



City of Tacoma

Resolution No.: _____

Meeting Date: _____

**Contract and Award Letter
Purchase Resolution — Exhibit "A"**

TO: Board of Contracts and Awards
FROM: Toryono Green, Fire Chief, Tacoma Fire Department
 Teresa Green, Business Services Manager, Fire Finance Division
COPY: City Council, City Manager, City Clerk, EIC Coordinator, LEAP Coordinator and
 Ryan Foster, Finance/Purchasing
SUBJECT: Heavy Rescue RAS & Freightliner Air Light Rescue Vehicles
 Sourcewell, Contract No. #113021-RSD – June 20, 2023, City Council
DATE: May 25, 2023

RECOMMENDATION SUMMARY:

Tacoma Fire Department (TFD) recommends a contract be awarded to Rosenbauer America, LLC, Lyons, South Dakota, in the amount of \$1,977,470, plus 15 percent contingency, plus applicable taxes, budgeted from the General Fund and Fund 5400, for the purchase of a Commander Heavy Rescue RAS & Freightliner Air Light Rescue vehicles.

STRATEGIC POLICY PRIORITY:

- Strengthen and support a safe city with healthy residents.
- Assure outstanding stewardship of the natural and built environment.

BACKGROUND:

TFD currently has an inadequate Heavy Rescue vehicle that is not capable of performing the required duties when a technical rescue is needed. This will allow TFD to surplus our current Heavy Rescue response vehicle due to it being well beyond its useful life, inefficient, and unsafe to transport heavy equipment. In addition, TFD currently has a mobile air rescue vehicle that is beyond its useful life. The rig's age has resulted in additional maintenance to keep it operable. It is staff's intent to surplus the current mobile air unit chassis, while keeping the onboard air compressor for use at the Fire Training Center.

Funding is included in the 2023-2024 budget to help address TFD's severely aged fleet. Over 60 percent of TFD's entire fleet is past its useful life. TFD received the 2021 Assistance to Firefighters Grant for \$1,158,150.00 to fund the heavy rescue vehicle. Manufacturing time frames for these apparatuses are over 450 days from issuing a purchase order.

ISSUE: The current equipment is not capable of performing the required duties, is well beyond its useful life, inefficient, and unable to transport heavy equipment. Using the budgeted resources and the Assistance to Firefighters Grant, TFD intends to purchase one Heavy Rescue and one Air Light Rescue vehicle from Rosenbauer America, LLC using a cooperative Sourcewell contract.

ALTERNATIVES: TFD could choose not to purchase any rescue apparatus at this time or could delay the purchase. Doing either would negatively impact the Fire Department and its services to the South Sound region. Delays in replacement would cause TFD not to meet the requirements of the Assistance to Firefighters Grant by not purchasing the vehicle within the performance period. Additionally, deferring this purchase would result in increased costs, as in the last four years, the cost of a rescue rig has increased over 50 percent.



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COMPETITIVE SOLICITATION:

Request for Proposals (RFP) Specification No. 113021 was opened October 12, 2021, through the Sourcewell Procurement Portal. A total of 74 companies registered to bid in addition to normal advertising of the project. Submittals were received from 33 respondents. Nine vendors were awarded contracts with Sourcewell after evaluation based on weighted factors including:

- Conformance to RFP Requirements (five percent of rating)
- Financial Viability and Marketplace Success (7.5 percent of rating)
- Ability to Sell and Deliver Service (10 percent of rating)
- Marketing Plan (five percent of rating)
- Value Added Attributes (7.5 percent of rating)
- Warranty (five percent of rating)
- Depth and Breadth of Offered Equipment, Products, or Services (20 percent of rating)
- Pricing (40 percent of rating)

Rosenbauer America, LLC submitted a bid that resulted in receiving one of the awarded contracts. TFD has Rosenbauer pumper apparatuses for over 40 percent of its frontline fleet and maintaining consistency of apparatuses is critical for continuity of operations.

<u>Respondent</u>	<u>Location</u> <i>(city and state)</i>	<u>Score</u>
Rosenbauer America, LLC	Lyons, South Dakota	820
Oshkosh Corporation (Pierce Manufacturing)	Oshkosh, WI	852
The Sutphen Corporation	Dublin, OH	843
P.L. Custom Body and Equipment Co., Inc.	Manasquan, NJ	840
Rev Group (E-One, Inc.)	Ocala, FL	838
MAXIMETAL Inc.	Saint-Georges, Quebec	831
Custom Fire Apparatus, Inc.	Osceola, WI	809
HME, Inc.	Wyoming, MI	804
Rock River Industries	Luverne, MN	802

CONTRACT HISTORY: This is a new contract.

SUSTAINABILITY: Rosenbauer has a strong commitment to sustainability in all its design and manufacturing and has adopted extensive environmentally friendly policies and practices, including items that have ongoing benefits such as Green Star Idle Reduction Technology. They practice environmentally friendly manufacturing and purchasing, relying on green electricity options, and reducing water usage and production waste.

EQUITY IN CONTRACTING (EIC) COMPLIANCE: Not applicable.



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LOCAL EMPLOYMENT AND APPRENTICESHIP TRAINING PROGRAM (LEAP)
COMPLIANCE: Not applicable.

FISCAL IMPACT:

EXPENDITURES:

FUND NUMBER & FUND NAME	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
5400-GFTFD – PW Fleet Fire Replacement	467700	5641500	\$819,320.00
1090 – Other Fire Grants, Fire Department	GRT-01008-01-02	5330100	\$1,158,150.00
TOTAL			Up to \$1,977,470

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
0010 – General Fund, Fire Department (transfer to Fund 5400)	254300	6539850	\$819,320.00
1090 – Other Fire Grants, Fire Department	GRT-01008-01-01	4331001	\$1,158,150.00
TOTAL			Up to \$1,977,470

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: All expenses are expected in 2024 when the apparatuses are delivered.

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes, both apparatuses are included in the 2023-2024 Budget, with the 2021 AFG funding being included with Reappropriation.

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED. N/A