



TO: T.C. Broadnax, City Manager *SK*
FROM: Jack Kelanic, Information Technology Dept.
COPY: Public Safety, Human Services and Education Committee
SUBJECT: General Government Emergency Radio Replacement Contract – Purchase
Resolution for Council
DATE: August 5, 2013

SUMMARY:

This is to inform you that the Information Technology Department, Infrastructure Support Division will request authorization from Council at the September 17, 2013 meeting, to enter into a contract with Motorola Solutions, Inc., for General Government (non Police and Fire) TDMA/SmartZone radios and dispatch consoles.

BACKGROUND:

The City's existing 800 MHz "analog" radio system used by Tacoma Police, Fire, Public Works and other jurisdictions is being funded and upgraded to a "digital" system by South Sound 911(SS911) as part of its countywide public safety communications upgrade project. The public works equipment does not qualify for SS911 funding. Analog radios using this existing system will not work on the new digital system, so they must be replaced. This is a one-time purchase.

ISSUE:

The new radios and dispatch consoles must work on the current SmartZone radio system as well as the new TDMA system. Motorola is the only manufacturer who can meet this requirement. This pricing takes advantage of volume discounting offered to the larger South Sound 911 communications systems agreement (October 2012). In addition, the City has also received additional purchasing discounts as well as trade-in value.

ALTERNATIVES:

There are no viable alternatives.

FISCAL IMPACT:

Include a summary of the fiscal impact of the recommendation.

RECOMMENDATION:

The Information Technology Department recommends authorizing the contract with Motorola. This will ensure no interruption to the General Government (non Police and Fire) equipment.

- b. Describe any technical or unique product/service attributes that prevent drafting specifications for a competitive bid to which more than one supplier could successfully respond.

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- c. Is the product available only through one vendor? Yes No
If "yes", such certification should be in writing from the manufacturer (not the vendor) and supported by results of the screening process or validated by the Purchasing Division.
Written certification attached? Yes No

Describe the certification that was obtained and relationship to the items sought (manufacturer, etc.). Written certification should be attached.

- d. What efforts were made to assure the City is receiving the lowest or best price possible?

N/A

Written certification from manufacturer or vendor attached (optional)? Yes No

- e. Is this a one-time purchase? Yes No Total amount: \$1,500,000.00
If "no," estimated total dollar amount over three-year period: _____

Other supporting documentation attached? Yes No

City Contact person: Steve Taylor Phone: 253.404.3790

Michelle Lewis-Hodges
Department/Division Head (Please Print)

Michelle Lewis-Hodges 4/29/13
Department/Division Head Signature Date

[Signature] 5/7/2013
Authorizing Signature, If Applicable

cc: Chuck Blankenship, Senior Buyer, Finance/Purchasing

Purchasing Use Only	
Approved <input checked="" type="checkbox"/>	Rejected <input type="checkbox"/>
None (after the fact) <input type="checkbox"/>	
Date <u>5/2/13</u>	By <u>Kathryn [Signature]</u>

*Check -
KK*

FINANCE PURCHASING
MAY 1 2013 12:20:21



City of Tacoma
Information Technology Department

Date: April 26, 2013
To: Kathy Katterhagen, Procurement and Payables Manager
From: Steve Taylor
Information Technology Department, Infrastructure Support Division
Subject: Waiver of Competitive Solicitation Request – Sole Source Purchase
General Government Radios

Please forward for Board of Contracts and Awards review and recommendation.

In accordance with Tacoma Municipal Code 1.06.257.A. (Sole Source), The Information Technology Department, Infrastructure Support Division requests a waiver of the competitive solicitation process for General Government (non Police and Fire) TDMA/SmartZone radios and dispatch consoles. The sole source vendor is **Motorola Solutions, Inc., a corporation in the State of Delaware**. This is a one-time purchase totaling \$1,500,000, plus sales tax.

“Follow-on” Contracts:

Is this sole source purchase based on a contract that was previously competitively bid by the City?
Yes No

If “yes”, provide brief history of the initial contract award, bid specification or RFP number, date, etc. Briefly explain relationship of this sole source purchase to previously competitively bid contract.

Insert Explanation

Waiver Criteria:

1. Is there more than one feasible supplier of the product or service in the marketplace?
Yes No
Briefly explain.

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2. Please support your contention it would be futile to advertise and competitively bid for the product or service as it would result in only one bid:
 - a. Describe the screening efforts you engaged in to identify potential suppliers.
Include names of potential suppliers, contact person, phone numbers, or addresses.

N/A



Motorola Solutions, Inc.
8201 164th Ave NE, Suite 200
Redmond, WA 98052

Telephone: 425.766.2537
email: bflynn@motorolasolutions.com

April 26, 2012

City of Tacoma
Attn: Steve Taylor
733 Market Street
Tacoma, WA 98402

Dear Mr. Taylor:

The subscribers quoted for General Government contain Motorola proprietary Astro 25/SmartZone software allowing both SmartZone operation on the current Tacoma SmartZone radio system and Astro 25 operation on the new Tacoma-SS 911 Astro 25 radio system. Motorola does not license this software combination to other manufacturers.

If you have any questions, please feel free to contact your Motorola Account Manager, Brooke Flynn, at (425) 766-2537.

Respectfully,
MOTOROLA SOLUTIONS, INC.

A handwritten signature in blue ink, appearing to read 'MS', written over a faint blue line.

Mark Schunidl
MSSSI Vice President