



TO: Board of Contracts and Awards
FROM: Donald Ramsdell, Chief of Police *DRH 3/17*
Daniel Cox, Sr. It Analyst, Tacoma Police Department
COPY: City Council, City Manager, City Clerk, SBE Coordinator, LEAP Coordinator, and Marie Holm, Finance/Purchasing
SUBJECT: Mobile Rugged Computers
Request for Proposals Specification No. PD13-0742F, - April 1, 2014
DATE: 3/13/2014

SUMMARY:

The Tacoma Police Department recommends a contract be awarded to WAT, Inc. (Wireless Access Technologies), Bellingham, WA, for the purchase of mobile computers, hardware and accessories. Purchases will be on an as needed basis. The recommendation is for an initial three year contract term in the amount of \$800,000.00, plus sales tax, with the option for two additional one-year periods, for a cumulative total of \$1,257,101.50, plus sales tax. The specification documents contain market-based provisions for price escalation/de-escalation that will affect the overall contract value. An initial 100 mobile computers will be purchased once the contract is approved.

STRATEGIC POLICY PRIORITY:

- Encourage and promote an open, effective, results-oriented organization.

This project will continue to provide Tacoma Police patrol officers with the technology and equipment needed to maintain a minimum level of productivity and efficiency.

BACKGROUND:

ISSUE: New mobile computers will be purchased for Tacoma Police patrol officers to replace extremely outdated equipment still in service. Laptops that are currently in service are only compatible with older versions of Microsoft Windows which have been set to enter End-Of-Life on April 8th, 2014. If this deadline is not met, each laptop that is not replaced could pose an internal network security risk to the City of Tacoma and its systems. An initial purchase of roughly 100 laptops will be made to immediately address this issue. The remaining contract amount will be used as time and funding allow.

ALTERNATIVES: Alternatively, substandard and less expensive laptops are available for purchase which could reduce the financial impact on the department. While this would be a savings in cost, significantly more labor would be required to maintain this equipment as it ages. The Tacoma Police Department cannot provide this labor with the IT section already operating at minimum staffing levels.

COMPETITIVE SOLICITATION: Request for Proposals Specification No. PD13-0742F was opened January 14, 2014. Eight companies were invited to bid in addition to normal advertising of the project. Five submittals were received and evaluated by a TPD Selection Advisory Committee which assigned scores based upon equipment performance and minimum technical requirements as listed in the specifications.



<u>Respondent</u>	<u>Location (city and state)</u>	<u>Score</u>
WAT, Inc.	Bellingham, WA	81.17
Zones, Inc.	Auburn, WA	76.50
Datec, Inc.	Tukwila, WA	73.50
Visual Pro 360, Inc.	Tempe, AZ	47.33
Advanced Electronic Design, Inc., d/b/a Patrol PC	North Attleboro, MA	40.33

Pre-bid Estimate: \$1,200,000

The recommended award is 4.76 percent above the pre-bid estimate due to additional necessary docking equipment identified after evaluating the submittals.

CONTRACT HISTORY: New contract

SUSTAINABILITY:

Both the supplier, WAT, Inc. and the manufacturer, Getac, recycle paper and reuse packaging materials prior to recycling. Used equipment is disassembled and key components that can be reused are removed. Glass and metal are reprocessed for use in future products and plastics recycled. They also have a Green Policy committed to IT products meeting environmental requirements such as SO ISO14001 Compliance, RoHS Directive Certification, WEEE Directive Certification as well as other Certifications.

SBE/LEAP COMPLIANCE: Not applicable

RECOMMENDATION:

The Tacoma Police Department recommends a contract be awarded to the top scoring vendor, WAT, Inc. (Wireless Access Technologies), for the purchase of mobile computers, hardware and accessories.

FISCAL IMPACT:

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
0010 – General Fund	227700	5645500	\$1,257,101.50
TOTAL			\$1,257,101.50

* General Fund: Include Department



REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
TOTAL			

POTENTIAL POSITION IMPACT:

POSITION TITLE	PERMANENT/ PROJECT TEMPORARY POSITION	FTE IMPACT	POSITION END DATE
TOTAL			

This section should only be completed if a subsequent request will be made to increase or decrease the current position count.

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$1,257,101.50

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED.

Expenses are budgeted using Tacoma Police Information Technology funding over the next five years.