



City of Tacoma

Resolution No.: _____

Meeting Date: December 20, 2022

**Contract and Award Letter
Purchase Resolution — Exhibit "A"**

TO: Board of Contracts and Awards
FROM: Toryono Green, Fire Chief, Fire Department
 Teresa Green, Fire Department Manager, Finance, Fire Department
COPY: City Council, City Manager, City Clerk, EIC Coordinator, LEAP Coordinator, and
 Ryan Foster, Finance/Purchasing
SUBJECT: Purchase of Three Triple Combination Pumper Fire Engines from Rosenbauer
 America, LLC
 Sourcewell Cooperative Contract No. 113021-RSD / SR3755206289 –
 December 20, 2022 City Council
DATE: November 17, 2022

RECOMMENDATION SUMMARY:

Tacoma Fire Department (TFD) recommends a contract be awarded to Rosenbauer America, LLC (Rosenbauer), Lyons, South Dakota, in the amount of \$2,764,000, plus applicable taxes, budgeted from the General Fund and Equipment Rental Service Fund, for an initial contract term of three years, for the purchase of three Triple Combination Pumper Fire Engines. The projected contract amount is \$2,764,000, plus applicable taxes, with a 10 percent contingency, for potential change orders needed throughout apparatus construction.

STRATEGIC POLICY PRIORITY:

- Strengthen and support a safe city with healthy residents.
- Assure outstanding stewardship of the natural and built environment.

This contract would allow three of the oldest and most inefficient apparatuses in TFD’s fleet to be surplus.

BACKGROUND:

Funding is included in the 2023-2024 budget to help address TFD’s severely aged fleet – with over 60 percent of the City’s entire fleet being past useful life. Manufacturing time frames for these apparatuses are over 450 days from issuing a purchase order.

ISSUE: TFD intends to purchase three pumper fire engines from Rosenbauer America, LLC using Sourcewell contract pricing.

ALTERNATIVES: TFD could choose not to purchase any pumper apparatuses at this time or delay the purchase. However, the majority of TFD’s pumper fleet is past its useful life and are in need of replacement and funds have been allocated for this purchase now. Delaying this purchase would result in increased costs – in the last four years, the cost of a pumper has increased over 50 percent.



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COMPETITIVE SOLICITATION:

Request for Proposals (RFP) Specification No. 113021 was opened October 12, 2021 through the Sourcewell Procurement Portal. A total of 74 companies registered to bid in addition to normal advertising of the project. Submittals were received from 33 respondents. Nine vendors were awarded contracts with Sourcewell after evaluation based on weighted factors including:

- Conformance to RFP Requirements (five percent of rating)
- Financial Viability and Marketplace Success (7.5 percent of rating)
- Ability to Sell and Deliver Service (10 percent of rating)
- Marketing Plan (five percent of rating)
- Value Added Attributes (7.5 percent of rating)
- Warranty (five percent of rating)
- Depth and Breadth of Offered Equipment, Products, or Services (20 percent of rating)
- Pricing (40 percent of rating)

Rosenbauer America, LLC submitted a bid that resulted in receiving one of the awarded contracts. TFD has Rosenbauer pumper apparatuses for over 40 percent of its frontline fleet and maintaining consistency of apparatuses is critical for continuity of operations.

<u>Respondent</u>	<u>Location</u> <i>(city and state)</i>	<u>Score</u>
Rosenbauer America, LLC	Lyons, South Dakota	820
Oshkosh Corporation (Pierce Manufacturing)	Oshkosh, WI	852
The Sutphen Corporation	Dublin, OH	843
P.L. Custom Body and Equipment Co., Inc.	Manasquan, NJ	840
Rev Group (E-One, Inc.)	Ocala, FL	838
MAXIMETAL Inc.	Saint-Georges, Quebec	831
Custom Fire Apparatus, Inc.	Osceola, WI	809
HME, Inc.	Wyoming, MI	804
Rock River Industries	Luverne, MN	802

CONTRACT HISTORY: New contract

SUSTAINABILITY: Rosenbauer has a strong commitment to sustainability in all its design and manufacturing and has adopted extensive environmentally friendly policies and practices, including items that have ongoing benefits such as Green Star Idle Reduction Technology. They practice environmentally friendly manufacturing and purchasing, relying on green electricity options, and reduce water usage and production waste.

EQUITY IN CONTRACTING (EIC) COMPLIANCE: Not applicable

LOCAL EMPLOYMENT AND APPRENTICESHIP TRAINING PROGRAM (LEAP)
COMPLIANCE: Not applicable



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FISCAL IMPACT:

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
5400-GFTFD – PW Fleet Fire Replacement	467700	5641500	\$2,764,000
TOTAL			Up to \$2,764,000

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
0010 – General Fund, Fire Department (transfer to Fund 5400)	254300	6539850	\$2,764,000
TOTAL			Up to \$2,764,000

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$0; impact will be in 2023-2024 when apparatuses are built, inspected, and delivered.

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes, both are included in the 2023-2024 Budget.

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED. N/A