



TO: Board of Contracts and Awards
FROM: James P. Duggan, Fire Chief, Tacoma Fire Department
Michael Fitzgerald, Assistant to the Chief, Tacoma Fire Department
COPY: City Council, City Manager, City Clerk, SBE Coordinator, LEAP Coordinator, and
Richelle Krienke, Finance/Purchasing
SUBJECT: Three Type III Ambulance Medic Units
Snohomish County Fire District No. 1 Contract Purchase Order No. 17859 – July 12,
2016
DATE: June 16, 2016

SUMMARY:

The Tacoma Fire Department (TFD) recommends a contract be awarded to Braun Northwest, Inc., Chehalis, Washington, in the amount of \$556,165, including selected equipment options, plus a three percent contingency, for a cumulative total of \$572,850, plus applicable sales tax, budgeted from the Fleet Equipment Rental Capital Fund 5400-CAPTL, to purchase three type III ambulance medic units.

STRATEGIC POLICY PRIORITY:

- Strengthen and support a safe city with healthy residents.
- Encourage and promote an efficient and effective government, which is fiscally sustainable and guided by engaged residents.

These type III ambulance medic units will be assigned as frontline firefighter/paramedic staffed advanced life support (ALS) Medic One emergency transport vehicles at three of TFD’s fire stations.

BACKGROUND:

TFD needs to replace three of its existing GMC Type III ALS ambulances with new units. Three existing frontline units will be moved to reserve status and three reserve units will be declared surplus and sold. The purchase includes an option for Stryker power equipped gurneys and power loading and unloading equipment identical to that purchased and installed in existing frontline vehicles.

ISSUE: TFD proposes to purchase the units from Braun NW using pricing and terms available from the existing contract between the vendor and Snohomish County Fire District No. 1.

ALTERNATIVES: The City of Tacoma could delay the purchase of these medic units. Delaying the purchase will increase current medic unit costs and reduce the reliability of eventual reserve equipment. The City could prepare its own Request for Bids for purchase. Preparing and processing our own RFB requires significant additional work and is unlikely to result in better pricing than the Snohomish County Fire District No. 1 contract currently available.

COMPETITIVE SOLICITATION: Snohomish County Fire District No. 1 contract Purchase Order No. 17859 was competitively solicited and includes the equipment to be purchased. The current contract term is valid through September 20, 2016. Through an interlocal cooperative purchasing agreement, the City of Tacoma can purchase the needed equipment at the prices, terms, and conditions of this contract.



CONTRACT HISTORY: New contract.

SUSTAINABILITY: Braun NW emphasizes recycling and environmental responsibility in all of its operations. The company uses recycled material in its construction work, encourages the installation of LED lighting in its constructed vehicles and has a ventilation system for their welding and other metalworking machines which reduces the amount of particulates released into the air.

SBE/LEAP COMPLIANCE: Not applicable.

RECOMMENDATION:

TFD recommends a contract be awarded to Braun Northwest, Inc., Chehalis, WA, in the amount of \$556,165, including selected options plus a three percent contingency, for a cumulative total of \$572,850, plus applicable sales tax, budgeted from the Fleet Equipment Rental Capital Fund 5400-CAPTL, to purchase three replacement type III ALS ambulance medic units.

FISCAL IMPACT:

The fiscal impact for the initial purchase is \$572,850, plus applicable sales tax.

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Fleet Equipment Rental Capital General Fund 5400-CAPTL	467000	5641500	572,850
TOTAL			\$572,850

* General Fund: Include Department

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Fleet Equipment Rental Assign Fees	467000	4345240	572,850
TOTAL			\$572,850

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$572,850 plus tax

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED.

Expenses are budgeted and covered.

BRAUN-NW inc.

150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

PROPOSAL

JUNE 8, 2016

**TACOMA FIRE DEPARTMENT
ATTN: DON VOIGT
3401-B SOUTH ORCHARD STREET
TACOMA, WA 98466**

RE: 2016 NORTH STAR TYPE III MODULE AMBULANCES

BRAUN NORTHWEST IS PLEASED TO OFFER THE FOLLOWING PROPOSAL BASED UPON THE OPEN SNOHOMISH COUNTY FIRE DISTRICT 1 BID DATED 11/18/13 WHICH IS OPEN TO INTERLOCAL PURCHASES BY OTHER AGENCIES

TWO (2) 2016 NORTH STAR 171-3 AMBULANCES ON *2016 GMC G4500 4X2 AMBULANCE PREP CHASSIS MATCHING UNIT #1751-3 "AS BUILT" SPECIFICATIONS DATED 9/11/13 AND DRAWINGS DATED 10/11/13 WITH THE FOLLOWING CHANGES:

- The chassis to be a 2016 model year

**BASE PRICE FOR SNOHOMISH COUNTY FD 1 BID.....\$167,456.00
CHANGES MADE TO THE ABOVE REFERENCED SPECIFICATIONS.....<\$ 6,537.00>
NET ADJUSTED PRICE.....\$160,919.00
TOTAL AMOUNT FOR TWO UNITS, F.O.B CHEHALIS, WA\$321,838.00***

ONE (1) 2016 NORTH STAR 171-3 AMBULANCE ON A "CUSTOMER SUPPLIED" 2016 GMC G4500 4X2 AMBULANCE PREP CHASSIS MATCHING ENCLOSED UNIT #1751-3 "AS BUILT" SPECIFICATIONS DATED 9/11/13 AND DRAWINGS DATED 10/11/13 WITH THE FOLLOWING CHANGES:

- The chassis to be a 2016 model year (Customer Supplied)
- Braun Northwest, Inc. to install driver and passenger power seats

**BASE PRICE FOR SNOHOMISH COUNTY FD 1 BID.....\$167,456.00
CUSTOMER SUPPLIED CHASSIS AND CHANGES TO SPECIFICATIONS.....<\$ 44,314.00>
NET ADJUSTED PRICE.....\$123,142.00**

Sales tax not included

SUMMARY

**PRICE FOR TWO VEHICLES INCLUDING CHASSIS.....\$321,838.00
PRICE FOR ONE VEHICLE ON "CUSTOMER SUPPLIED" CHASSIS.....\$123,142.00
MULTI-VEHICLE DISCOUNT BASED UPON <\$1,500.00> PER VEHICLE.....<\$4,500.00>
TOTAL FOR THREE (3) VEHICLES F.O.B. CHEHALIS, WA.....\$440,480.00**



EMERGENCY VEHICLES

www.braunnw.com

F.O.B.: CHEHALIS, WASHINGTON

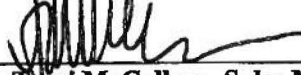
DELIVERY: APPROXIMATELY 280 DAYS ARO.

TERMS: NINETY PERCENT (90%) PAYMENT DUE UPON RECEIPT OF VEHICLE. BALANCE DUE IN THIRTY (30) DAYS.

***NOTE – PRICING IS BASED UPON CURRENT STOCK OF CHASSIS AND ARE AVAILABLE ON A FIRST COME FIRST SERVED BASES.**

Braun Northwest, Inc. is a Washington dealer (0991-A) with insurance information available upon request.

**Respectfully Submitted by
BRAUN NORTHWEST, INC**



Tami McCallum, Sales Manager

Date: 6/8/16

**We agree to accept the above proposal:
TACOMA FIRE DEPARTMENT**

Signature **Date**

Printed Name **Title**

TM/sel
cc: JW

**OPTIONS
FOR
Tacoma Fire Department
Tacoma, Washington**

Please indicate if you want the following options by initialing in the space provided and checking the appropriate "yes" or "no" box, then sign where indicated below. After completion, please return this original form to our office along with the original proposal.

Thank you!

1. Add Stryker Power Load model #6390 and Stryker Power Pro XT Cot model #6506.
ADDPER UNIT \$41,895.00
Do you want this option? Yes No _____initials

(NOTE: THIS PRICING DOES NOT INCLUDE SALES TAX.)

APPROVED BY: *(Please initial above choice (s) & sign below)*

(Signature) (Date) (Printed Name) (Title)