



**TO:** T.C. Broadnax, City Manager  
**FROM:** Randy Lewis, Government Relations Officer, Government Relations  
 City Manager T.C. Broadnax, City Manager’s Office  
**COPY:** City Council and City Clerk  
**SUBJECT:** Resolution Authorizing the Execution of Amendment No. 18 to the contract with Simon and Company Incorporated for Legislative Lobbying Services for 2017 and 2018 in the amount of \$163,159 – December 13,2016  
**DATE:** November 28, 2016

**SUMMARY:**

Resolution authorizing the execution of Amendment No. 18 to the contract with Simon and Company Incorporated for legislative lobbying services for 2017 and 2018 in the amount of \$163,159.

**COUNCIL SPONSORS:**

N/A

**STRATEGIC POLICY PRIORITY:**

The agreement for legislative lobbying services during the next biennium would best align with the following City Council Strategic Policy Priority:

- Encourage and promote an open, effective, results-oriented organization.

The City Council annually identifies certain issues that it considers to be priorities for the upcoming sessions of the United States Congress. Services outlined in the proposed agreement with Simon and Company would communicate to legislators which issues are considered most significant to the City.

**BACKGROUND:**

The City Council will have a Federal Legislative Policy Agenda for their consideration on their December 13, 2016 City Council meeting agenda. In order to best achieve these priorities, it is necessary to retain the services of Simon and Company to represent the City’s interests before Congress, the Administration, and Federal regulatory agencies and to assist members of the City Council and City staff when they travel to Washington DC on City business.

**ISSUE:**

The City Council has determined that because of the extent of legislation considered by the United States Congress with potential impact on the City and the fact that the development of legislation is a year-round process, the City requires additional resources and expertise beyond what is available from City staff.

**ALTERNATIVES:**

The City Council could choose to not authorize the agreement or funding for these additional lobbying resources.

**RECOMMENDATION:**

City staff recommends that in order to best achieve the legislative priorities of the City, it is necessary to retain the services of Simon and Company Incorporated to represent the City’s interests before the US



Congress, the administration, federal regulatory agencies and to assist members of the City Council and City staff when they are traveling to Washington D.C. on City business.

**FISCAL IMPACT:**

**EXPENDITURES:**

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Government Relations	598203	5310100	\$163,159.00
<b>TOTAL</b>			

\* General Fund: Include Department

**REVENUES:**

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
<b>TOTAL</b>			

**POTENTIAL POSITION IMPACT:**

POSITION TITLE	PERMANENT/ PROJECT TEMPORARY POSITION	FTE IMPACT	POSITION END DATE
<b>TOTAL</b>			

*This section should only be completed if a subsequent request will be made to increase or decrease the current position count.*

**FISCAL IMPACT TO CURRENT BIENNIAL BUDGET:** N/A (expenses included in the adopted 2017-2018 Biennial Budget).

**ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED?** Yes

**IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED.**

N/A