MARCH

TACOMA WATER

2016 FINANCIAL REPORT



Public Utility Board

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WILLIAM A. GAINES Director of Utilities/CEO

> LINDA MCCREA Superintendent

ANDREW CHERULLO Finance Director

DEPARTMENT OF PUBLIC UTILITIES
CITY OF TACOMA

MANAGEMENT DISCUSSION AND ANALYSIS

Overview of the Financial Statements

Summary

For the first quarter of 2016, Tacoma Water is reporting year-to-date operating income of \$2.4 million compared to \$2.6 million in 2015. Operating revenues increased \$2.6 million (14.5%) and operating expenses increased \$2.8 million (18.8%). The year to date change in net position for 2016 was (\$0.4) million compared to (\$0.1) million in 2015.

Revenues

Water sales revenues increased by \$2.1 million (14.2%) in the first quarter of 2016 compared to the same period in 2015. The following table summarizes the impacts of rate and volume changes on water sales revenue by customer class for the first three months of 2016.

	Changes Related to:		YTD Increase		
Customer Class		Rate	Volume	•	(Decrease)
Residential and Domestic	\$	572,838 \$	650,905	\$	1,223,743
Commercial and Industrial		205,798	369,340		575,138
Special Rate		124,098	(137,167)		(13,069)
Other		(44,636)	321,193		276,557
Total	\$	858,098 \$	1,204,271	\$	2,062,369

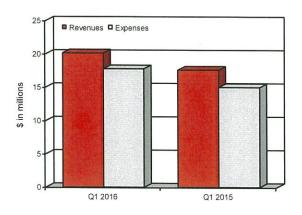
Consumption for the first three months of 2016 was 3,812 million gallons, compared to 3,673 million gallons for the same period in 2015. Regional Water Supply System (RWSS) partners received 882 million gallons. The following table summarizes water consumption by customer class year-to-date.

	Millions of Gallons		YTD Increase	
Customer Class	2016	2015	(Decrease)	%
Residential and Domestic	1,572.39	1,469.82	102.57	7%
Commercial and Industrial	639.45	572.71	66.74	12%
Special Rate	1,267.97	1,407.67	(139.70)	(10%)
Other	332.00	222.31	109.69	49%
Total	3,811.81	3,672.51	139.30	4%

Expenses

Operating expenses were \$17.8 million for the first three months of 2016, an increase of \$2.8 million compared to 2015. Depreciation expense increased by \$1.7 million (39.3%) due to an increase in depreciable assets of \$192.3 million during 2015. Water Treatment experienced an increase of \$0.5 million which can be attributed to the Green River Filtration Facility coming online. The increase in operating expense is also due in part to a shift in focus from capital related projects to operations and maintenance. This shift

OPERATING REVENUES & EXPENSES



contributed to increases of \$0.2 million in Distribution and \$0.3 million in Administrative and General.

William A. Gaines

Director of Utilities/CEO

Andrew Cherullo Finance Director

CITY OF TACOMA, WASHINGTON DEPARTMENT OF PUBLIC UTILITIES, WATER DIVISION Doing Business As

TACOMA WATER

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Note: These financial statements are interim, unaudited reports prepared primarily for the use of management. Not all transactions reported in these statements have been recorded on the full accrual basis of accounting or in accordance with generally accepted accounting principles.

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STATEMENTS OF NET POSITION - MARCH 31, 2016 AND MARCH 31, 2015

ASSETS AND DEFERRED INFLOWS	2016	2015
UTILITY PLANT Water Plant in Service	¢1 0E0 220 E00	¢1 040 070 E00
Less Depreciation and Amortization	\$1,058,338,589 (200,287,408)	\$1,042,073,583 (184,534,169)
Total	858,051,181	857,539,414
Construction Work in Progress	24,298,479	20,383,617
Net Utility Plant	882,349,660	877,923,031
NON-UTILITY PROPERTY	492,963	492,963
RESTRICTED ASSETS		
Cash and Equity in Pooled Investments:		
2010 Construction Fund	9,166,021	4,408,966
2010 RWSS Construction Fund	29,433	56,889
2013 Construction Fund	21,545,931	29,836,149
Regional Water Supply System Operating Fund	(336,344)	(1,214,545)
Provision for Debt Payment	9,766,546	9,784,337
Customer Water Main Deposits	3,133,814	3,059,525
Water Supply Forum Fund	313,640	369,568
Special Bond Reserves	22,098,582	22,095,828
Water Customer Contribution Fund	(408,599)	(189,981)
Water Capital Reserves	27,814,153	25,258,278
Water System Development Charge	56,568,521	54,092,754
Total Restricted Assets	149,691,698	147,557,768
CURRENT ASSETS		
Cash and Equity in Pooled Investments:		
Current Fund	51,316,239	44,512,642
Customers' Deposits	338,948	279,412
Receivables:		
Customers	4,127,290	3,356,262
Accrued Unbilled Revenues	4,935,000	4,616,056
Others	902,889	712,404
BABs Interest Subsidies	1,193,198	1,280,256
Provision for Uncollectible Accounts	(363,551)	(241,717)
Materials and Supplies	2,465,564	2,524,457
Prepayments	809,275	643,257
Total Current Assets	65,724,852	57,683,029
TOTAL ASSETS	1,098,259,173	1,083,656,791
OTHER ASSETS		
Regulatory Assets - Public Fire Protection Fees	1,935,608	2,751,709
Regulatory Assets - Surcharges	1,655,435	804,711
Net Pension Asset	881,279	
Total Other Assets	4,472,322	3,556,420
DEFERRED OUTFLOWS OF RESOURCES		
Unamortized Losses on Refunding Bonds	1,840,062	1,531,350
Deferred Outflows for Pensions	2,092,307	-
Total Deferred Outflows	3,932,369	1,531,350
TOTAL ASSETS AND DEFERRED OUTFLOWS	\$1,106,663,864	\$1,088,744,561

These statements should be read in conjunction with the Notes to Financial statements contained in the 2015 Annual Report.

NET POSITION, LIABILITIES AND DEFERRED INFLOWS	2016	2015
NET POSITION		
Net Investment in Capital Assets	\$441,889,409	\$435,375,741
Restricted for:		
Water Capital Reserves	21,746,750	18,711,869
Water System Development Charge	20,993,075	18,517,308
Debt Service Funds	3,077,866	2,951,349
Pension Asset	881 , 279	-
Unrestricted	53,485,036	41,051,149
TOTAL NET POSITION	542,073,415	516,607,416
LONG-TERM DEBT		
Revenue Bonds Outstanding:		
2005 Water Revenue Bonds Refunding	5,000	25,070,000
2009 Water Revenue Bonds	76,775,000	76,775,000
2010 Water Revenue Bonds Refunding	26,395,000	26,950,000
2010 Water Revenue Bonds	74,985,000	74,985,000
2013 Water Revenue Bonds Refunding	74,355,000	74,355,000
2015 Water Refunding Bonds, Series A	16,645,000	-
2015 Water Refunding Bonds, Series B	1,785,000	-
2010 RWSS Revenue Bonds, Series A	2,525,000	2,800,000
2010 RWSS Revenue Bonds, Series B	44,245,000	44,245,000
2013 RWSS Refunding Bonds	60,910,000	61,580,000
Total Outstanding Revenue Bonds	378,625,000	386,760,000
Plus: Unamortized Bond Premium	14,828,356	13,896,469
Net Outstanding Revenue Bonds	393,453,356	400,656,469
PWTF Pre-Construction Loans	960,956	1,121,130
PWTF Construction Loans	24,443,821	26,980,418
State Drinking Water Loans Total Long-Term Debt	59,154,872 478,013,005	54,448,644 483,206,661
Total Bong Telm Debt	470,013,003	403,200,001
CURRENT LIABILITIES		
Salaries and Wages Payable	743,067	568,489
Purchases and Contracts Payable	930,398	3,252,320
Interest Expense Accrued	6,688,680	6,832,988
Taxes Accrued	1,160,590	1,273,420
Customers' and Contractors' Deposits	346,814	286,165
Current Portion of Long-Term Debt	10,676,432	10,633,079
Other Current Liabilities	3,979,530	3,901,500
Current Accrued Compensated Absences	260,047	255,611
Total Current Liabilities	24,785,558	27,003,572
LONG-TERM LIABILITIES		
Muckleshoot Agreements	6,943,806	7,129,695
Customer Advances for Construction	4,183,199	4,493,198
Unearned Revenue	7,653,820	8,435,984
Other Long-Term Liabilities	4,164,835	3,992,091
Long-Term Accrued Compensated Absences	2,340,426	2,300,497
Total Long-Term Liabilities	25,286,086	26,351,465
TOTAL LIABILITIES	528,084,649	536,561,698
DEFERRED INFLOWS OF RESOURCES		
Rate Stabilization	35,575,447	35,575,447
Deferred Inflows for Pensions	930,353	· , , –
Total Deferred Inflows	36,505,800	35,575,447
TOTAL NET POSITION, LIABILITIES AND DEFERRED INFLOWS .	\$1,106,663,864	\$1,088,744,561

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION MARCH 31, 2016 AND MARCH 31, 2015

	MARCH 2016	MARCH 2015
OPERATING REVENUES		
Sales of Water	\$6,156,775	\$4,917,876
Other Operating Revenues	652,023	673,092
Contract Resource Obligation Revenue	369,026	401,361
Total Operating Revenues	7,177,824	5,992,329
OPERATING EXPENSES		
Production Expense		
Source of Supply	668,806	607,612
Water Treatment	583 , 258	346,865
Total Production Expense	1,252,064	954 , 477
Power Pumping Expense	48,455	33,229
Transmission and Storage Expense	359,343	269,654
Distribution Expense	1,209,329	1,050,727
Customer Accounting and Consumer Service	436,195	364,722
Taxes	484,907	393,384
Depreciation	1,983,666	1,424,079
Administrative and General	884,862	678,470
Total Operating Expenses	6,658,821	5,168,742
OPERATING INCOME (LOSS)	519,003	823,587
NON-OPERATING REVENUES (EXPENSES)		
Interest Income	161,519	136,844
Miscellaneous	(10,649)	(12,574)
Interest on Long-Term Debt	(1,337,715)	(1,352,682)
Interest on Long-Term Debt BABs Sub	(298,299)	(320,064)
Amortization Of Debt Premium	105,802	92 , 947
Interest Charged to Construction	39,151	27 , 772
Total Non-Operating Revenues (Expenses)	(1,340,191)	(1,427,757)
Net Income (Loss) Before Capital Contributions		
and Transfers Capital Contributions	(821,188)	(604,170)
Cash	460,349	352 , 818
Federal BAB Subsidies	298,299	320,064
Transfers Out		
City Gross Earnings Tax	(617,044)	(446,712)
CHANGE IN NET POSITION	(\$679,584)	(\$378,000)
NET POSITION - JANUARY 1		
TOTAL NET POSITION - MARCH 31		

YEAR TO DATE		2016	
Manager 21	Managar 21	OVER	DEDGENE
MARCH 31 2016	MARCH 31 2015	(UNDER) 2015	PERCENT
2010	2013	2013	CHANGE
\$ 16,592,225	\$ 14,529,856	\$2,062,369	14.2%
2,633,669	2,043,098	590 , 571	28.9%
971 , 876	1,073,394	(101,518)	-9.5%
20,197,770	17,646,348	2,551,422	14.5%
1,738,393	1,690,602	47,791	2.8%
1,543,848	999,505	544,343	54.5%
3,282,241	2,690,107	592,134	22.0%
190,050	122,362	67,688	55.3%
842,474	837,013	5,461	0.7%
3,210,632	3,011,346	199,286	6.6%
1,204,068	1,078,189	125 , 879	11.7%
689,294	874,684	(185,390)	-21.2%
5,949,875	4,271,476	1,678,399	39.3%
2,469,719	2,135,797	333,922	15.6%
17,838,353	15,020,974	2,817,379	18.8%
		.	
2,359,417	2,625,374	(265,957)	-10.1%
1,006,849	278,170	728,679	262.0%
15,324	4,116	11,208	272.3%
(4,012,965)	(4,072,857)	59,892	-1.5%
(894,897)	(960,192)	65 , 295	-6.8%
317,406	278,842	38,564	13.8%
105,184	1,326,938	(1,221,754)	-92.1%
(3,463,099)	(3,144,983)	(318,116)	10.1%
(1,103,682)	(519,609)	(584,073)	112.4%
1,281,905	771,593	510,312	66.1%
894,897	960,192	(65,295)	-6.8%
	,	(33, 233,	
(1,501,528)	(1,278,005)	(223,523)	17.5%
(428,408)	(65,829)	(362,579)	-550.8%
542,501,823	516,673,245	25,828,578	
\$542,073,415	\$516,607,416	\$25,465,999	

These statements should be read in conjunction with the Management Discussion and Analysis in the March 2016 Financial Report.

SUMMARY OF REVENUES AND BILLINGS MARCH 31, 2016 AND MARCH 31, 2015

	MARCH 2016	MARCH 2015
SALES OF WATER		
Residential and Domestic	\$4,051,659	\$3,117,841
Commercial and Industrial	1,230,673	1,034,702
Special Rate	474,044	441,700
Municipal	40,949	28,668
Other Public Buildings and Grounds	95,952	82,469
Sales to Other Utilities	263,498	212,496
Total	\$6,156,775	\$4,917,876
BILLINGS (NUMBER OF MONTHS BILLED)		
Residential and Domestic	106,582	92,085
Commercial and Industrial	7,657	6 , 783
Sales to Other Utilities	17	18
Total	114,256	98,886

YEAR T		2016 OVER	
MARCH	MARCH	(UNDER)	PERCENT
2016	2015	2015	CHANGE
\$10,541,651	\$9,319,098	\$1,222,553	13.1%
3,364,597	2,831,095	533,502	18.8%
1,369,035	1,382,104	(13,069)	-0.9%
100,895	96,178	4,717	4.9%
288,499	250 , 390	38,109	15.2%
927,548	650,991	276,557	42.5%
\$16,592,225	\$14,529,856	\$2,062,369	14.2%
280,685	273 , 554	7,131	2.6%
19,852	19,023	829	4.4%
51	54	(3)	-5.6%
300,588	292,631	7,957	2.7%

SUMMARY OF WATER BILLED MARCH 31, 2016 AND MARCH 31, 2015

MILLION GALLONS, TOTAL

	MARCH	MARCH	YEAR T	O DATE
	2016	2015	MARCH 2016	MARCH 2015
WATER BILLED				
Residential and				
Domestic	567.09	476.05	1,572.39	1,469.82
Commercial and				
Industrial	225.26	200.02	639.45	572.71
Special Rate	434.97	458.82	1,267.97	1,407.67
Special Race	131.37	100.02	1,207.37	1, 10, 10,
Sales to Other				
Utilities	91.57	72.36	332.00	222.31
	1,318.89	1,207.25	3,811.81	3,672.51

NOTE: For conversion purposes, there are approximately 748 gallons in every 100 cubic feet of water.

MILLION GALLONS, AVERAGE DAILY

MARCH 2016	MARCH 2015
18.29	15.36
7.27	6.45
14.03	14.80
2.95	2.33
42.54	38.94

STATEMENTS OF CASH FLOWS

	YEAR TO DATE	
	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash from Customers	\$25,046,755	\$22,575,252
Cash Paid to Suppliers	(5,904,854)	(5,817,399)
Cash Paid to Employees	(6,078,411)	(6,394,779)
Taxes Paid	(1,392,356)	(1,006,598)
Net Cash From		
Operating Activities	11,671,134	9,356,476
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES		
Transfer Out for Gross Earnings Tax	(1,501,528)	(1,278,005)
Net Cash From Non-Capital		
Financing Activities	(1,501,528)	(1,278,005)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING		
ACTIVITIES		
Capital Expenditures, net	(3,473,244)	(8,784,212)
Debt Issuance Costs	2,672	-
Principal Payments on Muckleshoot LT Liability	(190,536)	(195 , 300)
Interest Paid	(1,016)	(675)
Contribution in Aid of Contruction	1,281,905	771 , 593
System Development Charges & Other LT Liabilities.	(549 , 961)	(10,583)
Net Cash From Capital and		
Related Financing Activities	(2,930,180)	(8,219,177)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest Received on Investments	1,006,849	278,170
Other Net Non-Op Revenues and Expenses	12,649	4,116
Net Cash From Investing Activities	1,019,498	282,286
Net Change in Cash and Equity in		
Pooled Investments	8,258,924	141,580
Cash & Equity in Pooled Investments at January 1	193,087,961	192,208,242
Cash & Equity in Pooled Investments at March 31	\$201,346,885	\$192,349,822

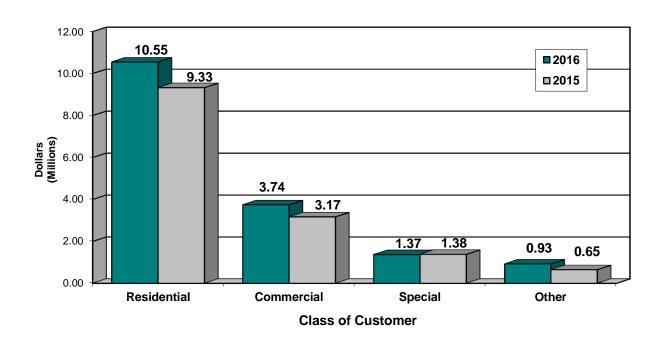
The accompanying notes are an integral part of these financial statements.

	YEAR TO DATE	
	2016	2015
Reconciliation of Net Operating Income to Net Cash From Operating Activities:		
Net Operating Income	\$2,359,417	\$2,625,374
Adjustments to reconcile net operating income to net cash provided by operating activities:		
Depreciation	5,949,875	4,271,476
Cash from changes in operating		
assets and liabilities:		005 704
Accounts Receivable and Unbilled Revenue	654,556	805 , 784
Interfund Receivables	686,030	292 , 294
Regulatory Asset-Surcharges	188,965 27,913	188,965 23,823
Materials and Supplies	21,511	(122,934)
Prepayments	161,056	63,307
Unearned Revenues	3,979,530	3,901,500
Accrued Taxes	(703,062)	(131,914)
Salaries, Wages and Fringe Benefits Payable	418,786	(468,935)
Customers' Deposits	(1,979)	10,574
Accrued Expenses and Contracts Payable	(488, 472)	(763,639)
Interfund Payables	(1,582,992)	(1,339,199)
Total Adjustments	9,311,717	6,731,102
Net Cash From Operating Activities	\$11,671,134	\$9,356,476
Reconciliation of Cash and Equity in Pooled		
Investments to Balance Sheet:		
Cash and Equity in Pooled Investments		
<pre>in Special Funds Cash and Equity in Pooled Investments</pre>	\$149,691,698	\$147,557,768
in Operating Funds	51,655,187	44,792,054
Cash and Equity in Pooled Investments	· · · · ·	
at March 31	\$201,346,885	\$192,349,822

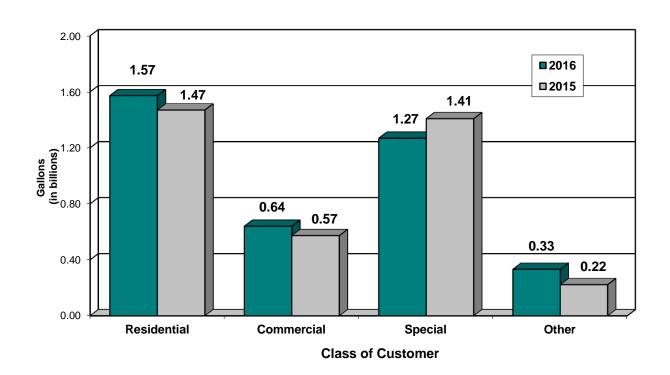
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Supplemental Data

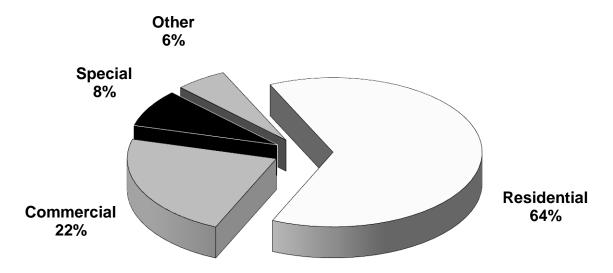
WATER SALES
Year to Date - March 2016 & 2015



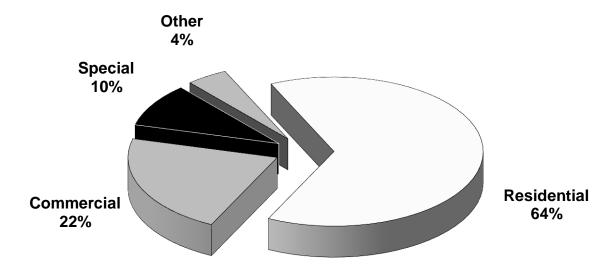
WATER CONSUMPTION Year to Date - March 2016 & 2015



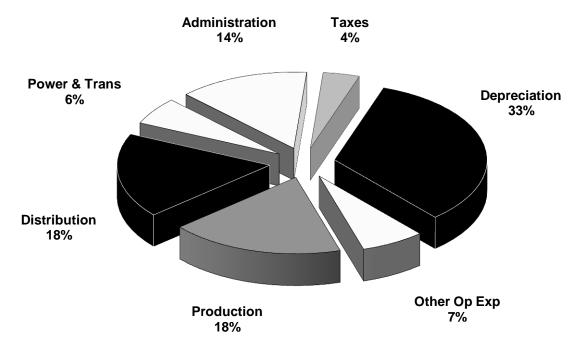
WATER SALES Year to Date - March 2016 (\$16,592,225)



WATER SALES Year to Date - March 2015 (\$14,529,856)



TOTAL OPERATING EXPENSES Year to Date - March 2016 (\$17,838,353)



TOTAL OPERATING EXPENSES Year to Date - March 2015 (\$15,020,974)

