards  
**FROM:** Andrew Cherullo, Director, Finance Department  
Patsy Best, Procurement and Payables Division Manager  
Samol Hefley, Senior Buyer, Finance/Purchasing  
**COPY:** Public Utility Board, Director of Utilities, Board Clerk, City Council, City Manager,  
City Clerk, SBE Coordinator, LEAP Coordinator, and Samol Hefley,  
Finance/Purchasing.  
**SUBJECT:** Debris and Sediment Hauling Services  
Request for Bids Specification No. CT18-0363F, Contract No. CW2230467 –  
Utility Board August 14, 2019 and City Council August 20, 2019  
**DATE:** July 23, 2019

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**RECOMMENDATION SUMMARY:**

The Finance Department, Procurement and Payables Division recommends a contract be awarded to Maroni Construction Inc., Enumclaw, WA for citywide debris and sediment hauling service, in the amount of \$146,250.00 plus applicable taxes, for an initial contract term of one year with the option to renew for (4) four additional (1) one year renewals for a projected contract amount of \$585,000.00.

**STRATEGIC POLICY PRIORITY:**

- Strengthen and support a safe city with healthy residents.
- Foster a vibrant and diverse economy with good jobs for all Tacoma residents.

**BACKGROUND:**

This citywide contract provides for as-needed debris and sediment hauling services for multiple City Departments including Environmental Services Wastewater and Science & Engineering Division, and Public Works Street Operations. Debris hauling consists of Stormwater BMP sediments, Sanitary/ Storm vector and street sweeping debris, and debris from various locations throughout the City. It is estimated that 5,000-9,000 tons of material is generated per year (150-200 tons of material per week). Material varies in the weight to volume ratio because of leaves, especially during the fall season, but is mainly comprised of dirt, rock, sand, leaves, and small quantities of trash.

**ISSUE:** City of Tacoma does not have the capability to provide the required hauling services from various project locations with the City of Tacoma service areas to the contracted disposal delivery locations.

**ALTERNATIVES:** The alternative course of action would be to not award the contract and approach each debris hauling as separate projects and competitively bid each project separately. This would result in a significant cost and decreased level of service for departments and the community due the time involved in soliciting each project individually.



**COMPETITIVE SOLICITATION:**

Request for Bids Specification No. CT18-0363F was opened February 26, 2019. Five companies were invited to bid in addition to normal advertising of the project. Five submittals were received. Maroni Construction Inc. submitted a bid that resulted in the lowest evaluated submittal after consideration of SBE participation goals. The table below reflects the amount of the initial contract term.

<u>Respondent</u>	<u>Location</u> <i>(city and state)</i>	<u>Submittal</u> <u>Amount</u>	<u>Evaluated</u> <u>Submittal</u>
<b>Maroni Construction, Inc.</b>	<b>Enumclaw, WA</b>	<b>\$146,250.00</b>	<b>\$146,250.00</b>
Newell Brothers, Inc.	Tacoma, WA	\$148,050.00	\$148,050.00
Janke Trucking Inc.	Tacoma, WA	\$161,820.00	\$161,820.00
Rivers Edge	Black Diamond, WA	\$162,000.00	\$162,000.00
Nordvind Company	Enumclaw, WA	\$180,990.00	\$180,990.00

Pre-bid Estimate: \$200,000

The recommended award is 27 percent below the pre-bid estimate.

CONTRACT HISTORY: New Contract

SUSTAINABILITY: Debris hauling services will provide the removal of the debris, sediment and trash from city streets reducing the risk of contaminants entering the City's surface water collection systems.

SBE/LEAP COMPLIANCE: The recommended contractor is in compliance with the Small Business Enterprise (SBE) Regulation requirements. Maroni Construction, Inc. submitted the lowest evaluated bid per the SBE Regulation requirements. The Local Employment and Apprenticeship Training Program (LEAP) goal is not applicable.

**FISCAL IMPACT:**

**EXPENDITURES:**

<b>FUND NUMBER &amp; FUND NAME *</b>	<b>COST OBJECT (CC/WBS/ORDER)</b>	<b>COST ELEMENT</b>	<b>TOTAL AMOUNT</b>
Various City Department	Various		Up to \$585,000.00
<b>TOTAL</b>			

\* General Fund: Include Department



**REVENUES: N/A**

<b>FUNDING SOURCE</b>	<b>COST OBJECT (CC/WBS/ORDER)</b>	<b>COST ELEMENT</b>	<b>TOTAL AMOUNT</b>
Various City Department	Various		
<b>TOTAL</b>			

**FISCAL IMPACT TO CURRENT BIENNIAL BUDGET:** Various City Department

**ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED?** Various - funds for the contract are provided by the individual departments using the contract. Funding beyond the current biennium is subject to future availability of funds. The user department are billed directly for their purchases.

**IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED.** N/A