



RESOLUTION NO. 38760

1 A RESOLUTION related to the purchase of materials, supplies or equipment,
2 and the furnishing of services; authorizing the execution of a contract
3 with Kemira Water Solutions, Inc., in the amount of \$229,500, sales tax
4 not applicable, plus the option for three additional one-year renewal
5 periods, for a cumulative amount of \$609,337, budgeted from the
6 Wastewater Fund, for the purchase of liquid polyaluminum chloride for
7 the treatment of wastewater.

8 WHEREAS the City has complied with all applicable laws and processes
9 governing the acquisition of those supplies, and/or the procurement of those
10 services, inclusive of public works, as is shown by the attached Exhibit "A,"
11 incorporated herein as though fully set forth, and

12 WHEREAS the Board of Contracts and Awards has concurred with the
13 recommendation for award as set forth in Exhibit "A"; Now, Therefore,

14 BE IT RESOLVED BY THE COUNCIL OF THE CITY OF TACOMA:

15 Section 1. That the Council of the City of Tacoma concurs with the
16 Board of Contracts and Awards to adopt the recommendation for award as set
17 forth in the attached Exhibit "A."

18 Section 2. That the proper officers of the City are hereby authorized to
19 enter into a contract with Kemira Water Solutions, Inc., in the amount of
20 \$229,500, sales tax not applicable, plus the option for three additional one-year
21 renewal periods, for a cumulative amount of \$609,337, budgeted from the
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Wastewater Fund, for the purchase of liquid polyaluminum chloride for the treatment of wastewater, consistent with Exhibit "A."

Adopted _____

Mayor

Attest:

City Clerk

Approved as to form:

City Attorney



City of Tacoma
Environmental Services Department

DATE: October 15, 2013
TO: Board of Contracts and Awards
SUBJECT: Contract for Liquid Polyaluminum Chloride for Wastewater Treatment.
Budgeted from Wastewater Fund 4300
Request for Bids Specification No. ES13-0369F

RECOMMENDATION: Environmental Services, Operations and Maintenance Division recommends a contract be awarded to low bidder **Kemira Water Solutions, Inc., Lawrence, KS**, for purchase of liquid polyaluminum chloride for the treatment of wastewater. The recommendation is for an initial two-year contract term in the amount of \$229,500.00, sales tax not applicable, plus the option for three additional one-year renewal periods, for a cumulative amount of \$609,337.00, sales tax not applicable. The specification documents contain market-based provisions for price escalation/de-escalation that will affect overall contract value. The cumulative amount is based on an estimated 5% annual inflation for each renewal option.

EXPLANATION: Liquid polyaluminum chloride is a high performance liquid coagulant used in the treatment of wastewater.

COMPETITIVE SOLICITATION: Request for Bids Specification No. ES13-0369F was opened September 24, 2013. 13 companies were invited to bid in addition to normal advertising of the project. Three submittals were received. The table below reflects the amount of the initial contract term.

<u>Respondent</u>	<u>Location</u> <i>(city and state)</i>	<u>Submittal Amount</u> Sales tax not applicable
Kemira Water Solutions, Inc.	Lawrence, KS	\$ 229,500.00
Thatcher Company of Montana, Inc.	Salt Lake City, UT	\$ 284,040.00
General Chemical Performance Products LLC	Parsippany, NJ	\$ 403,200.00
	Pre-bid estimate	\$ 470,000.00

The recommended award is 49 percent below the pre-bid estimate.

CONTRACT HISTORY: New contract.

FUNDING: Funds are budgeted in the ES Wastewater Fund 4300. Funding beyond the current biennium is subject to future availability of funds.

SBE/LEAP COMPLIANCE: Not applicable.

PROJECT ENGINEER/COORDINATOR: Kenneth Tross, Operations and Maintenance Division Manager, 253-502-2154.

Michael P. Slevin III, P.E.
Environmental Services Director

cc: Joe Parris, Senior Buyer, Finance/Purchasing
Charles Wilson, SBE Coordinator
Charles Guzman, LEAP Coordinator
Steve Schmidt, ES Business Operations