



City of Tacoma

Resolution No.: _____

Meeting Date: November 8, 2022

**Contract and Award Letter
Purchase Resolution —Exhibit "A"**

TO: Board of Contracts and Awards
FROM: Adam Cook, Tacoma Venues & Events
 Sean McBroom, Security Manager, Tacoma Venues & Events
COPY: City Council, City Manager, City Clerk, EIC Coordinator, LEAP Coordinator, and
 Tad Carlson, Finance/Purchasing
SUBJECT: Security Equipment and Installation for Tacoma Dome and Greater Tacoma
 Convention Center
 Request for Bids Specification No. PF22-0140F, Contract No. CW2253231
 – November 8, 2022
DATE: October 17, 2022

RECOMMENDATION SUMMARY:

Tacoma Venues & Events (TVE) recommends a contract be awarded to Paladin Technologies Inc., Seattle, WA, in the amount of \$861,269.60, plus a contingency of ten percent, for a contract total of \$947,396.56, plus applicable taxes, budgeted from the Tacoma Dome (4180) and Convention Center (4165) Operations Funds for an initial contract term of November 2, 2022 through September 30, 2023, for replacement and installation of the security camera systems at the Tacoma Dome and Greater Tacoma Convention Center.

STRATEGIC POLICY PRIORITY:

- Strengthen and support a safe city with healthy residents.

New security camera systems at the Tacoma Dome & Greater Tacoma Convention Center will provide better coverage and visibility for security services thereby creating a safer experience for City staff, guests, and clients.

BACKGROUND:

The security camera systems at both the Tacoma Dome and Greater Tacoma Convention Center are outdated and experiencing regular technological challenges with no backend support available. Additionally, the coverage areas have significant gaps, and the quality of images and data is inadequate to support Tacoma Police Department (TPD) or security efforts in the event of an incident. The proposed system provides venue and campus-wide coverage for both venues with higher resolution cameras, better technical support, and increased remote accessibility for TVE staff. Upgrades have been needed for several years, but funding has only recently become available due to added cash balance related to the Shuttered Venues Operators Grant and stable sales & hotel/motel tax collections.

ISSUE: The existing security systems at the Tacoma Dome and Greater Tacoma Convention Center are outdated and inadequate to meet current-day requirements for such facilities.

ALTERNATIVES: The alternative would be to not install new systems which would leave both the Tacoma Dome and Greater Tacoma Convention Center in an increasingly less secure position as equipment continues to stop functioning.

COMPETITIVE SOLICITATION:



City of Tacoma

Resolution No.:

Meeting Date: November 8, 2022

**Contract and Award Letter
Purchase Resolution —Exhibit "A"**

Request for Bids (RFB) Specification No. PF22-0140F was opened July 20, 2022 and closed September 6, 2022. Nine companies were invited to bid in addition to normal advertising of the project. Eight submittals were received.

Paladin Technologies Inc. submitted a bid that resulted in the lowest evaluated submittal after consideration of Equity in Contracting (EIC) participation goals. The table below reflects the amount of the total award.

Respondent	Location	Submittal Amount
Paladin Technologies Inc.	Seattle, WA	\$861,269.60
KolKay Electric Inc.	Enumclaw, WA	\$906,611.59
Security Solutions NW	Bellingham, WA	\$911,677
EC Electric	Renton, WA	\$935,439.11
Farmers Electrical Design	Bothell, WA	\$1,337,012.81
Absco Solutions	Lynnwood, WA	\$1,444,163.52
Right Systems Inc.*	Lacey, WA	\$356,523.40
BearCom*	Las Vegas, NV	\$1,358,332.91

*Bidders were determined non-responsive for failure to submit a bid bond with their submittal.

Pre-bid Estimate: \$1,100,000

The recommended award is twenty-two percent below the pre-bid estimate.

CONTRACT HISTORY: New contract.

SUSTAINABILITY: No sustainability initiatives were related to this project specifically.

EQUITY IN CONTRACTING (EIC) COMPLIANCE: The project has been granted an EIC Exception. Reason for exception: Lack of certified contractors: An insufficient number of qualified contractors exist to create any utilization opportunities as documented using the established EIC goal setting process.

LOCAL EMPLOYMENT AND APPRENTICESHIP TRAINING PROGRAM (LEAP)

COMPLIANCE: The LEAP requirements for this project are 15 percent of the project labor hours must be worked by Local Employees and an additional 15 percent of the labor hours must be worked by Apprentices, per TMC 1.90.040.

FISCAL IMPACT:

Expenditures:

Fund Number & Fund Name *	Cost Object (cc/wbs/order)	Cost Element	Total Amount
4180 Tacoma Dome Ops	818110	5330100	\$561,338.47
4165 CCOP	890330	5330100	\$386,058.09
Total			Up to \$947,396.56



City of Tacoma

Resolution No.: _____

Meeting Date: November 8, 2022

**Contract and Award Letter
Purchase Resolution —Exhibit "A"**

Revenues:

Funding Source	Cost Object (cc/wbs/order)	Cost Element	Total Amount
4180 Tacoma Dome Ops	818110	5330100	\$561,338.47
4165 CCOP	890330	5330100	\$386,058.09
Total			Up to \$947,396.56

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$ 350,000

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes – Funds were approved in 2021-2022 Mid-Biennium Modification

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED. Not Applicable