



**TO:** Board of Contracts and Awards  
**FROM:** Kurtis D. Kingsolver, P.E., Director/City Engineer, Public Works *KDK*  
Justin E. Davis, Facilities Management Division Manager, Public Works  
Paul Hanna, Fleet Services Manager, Public Works  
**COPY:** City Council, City Manager, City Clerk, SBE Coordinator, LEAP Coordinator, and  
Jessica Tonka, Finance/Purchasing  
**SUBJECT:** Purchase New Ford Vehicles, Washington State Contract 05916 – April 2, 2019  
**DATE:** March 18, 2019

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**RECOMMENDATION SUMMARY:**

The Public Works Department requests approval to increase Contract No. 4600012874 with Columbia Ford Inc, Longview, WA, by \$4,000,000, plus any applicable taxes, for the purchase of various new vehicles planned for replacement in the 2019-2020 Biennium Budget. This increase will bring the contract to a cumulative total of \$7,960,699, plus any applicable taxes.

**STRATEGIC POLICY PRIORITY:**

- Strengthen and support a safe city with healthy residents.
- Encourage and promote an efficient and effective government, which is fiscally sustainable and guided by engaged residents.

The contract supports public safety and will replace vehicles that are beyond their useful life.

**BACKGROUND:**

**ISSUE:** This purchase will replace vehicles that are no longer cost effective to maintain and keep in service and provide new vehicles for programs approved in the 2019-2020 Biennium Budget.

**ALTERNATIVES:** The alternative course of action would be to delay the proposed purchases. Delaying will increase the current maintenance costs for General Government Fleet customers as well as increase the risk that aging vehicles will become unreliable.

**COMPETITIVE SOLICITATION:**

Washington State Contract 05916 was competitively solicited and includes the vehicles to be purchased. The current contract term is valid through January 5, 2021, with a final end date of January 5, 2025. Through an interlocal cooperative purchasing agreement the City will purchase the vehicles at the prices, terms, and conditions of the State contract. The ability to participate in cooperative purchasing through the State contract provides the City increased savings by pooling resources to leverage the market through volume discounts.



CONTRACT HISTORY: This contract was originally awarded to Columbia Ford Inc as a result of Resolution No. 39686 on March 28, 2017, in the amount of \$1,660,699. The contract was increased to \$2,300,000 as a result of Resolution No. 39847 on October 24, 2017, to a cumulative amount of \$3,960,699. The current increase will bring the contract to a cumulative amount of \$7,960,699.

SUSTAINABILITY: This purchase will replace vehicles that have exceeded their eight-year life cycle with higher efficiency Ford Police Interceptor Utility vehicles. The Ford Utility vehicles are on average 12.5 percent more fuel efficient than the Ford Crown Victoria while also being all-wheel-drive.

SBE/LEAP COMPLIANCE: Not applicable.

**FISCAL IMPACT:**

**EXPENDITURES:**

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
5400-GFCAP Fleet Gen Fund Equipment Rental Fund	467600	5641500	\$4,000,000
<b>TOTAL</b>			<b>\$4,000,000</b>

\* General Fund: Include Department

**REVENUES:**

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
5400-GFCAP Fleet Gen Fund Equipment Rental Fund	467600	6311010	\$4,000,000
<b>TOTAL</b>			<b>\$4,000,000</b>

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$4,000,000

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED. N/A

FINANCE PURCHASING  
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