



**RESOLUTION NO. 38658**

1 A RESOLUTION related to the purchase of materials, supplies or equipment,  
2 and the furnishing of services; authorizing the appropriate City officials to  
3 enter into contracts and, where specified, waiving competitive bidding  
4 requirements, authorizing sales of surplus property, or increasing or  
5 extending existing agreements.

6 WHEREAS the City has complied with all applicable laws governing the  
7 acquisition of those supplies, and/or the procurement of those services,  
8 inclusive of public works, set forth in the attached Exhibit "A," which Exhibit is  
9 incorporated herein as though fully set forth, and

10 WHEREAS the Board of Contracts and Awards has reviewed the  
11 proposals and bids received by the City, and the Board has made its  
12 recommendation as set forth in Exhibit "A," and

13 WHEREAS the Board of Contracts and Awards has also made its  
14 recommendations as to entering into purchasing agreements with those  
15 governmental entities identified in Exhibit "A"; Now, Therefore,

16 BE IT RESOLVED BY THE COUNCIL OF THE CITY OF TACOMA:

17 That the Council of the City of Tacoma does hereby concur in the  
18 findings and recommendations of the Board of Contracts and Awards set forth  
19 in the attached Exhibit "A," and does hereby approve and authorize the:

20 (X) A. Procurement of those supplies, services, and public works  
21 recommended for acceptance in the attached Exhibit "A";

22 ( ) B. Rejection of those bids and/or proposals that are recommended  
23 for rejection in the attached Exhibit "A";  
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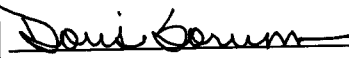
1 ( ) C. Entry into the proposed purchasing agreement with those  
2 governmental entities identified in the attached Exhibit "A," which proposed  
3 agreement is on file in the office of the City Clerk;

4 ( ) D. Waiver of competitive bidding procedures in those instances, as  
5 set forth in Exhibit "A," in which it is impracticable to obtain supplies or public  
6 works improvements by competitive bid, or in those instances in which supplies  
7 and/or public works are available from a single source.

8  
9 Adopted APR 23 2013

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12 \_\_\_\_\_  
13 Mayor

12 Attest:

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14 \_\_\_\_\_  
15 City Clerk

16 Approved as to form:

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18 \_\_\_\_\_  
19 City Attorney  
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City of Tacoma  
Fire Department

EXHIBIT "A"  
RESOLUTION NO.: 38658  
ITEM NO.: 1  
MEETING DATE: APRIL 23, 2013

**DATE:** April 2, 2013  
**TO:** Board of Contracts and Awards  
**SUBJECT:** Protective Jackets and Trousers for Structural Firefighting  
Budgeted from the 2013-14 General Fund and EMS Fund 1155  
Request for Bids Specification No. FD12-0750F

**RECOMMENDATION:** The Tacoma Fire Department recommends a contract be awarded to the lowest responsive bidder **L.N. Curtis & Sons, Seattle, Washington**, for protective jackets and trousers for structural firefighting. The recommended contract is for a three-year period, commencing on the date of award, with the option to extend up to two additional one-year periods with the mutual consent of both parties. The total proposed value of the contract is \$617,400.00, plus tax.

**EXPLANATION:** To furnish individual sets of protective jackets and trousers to firefighters for structural firefighting.

**SUSTAINABILITY:** The following is extracted from the L.N. Curtis & Sons handbook and was provided as part of their submittal: "L.N. Curtis & Sons is committed to providing a workplace in which excellence is achieved by all employees, safely, and with consideration for the larger environment. As an employer and as employees, it is our responsibility to do our best, to follow procedures for the safe and careful conduct of our work, to treat others decently, and to protect the environment from potential negative effects of our business." Their daily practices include goals related to energy, health, resources and respect. L.N. Curtis is committed to purchasing and using Energy Star rated equipment, appliances, and lighting, as well as encouraging the use of public transportation and walking before using a vehicle. They also recycle everything that can be recycled, and purchase supplies made with recycled content and products that can be used more than once and/or recycled. Additionally, they utilize electronic and digital devices before using paper/printed based communication such as faxes or printed copies, as well as biodegradable cleaning products. They also properly discard toxic materials and use products that don't off-gas chemicals into the work space.

**COMPETITIVE SOLICITATION:** Request for Bids Specification No. FD12-0750F was opened March 26, 2013. Five companies were invited to bid in addition to normal advertising of the project. Five bids from three different firms were received. Sea-Western, Inc., Kirkland, Washington, submitted three alternate bids, including the apparent low and second low bids. All three offers indicated exceptions were taken to the specifications. Tacoma Fire Department staff determined the Sea-Western items were not equivalent to the specified garments based upon bid review and previous technical evaluation of Janesville protective garments. The bid of L.N. Curtis & Sons was determined to be the lowest responsive bidder. The table below reflects the amount of the total award, before any potential renewals.

Board of Contracts and Awards  
April 2, 2013  
Page 2

<u>Respondent</u>	<u>Location</u> <i>(city and state)</i>	<u>Submittal Amount</u>
Sea-Western, Inc.	Kirkland, WA	Plus sales tax \$ 590,506.00
Sea-Western, Inc.	Kirkland, WA	\$ 593,176.50
<b>L.N. Curtis &amp; Sons</b>	<b>Seattle, WA</b>	<b>\$ 617,400.00</b>
Sea-Western, Inc.	Kirkland, WA	\$ 629,041.00
Medical Emergency Services, Inc,	Vancouver, WA	\$ 637,896.00
	Pre-bid estimate	\$ 750,000.00

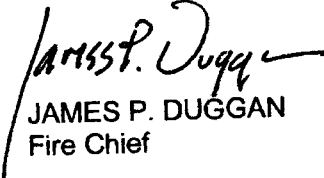
The recommended award is 17.7 percent below the pre-bid estimate.

**CONTRACT HISTORY:** New contract.

**FUNDING:** Funds for this contract are available in the 2013–14 Fire General Fund 0010 and EMS Special Revenue Fund 1155 budgets. Funding beyond the current biennium is subject to future availability of funds.

**HUB/LEAP COMPLIANCE:** Not applicable.

**PROJECT ENGINEER/COORDINATOR:** Captain Bruce Bouyer, Fire/Safety Division,  
591-5572.

  
JAMES P. DUGGAN  
Fire Chief

MF:JPD:mw

cc: Richelle Krienke, Senior Buyer, Finance/Purchasing  
HUB Coordinator  
LEAP Coordinator  
File



**City of Tacoma**  
Information Technology Department

EXHIBIT "A"  
RESOLUTION NO.: 38658  
ITEM NO.: 2  
MEETING DATE: APRIL 23, 2013

**DATE:** April 3, 2013  
**TO:** Board of Contracts and Awards  
**SUBJECT:** Enterprise Storage Area Network Maintenance  
Budgeted from Information Systems Fund 5800  
Request for Proposals Specification No. IT11-0066F  
Contract No. 4600007380

**RECOMMENDATION:** Information Technology Department requests approval to increase 4600007380 to **General Microsystems Incorporated, Bellevue, WA**, by \$428,688.72, plus sales tax, for enterprise storage area maintenance and to renew the contract through May 31, 2015. This increase will bring the contract to a cumulative total of \$880,428, plus sales tax.

**EXPLANATION:** This contract covers enterprise storage area network maintenance and on-call support services for two Hitachi Tech 990V units. This data storage hardware supports the SAP and email systems of TPU and General Government. This maintenance contract is necessary to support the projected hardware lifespan up to May 2015.

**COMPETITIVE BIDDING:** This contract was originally awarded to General Microsystems Incorporated, as a result of Request for Proposals Specification No. IT11-0066F in May 2011. The contractor has agreed to renew the contract at reduced pricing and 4 hour response times, but otherwise the same terms and conditions as the original contract.

**CONTRACT HISTORY:** The original contract was awarded April 26th, 2011 per resolution 38250. This increase will bring the contract to a cumulative total of \$880,428, plus sales tax. This is the first amendment to the contract.

**FUNDING:** Funds for this are available in the Information Systems Fund 5800; Cost Center 596600. Funding beyond the current biennium is subject to future availability of funds.

**PROJECT ENGINEER/COORDINATOR:** Jack Kelanic, Information Technology Assistant Director - 253-382-2630.

  
Michelle Lewis-Hodges  
Director of Information Technology

cc: Chuck Blankenship, Purchasing Analyst, Finance/Purchasing  
HUB Coordinator  
LEAP Coordinator  
Sam Benscoter, Fund Accountant  
Teresa Green, Budget Analyst  
Jack Kelanic, Assistant IT Director  
Lyn Speed, IT Procurement  
Martha Lantz, Legal



**Memorandum**

**DATE:** April 17, 2013

**TO:** T.C. Broadnax  
City Manager

**FROM:** Michelle Lewis-Hodges  
IT Department Director

*SLC For Michelle*

**SUBJECT:** Supplemental information for Council Action on April 23, 2013 regarding Contracts & Awards Board Letter dated April 3, 2013. Subject: Enterprise Storage Area Network Maintenance

**Background**

The Information Technology Department requests approval to augment an existing contract with General Microsystems Incorporated, in the amount of \$428,668.72, plus tax for the purpose of extending commercial maintenance and support for the City's existing enterprise Storage Area Network (SAN). This contract amendment will be presented for Council consideration on April 23, 2013.

General Microsystems, Incorporated is a licensed reseller and service provider for Hitachi Data Systems SAN hardware and control software. The original purchase of the City's devices was approved by Resolution No. 37427, dated March 25, 2008, and included three years of maintenance support services which expired May 27, 2011.

Two years of additional maintenance support services were authorized under Resolution No. 38250, dated May 24, 2011, which is due to expire on May 31, 2013.

The purpose of this contract amendment is to continue maintenance support services providing guaranteed hardware support, as well as access to software patches, bug fixes, troubleshooting and technical support to ensure high availability of the SAN devices and overarching City information systems which rely on high performance data storage.

The data stored on these devices serves all General Government departments and Public Utility divisions. It includes records generated in SAP for internal business transactions. The records include but are not limited to: utility customers and billing; tax and license business customers and billing; employee and payroll; financial transactions; procurement, invoice and payment.

The SAN is a critical component of the City's information systems architecture and it would not be prudent to discontinue the commercial maintenance support services.

Subject: Enterprise Storage Area Network Maintenance  
April 17, 2013

### **Benefits**

In order to ensure continuous reliable operation of SAP and email services, two SAN devices, located in two, separate facilities, provide redundant backup in the event of failure of either one of the SAN data storage devices. Continuing maintenance support services for these devices is a crucial component of a well-founded disaster recovery solution.

The SAN storage devices are unique in that they provide a high-speed sub-network of shared data storage dedicated to SAP and other mission critical information systems. This results in faster transaction times, which is of particular benefit for customer service interactions with citizens and ratepayers.

Compartmentalizing the data on the SAN devices is also essential to securing data from unauthorized access.

The IT Department has leveraged all available resources to reduce the City's cost of this service to the lowest possible level, including:

- Successfully negotiated multiple cost reductions with General Microsystems, Incorporated
- Bundled the support for two years rather than one
- Submitted the draft pricing to independent analysts at Gartner, Inc. to compare our pricing with other Hitachi Data Systems customers
- Researched the viability of initiating a new competitive bid (the initial contract in 2008 was the result of a competitive process)
- Reduced the service level from a 24 x 7 x 2 hour response time to a 24 x 7 x 4 hour response time

The results of this work are an overall \$64,299.84 or (13%) cost reduction from the original proposal and a (31%) discount from list pricing. In fact, the City's net pricing has decreased from current levels despite growth in our landscape of 16TB of data storage capacity added in 2012.

By continuing the commercial maintenance support services through May 2015, the City will maximize its investment in the current architecture. Beyond May, 2015, the subject SAN devices are scheduled for end-of-life replacement.



City of Tacoma  
Public Works Department

EXHIBIT "A" 38658  
RESOLUTION NO.: \_\_\_\_\_  
ITEM NO.: 3  
MEETING DATE: APRIL 23, 2013

**DATE:** April 9, 2013  
**TO:** Board of Contracts and Awards  
**SUBJECT:** Request for Authorization of Contract Extension Republic Parking Northwest, Inc  
Budgeted from Parking Enterprise Fund 4140  
Request for Proposals Spec No. PW08-0113F  
Contract No. 4600004794

**RECOMMENDATION:** The Public Works Engineering Division requests approval to increase SAP Contract No. 4600004794 with **Republic Parking NW, Inc., Tacoma, WA**, by \$1,562,808, plus sales tax, for 13 months of compensation for the operation and management of municipal parking garages and lots, from May 1, 2013 through May 31, 2014. This increase will bring the contract to a cumulative amount of \$8,471,208, plus sales tax.

**EXPLANATION:** The City's off-street and on-street parking facilities are currently managed and operated by two separate vendors, Republic Parking NW, Inc. (Republic) and Xerox, Inc. (Xerox), respectively. Republic is paid a 1.5% management fee based on the net revenues for each facility plus all "out of pocket" expenditures incurred to operate and maintain the City's parking facilities. The Republic contract is set to expire April 30, 2013. Xerox is paid a monthly fee for each Pay Station in operation. The Xerox contract has two annual renewal options remaining, beginning on May 31, 2013.

The City desires to simplify the management of its parking facility operations to a single service provider. This consolidation is expected to reduce annual operating expenses by nearly \$200,000. It is also expected that the savings can be achieved without a reduction in service.

Per TMC, Section 1.06.269, Purchasing Procedures, staff requests a time and compensation extension setting the Republic contract to expire on May 31, 2014, or an additional 13 months. The new expiration date is concurrent with the end date of the agreement with Xerox and will provide staff the time necessary to develop and carryout an RFP process and contract negotiations with a service new provider.

**COMPETITIVE BIDDING:** This contract was originally awarded to Republic Parking NW, Inc. as a result of Request for Proposals Specification No. PW08-0113F in April 2008. The contractor has agreed to extend the contract at the same prices, terms and conditions as the original contract.

**CONTRACT HISTORY:** Resolution No. 37507, passed June 17, 2008, awarded the contract. The original award was \$3,000,000, plus sales tax. Resolution No. 38102 passed on August 31, 2010, increased the contract by \$1,203,000, plus sales tax. Resolution No. 38258, passed May 3, 2011, increased the contract by \$1,214,800, plus sales tax. Resolution No. 38485 approved May 15, 2012, increased the contract by \$1,490,600, plus sales tax. This requested increase for 13 months of compensation is \$1,562,808, plus sales tax. This increase will bring the contract to a cumulative amount of \$8,471,208, plus sales tax, for contract period April 30, 2008 to May 31, 2014. This is the fourth amendment to the contract.





**TO:** T.C. Broadnax  
City Manager

**FROM:** Kurtis D. Kingsolver, P.E. *KDK*  
Interim Public Works Director/City Engineer

**SUBJECT:** Council Action Memo – Purchase Resolution – April 23, 2013  
Facilities Management and Operating Services Agreement  
Republic Parking Northwest, Inc.

**DATE:** April 9, 2013

The Public Works Engineering Division requests City Council approve an increase to Contract No. 4600004794 with Republic Parking NW, Inc., of Tacoma, WA, by \$1,562,808, plus sales tax, for 13 months for the management and operation of municipal parking garages and lots, from May 1, 2013 through May 31, 2014. This increase will bring the contract to a cumulative amount of \$8,471,208, plus sales tax.

#### **Background**

The City's off-street and on-street parking facilities are currently managed and operated by two separate vendors, Republic Parking NW, Inc. (Republic) and Xerox, Inc. (Xerox). The City currently pays Republic a 1.5% management fee based on the net revenues for each facility plus all "out of pocket" related expenditures incurred to operate and maintain the City's parking facilities. The Republic contract is set to expire April 30, 2013. The City currently pays Xerox a monthly fee for each Pay Station in operation. The Xerox contract has two one-year renewal options remaining, beginning on May 31, 2013.

We would like to simplify the management of our parking facility operations to a single service provider. This consolidation is expected to reduce annual operating expenses by nearly \$200,000. It is also expected that the savings can be achieved without a reduction in service.

Per TMC, Section 1.06.269, Purchasing Procedures, staff requests a time and compensation extension setting the Republic contract to expire on May 31, 2014, or an additional 13 months. The new expiration date is concurrent with the end date of the agreement with Xerox and will provide staff the necessary time to develop and carryout an RFP process and contract negotiations with a new service new provider.

#### **Issue**

The contracts for Republic and Xerox expire on different days making it more difficult to move toward a single parking service provider.

#### **Fiscal Impacts**

Enacting this request is expected to reduce the parking fund expenditure by approximately \$200,000 annually.

#### **Public Involvement**

The Parking Management Advisory Task Force was advised of the proposed amendment.

Resolution No. 38058

Adopted: APR 23 2013

Maker of Motion: Campbell

Seconded: Lonergan

Voice Vote:

MEMBERS	AYES	NAYS	ABSTAIN	ABSENT
Mr. Boe	✓			
Mr. Campbell	✓			
Mr. Ibsen	✓			
Mr. Lonergan	✓			
Mr. Mello	✓			
Mr. Thoms	✓			
Ms. Walker	✓			
Ms. Woodards				✓
Mayor Strickland	✓			

Roll Call Vote:

MEMBERS	AYES	NAYS	ABSTAIN	ABSENT
Mr. Boe				
Mr. Campbell				
Mr. Ibsen				
Mr. Lonergan				
Mr. Mello				
Mr. Thoms				
Ms. Walker				
Ms. Woodards				
Mayor Strickland				