



City of Tacoma

Resolution No.:

Meeting Date: December 13, 2022

**Contract and Award Letter  
Purchase Resolution —Exhibit "A"**

**TO:** Board of Contracts and Awards  
**FROM:** Avery Moore, Police Chief, Tacoma Police Department  
 Francesca Heard, Finance Manager, Tacoma Police Department  
**COPY:** City Council, City Manager, City Clerk, EIC Coordinator, LEAP Coordinator, and  
 Ryan Foster, Finance/Purchasing  
**SUBJECT:** Axon Dash Cameras and Equipment  
 Sourcewell Contract No. 010720-AXN / CW2253927 – December 13, 2022 City  
 Council  
**DATE:** November 21, 2022

**RECOMMENDATION SUMMARY:**

Tacoma Police Department (TPD) recommends a contract be awarded to Axon Enterprise Inc (Axon), Scottsdale, Arizona, in the amount of \$1,935,000, plus applicable taxes, budgeted from the General Fund, for an initial contract term of five years, for a projected contract amount of \$1,935,000, plus applicable taxes, for the purchase of dash cameras inclusive of software, maintenance and accessories. The projected contract total includes a 10 percent contingency in the event additional equipment is needed for maintaining the program.

**STRATEGIC POLICY PRIORITY:**

- Strengthen and support a safe city with healthy residents.
- Encourage and promote an efficient and effective government, which is fiscally sustainable and guided by engaged residents.

**BACKGROUND:**

The City awarded a contract to Axon Enterprise Inc for the purchase of evidence cloud storage in December of 2019. The contract was increased to include the purchase of body worn cameras and supporting software and accessories in August of 2020. With these systems already in place, a new contract for dash cameras is being established to integrate with current systems and allow for more opportunity of video and audio coverage in accordance with Tacoma Police Department's Policy.

ISSUE: The purpose of this project is to bring transparency to the public by placing dash cameras in patrol vehicles when officers are interacting with the community.

ALTERNATIVES: The City could request staff to do a separate competitive bid process; however, the Axon products meet the City's requirements and through use of the Sourcewell contract, the City can buy those products at national discount pricing.

**COMPETITIVE SOLICITATION:**

Request for Proposals (RFP) Specification No. 010720 was opened January 7<sup>th</sup>, 2020. Eighty companies were invited to bid in addition to normal advertising of the project. Submittals were received from 23 respondents. Four vendors were awarded contracts with Sourcewell after evaluation based on weighted factors including:

- Conformance to RFP Requirements (five percent of rating)
- Financial Viability and Marketplace Success (7.5 percent of rating)
- Ability to Sell and Deliver Service (10 percent of rating)



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- Marketing Plan (five percent of rating)
- Value Added Attributes (7.5 percent of rating)
- Warranty (five percent of rating)
- Depth and Breadth of Offered Equipment, Products, or Services (20 percent of rating)
- Pricing (40 percent of rating)

Axon Enterprise Inc submitted a bid that resulted in receiving one of the awarded contracts. TPD currently has Axon Enterprise Inc technology and maintaining consistency of this is critical for current infrastructure.

<u>Respondent</u>	<u>Location</u> <i>(city and state)</i>	<u>Score</u>
<b>Axon Enterprise Inc</b>	<b>Scottsdale, AZ</b>	<b>840</b>
Laser Aiming Systems Corp	Maple Plain, MN	830
Panasonic i-Pro Sensing Solutions	Rolling Meadows, IL	862
WatchGuard Video Inc	Allen, TX	847

CONTRACT HISTORY: New contract

SUSTAINABILITY: Not applicable

EQUITY IN CONTRACTING (EIC) COMPLIANCE: Not applicable

LOCAL EMPLOYMENT AND APPRENTICESHIP TRAINING PROGRAM (LEAP)  
COMPLIANCE: Not applicable

**FISCAL IMPACT:**

**EXPENDITURES:**

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Various General Funds	221400	Various	Up to \$1,935,000
<b>TOTAL</b>			<b>Up to \$1,935,000</b>

**REVENUES:**

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Various General Funds	Various	Various	Up to \$1,935,000
<b>TOTAL</b>			<b>Up to \$1,935,000</b>



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**FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$0**

**ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes**

**IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED. N/A**