



TO: Board of Contracts and Awards
FROM: Michael P. Slevin III, P.E., Director, Environmental Services Department
Judith Scott, Division Manager, Operations & Maintenance
COPY: City Council, City Manager, City Clerk, SBE Coordinator, LEAP Coordinator,
Christopher Johnson, ES Maintenance Assistant Division Manager, and
Jessica Tonka, Finance/Purchasing
SUBJECT: Sole Source – Fairbanks Nijhuis Manufactured Pumps and Parts from Granich
Engineered Products, Inc. – April 3, 2018
DATE: March 15, 2018

RECOMMENDATION SUMMARY:

The Environmental Services Department, Operations & Maintenance Division, requests a waiver of competitive procurement procedures and recommends that a contract be awarded to Granich Engineered Products Inc., North Bend, WA, in the amount of \$577,000, plus sales tax, budgeted from ES Wastewater Fund 4300, to purchase Fairbanks Nijhuis manufactured pumps and parts to repair, refurbish, and replace pumps at the Central Wastewater Treatment Plant and existing wastewater pump stations throughout the City on an as-needed basis for a three-year term through February 28, 2021.

STRATEGIC POLICY PRIORITY:

- Strengthen and support a safe city with healthy residents.
- Assure outstanding stewardship of the natural and built environment.
- Encourage and promote an efficient and effective government, which is fiscally sustainable and guided by engaged residents.

The cost of engineering, procuring, and installing a new pump station with different pumps, valves, and piping would likely cost more than replacing or repairing existing equipment with parts we can buy directly from the original manufacturer which are guaranteed to work as installed.

BACKGROUND:

Several City of Tacoma pump stations were constructed using Fairbanks Morse pumps (now Fairbanks Nijhuis, a division of Pentar), including the Grandview and Memorial Park Pump Stations, Fircrest Bypass Pump Station, Lincoln Avenue Bridge Pump Station, Lincoln Avenue and Alexander Pump Station, Wingate Pump Station, and the Central Wastewater Treatment Plant Influent Pump Station in conjunction with Phase II of the Secondary Treatment Facility construction. The Fairbanks Morse pumps and related equipment in City-owned wastewater pump stations are essential components of the collection system moving wastewater to the Central Wastewater Treatment Plant.



ISSUE: The previous Sole Source Waiver for Granich Engineered Products, Inc. adopted by City Council Purchase Resolution No. 38944 on July 18, 2014, has expired. This new contract will provide staff the ability to continue to purchase Fairbanks Nijhuis pumps, pump parts, and repairs on an as-need basis through February 28, 2021.

ALTERNATIVES: The City could conduct a competitive solicitation for these parts and services, however, Fairbanks Nijhuis has a geographical distribution contract exclusive with Granich Engineered Products, Inc. As such, Granich Engineered Products, Inc., is the only authorized distributor. Parts and repairs for Fairbanks Morse pumps supplied by another distributor would not be warranted.

COMPETITIVE ANALYSIS: Waiver of competitive bidding is requested due to sole source. Fairbanks Nijhuis manufactures and services its own pumps by geographical area. Parts and pumps are only available from an authorized dealer. Granich Engineered Products Inc. is the authorized distributor for Washington, Oregon and northern Idaho.

CONTRACT HISTORY: New contract.

SUSTAINABILITY: All Fairbanks Nijhuis pumps and pump parts must be ordered from one manufacturer and one regional supplier, Granich Engineered Products, Inc. Stocking the correct spare parts allows the City Wastewater Maintenance section to perform necessary preventive maintenance and also allows the City to keep necessary parts on hand when unexpected corrective maintenance is necessary.

SBE/LEAP COMPLIANCE: Not applicable.



FISCAL IMPACT:

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Wastewater Fund 4300	526100	5220100	\$577,000
TOTAL			\$577,000

* General Fund: Include Department

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Wastewater Fund 4300	523900	4343150	\$577,000
TOTAL			\$577,000

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$172,000

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED.

Funding beyond the current biennium is subject to future availability of funds.

Funds are anticipated to be included in the 2019/2020 and 2021/2022 Biennium Budgets.