

## Solid Waste Management Financial Report June 2015

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### Notification

These financial statements are interim, unaudited reports prepared primarily for the use of management. Not all transactions reported in these statements have been recorded on the full accrual basis of accounting or in accordance with generally accepted accounting principles. Immaterial differences may occur due to rounding.

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Management's Discussion and Analysis

# City of Tacoma, Washington Environmental Services Department Solid Waste Management Management's Discussion and Analysis June 30, 2015

#### Introduction

The following is management's discussion and analysis (MD&A) of the financial activities of the City of Tacoma's Solid Waste Management Division (the Division) for the periods ended June 30, 2015 and 2014. The MD&A is designed to focus on significant financial transactions and activities and to identify changes in financial position. This information should be read in conjunction with the financial statements.

#### **Financial Highlights**

- The change in net position is \$228,000 in the first six months of 2015, compared to \$247,000 for the same period in 2014.
- The first six months operating revenues are \$29.1 million in 2015 and \$28.5 million in 2014.
- Total net position is \$20 million as of June 30, 2015, compared to \$20.3 million a year ago.
- Cash and equity in pooled investments or operating fund is \$24.1 million and \$29.8 million at June 30, 2015 and 2014, respectively.

#### Financial Analysis - Condensed Net Position

,	June 30,			Increase		
	2015		2014		(Decrease)	
Current, restricted, and other assets	\$	60,832,257	\$	40,686,953	\$	20,145,304
Capital assets		84,219,946		85,968,514		(1,748,568)
Deferred outflows of resources		180,705		255,479		(74,774)
Total assets and deferred outflows of resources	\$	145,232,908	\$	126,910,946	\$	18,321,962
Current liabilities and liabilities						
payable from restricted assets	\$	7,967,702	\$	6,420,847	\$	1,546,855
Noncurrent liabilities		111,299,578		94,172,935		17,126,643
Deferred inflows of resources		6,000,000		6,000,000		-
Total liabilities and deferred inflows of resources		125,267,280		106,593,782		18,673,498
Invested in capital assets, net of related debt		28,145,939		28,057,898		88,041
Restricted for bond reserves		7,428,592		1,727,986		5,700,606
Unrestricted		(15,608,903)		(9,468,720)		(6,140,183)
Total net position		19,965,628		20,317,164		(351,536)
Total liabilities, deferred inflows of resources,						,
and net position	\$	145,232,908	\$	126,910,946	\$	18,321,962

#### Current, restricted, and other assets

Current, restricted, and other assets increased by \$20.1 million over the past twelve months. The most significant changes were:

- Cash and equity in pooled investments operating funds decreased \$5.6 million partially due to a transfer \$1.7 million cash from operating fund to Nuisance Code Enforcement fund, \$1.3 million for first half interest 2015 and rolling stock for containers.
- Account receivable and unbilled revenue decreased \$456,000 and \$335,000 decreased in Allowance for uncollectible accounts due to old accounts written-off earlier this year.
- Bond reserves and debt service accounts increased \$8.1 million in both the 2006 series and 2015 Revenue bond due to bond covenant requirements.
- Construction funds increased \$18 million due to the new 2015 Revenue bond issued on March 18, 2015 and the proceeds will be used for capital projects and green vehicle purchases.

#### Deferred outflows of resources

Unamortized bond refunding costs decreased \$75,000 due to amortizing the cost over the past twelve months.

#### Current liabilities and liabilities payable from restricted assets

Total current liabilities and liabilities payable from restricted assets increased \$1.5 million. The significant changes from year to year include:

- Accounts payable decreased \$465,000 compared to last year due to reduced project spending and timing.
- The current portion of long-term debt increased \$1.5 million compared to last year due to increased bond principal payments due on December 1, 2015.
- The current portion landfill post closure liability increased \$369,000 due to current year spending for landfill post closure project cost in 2015.

#### Noncurrent liabilities

Noncurrent liabilities consist of long-term debt, related debt accounts, noncurrent compensated absences, and other post-employment benefits (OPEB) liabilities. The most significant changes were:

- The long-term debt of revenue bond principal increased by \$16.5 million due to a new \$21.1 million 2015 Revenue bond and \$4.6 million principal payments being reclassified to current liabilities for the 2006A, 2006B and 2008 Bonds due in December 1, 2015.
- Capital lease obligation decreased \$1.7 million due to the reduction in ownership of Urban Water Center property from 20% to 15.5 % effective December 31, 2014.
- Unamortized bond premium cost increased \$2.7 million due to a \$3.2 bond premium realized the 2015 Revenue bond and a reduction of \$500,000 amortized costs recognized over the past twelve months for 2006, 2008 and 2015 bonds.
- Accrued landfill post closure costs decreased \$697,000 when \$907,000 was moved to current portion liability in 2015.
- OPEB liabilities increased \$289,000 because of the annual accrual recorded at year-end 2014.

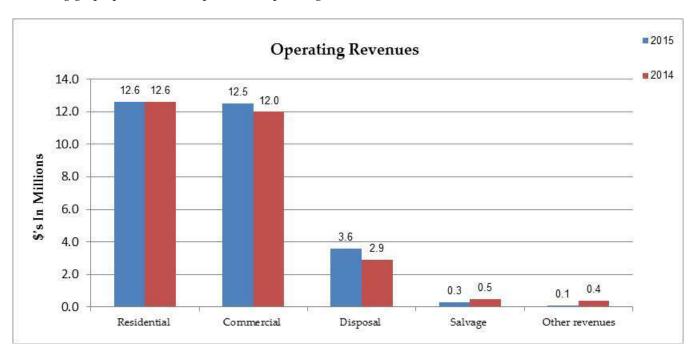
#### Deferred inflows of resources:

Deferred inflows of resources include the rate stabilization credit. Rate stabilization has not changed in the past year.

Financial Analysis - Condensed Statements of Revenues, Expenses and Changes in Net Position

		June Year-to-Date			Increase		
		2015		2014		(1	Decrease)
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Operating revenues	\$	29,128,260	\$	28,455,091	\$	673,169
Operating expenses25,257,09024,760,725496,365	Operating expenses		25,257,090		24,760,725		496,365
Net operating income 3,871,170 3,694,366 176,804	Net operating income		3,871,170		3,694,366		176,804
Nonoperating revenues (expenses):	Nonoperating revenues (expenses):						
Investment income 200,208 154,591 45,617	Investment income		200,208		154,591		45,617
Interest on revenue bonds (1,883,697) (1,527,150) (356,547	Interest on revenue bonds		(1,883,697)		(1,527,150)		(356,547)
Other expenses 367,068 209,874 157,194	Other expenses		367,068		209,874		157,194
Total nonoperating revenues (expenses) (1,316,421) (1,162,685) (153,736	Total nonoperating revenues (expenses)		(1,316,421)		(1,162,685)		(153,736)
Net income before transfers 2,554,749 2,531,681 23,068	Net income before transfers		2,554,749		2,531,681		23,068
Gross earnings taxes (2,326,304) (2,284,870) (41,434	Gross earnings taxes		(2,326,304)		(2,284,870)		(41,434)
Change in net position 228,445 246,811 (18,366	Change in net position		228,445		246,811		(18,366)
Net position - beginning 19,737,183 20,070,353 (333,170	Net position - beginning		19,737,183		20,070,353		(333,170)
Net position - ending \$ 19,965,628 \$ 20,317,164 \$ (351,536)	Net position - ending	\$	19,965,628	\$	20,317,164	\$	(351,536)

The following graph provides a comparison of operating revenues:



#### Operating revenues

Overall operating revenues increased \$673,000 the first six months of 2015, compared to a decrease of \$29,000 the same period last year. The Division did have a 5% rate increase begin January 1, 2015. The most significant changes are:

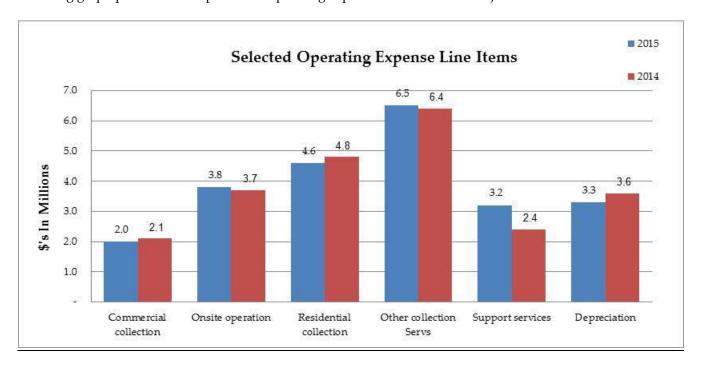
- Commercial collection revenue increased \$478,000 compared to the first six months in 2014 and the placement of commercial food waste recycling in service.
- Disposal revenues increased \$709,000 (37%) due to rate increase for landfill disposal fee which began in 2015.
- Salvage revenues decreased \$213,000 (44%) due to a low demand for recycling material and decreases in prices.
- Other operating revenue decreased \$306,000 (74%) because the Nuisance Code Enforcement program has been tremendously reduced and some payments from Pierce County household hazard waste contract payment are late.

#### Operating expenses

Operating expenses are \$25.3 million first six month 2015 compared to \$24.8 million in 2014. The areas of significant change between the years are:

- Residential collection expenses, including residential waste, comingle recycle, yard waste and call-to-haul decreased \$224,000 primarily in labor costs and overhead assessments.
- Support services expenses increased \$811,000 (33%). The variance is due to external services LRI contract accruals are now recorded in other collection services.
- Depreciation expense decreased \$305,000 due to adjustment in value for capital lease building at year-end 2014.
- Taxes increased \$205,000 in first six months due to the Excise tax refund of \$278,000 was credited in 2014 from Department of Revenue.

The following graph provides a comparison of operating expenses for each of the major cost centers:



#### Non-operating revenues (expenses)

Significant changes include:

• Interest paid net of capitalized interest increased \$357,000 (23%). Payment of \$165,000 was for the 2015 revenue bond issuance cost and \$190,000 was for the new 2015 bond interest.

#### Capital assets, net

The total capital asset balance is \$84.2 million, a decrease of \$1.7 million compared to the balance at June 30, 2014. Significant changes from year to year include:

- Landfill infrastructure increased \$365,000 due to the completion of the Landfill Paving project.
- Building increased \$1.5 million due to the completion of the Tacoma Asphalt Building.
- Machinery and equipment costs increased \$911,000. This includes \$3.9 million for purchased vehicles, \$975,000 for garbage containers, offset was disposals of \$3.9 million for vehicles.
- Accumulated depreciation increased \$2.7 million since June 30, 2014.
- Construction in progress decreased \$257,000 due to the completion and ongoing capitalization projects.

#### **Debt Administration**

As of June 30, 2015, the Division had \$79.2 million in long-term debt of which \$4.6 million is due in December 2015. This compares to long-term debt of \$61.2 million as of June 30, 2014. The bonds have underlying ratings of A2 by Moody's Investors Service, AA by Standard & Poor's, and AA-by Fitch, Inc.

The bond coverage ratio is estimated at 1.83 for June 30, 2015 compared to a ratio of 2.08 at the end of 2014. A bond coverage ratio of 1.3 is required by bond covenants for the Division.

## Financial Statements

#### City of Tacoma Environmental Services Department Solid Waste Management Statements of Net Position (Unaudited)

	June	Increase		
ASSETS	2015	2014	(Decrease)	
Current assets:				
Cash and equity in pooled investments:				
Operating funds	\$ 18,114,312	\$ 23,756,547	\$ (5,642,235)	
Rate Stabilization Fund	6,000,000	6,000,000	-	
Total cash and equity in pooled investments	24,114,312	29,756,547	(5,642,235)	
GABS 31 market rate adjustment	19,327	1,078	18,249	
Accounts receivable	6,734,533	6,990,849	(256,316)	
Allowance for uncollectible accounts	(3,613,361)	(3,948,629)	335,268	
Unbilled revenue	2,865,000	3,065,000	(200,000)	
Grant receivable - operating	44,365	263,319	(218,954)	
Total current assets	30,164,176	36,128,164	(5,963,988)	
Restricted cash and equity in pooled investments:				
Bond reserve and debt service accounts	11,888,585	3,787,452	8,101,133	
Customer deposits	98,584	84,281	14,303	
Construction funds	17,993,855		17,993,855	
Total restricted cash and equity in				
pooled investments	29,981,024	3,871,733	26,109,291	
Capital assets:				
Land	3,119,782	3,119,782	-	
Buildings	65,385,280	63,883,998	1,501,282	
Building - capital lease	6,024,273	7,568,000	(1,543,727)	
Landfill infrastructure	65,192,174	64,826,573	365,601	
Machinery and equipment	48,100,655	47,189,402	911,253	
Computer software	4,717,718	4,701,829	15,889	
Less accumulated depreciation	(109,895,877)	(107,154,387)	(2,741,490)	
Assets in service, net of depreciation	82,644,004	84,135,197	(1,491,193)	
Construction in progress	1,575,942	1,833,317	(257,375)	
Total capital assets	84,219,946	85,968,514	(1,748,568)	
Other noncurrent assets	687,056	687,056	<u>-</u>	
Total assets	145,052,203	126,655,467	18,396,736	
DEFERRED OUTFLOWS OF RESOURCES				
Unamortized bond refunding costs	180,705	255,479	(74,774)	
Total deferred outflows of resources	180,705	255,479	(74,774)	
TOTAL ASSETS AND DEFERRED				
OUTFLOWS OF RESOURCES	\$ 145,232,908	\$ 126,910,946	\$ 18,321,962	

## City of Tacoma Environmental Services Department Solid Waste Management

#### Statements of Net Position (Unaudited)

	Jun	Increase		
LIABILITIES	2015	2014	(Decrease)	
Current liabilities:				
Accounts payable	<b>\$ 1,216,798</b>	\$ 1,681,948	\$ (465,150)	
Accrued wages payable and compensated absences	755,496	693,950	61,546	
Accrued taxes payable	263,585	246,750	16,835	
Customer deposits	22,994	21,697	1,297	
Current portion of landfill closure	642,016	273,483	368,533	
Current portion of long-term debt	1,910,417	1,285,417	625,000	
Current portion of capital lease obligation	60,837	75,494	(14,657)	
Total current liabilities	4,872,143	4,278,739	593,404	
Liabilities payable from restricted assets:				
Deposits payable	96,886	82,642	14,244	
Bond interest payable	324,090	259,883	64,207	
Current portion of long-term debt	2,674,583	1,799,583	875,000	
Total liabilities payable from restricted assets	3,095,559	2,142,108	953,451	
Noncurrent liabilities:				
Long-term debt - revenue bonds	78,521,760	59,275,115	19,246,645	
Capital lease obligation	5,195,988	6,861,002	(1,665,014)	
Accrued landfill post closure costs	24,813,100	25,509,832	(696,732)	
Compensated absences	1,061,484	1,108,586	(47,102)	
Net OPEB obligation	1,707,246	1,418,400	288,846	
Total noncurrent liabilities	111,299,578	94,172,935	17,126,643	
Total liabilities	119,267,280	100,593,782	18,673,498	
DEFERRED INFLOWS OF RESOURCES				
Rate stabilization	6,000,000	6,000,000		
Total deferred inflows of resources	6,000,000	6,000,000	-	
NET POSITION				
Net investment in capital assets	28,145,939	28,057,898	88,041	
Restricted for bond reserves	7,428,592	1,727,986	5,700,606	
Unrestricted	(15,608,903)	(9,468,720)	(6,140,183)	
Total net position	19,965,628	20,317,164	(351,536)	
TOTAL LIABILITIES, DEFERRED INFLOWS				
OF RESOURCES, AND NET POSITION	\$ 145,232,908	\$ 126,910,946	\$ 18,321,962	

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#### City of Tacoma, Washington Environmental Services Department Solid Waste Management

#### Statements of Revenues, Expenses, and Changes in Net Position (Unaudited)

_	Month	of June	June Year	r-to-Date	
	2015	2014	2015	2014	% Chg
OPERATING REVENUES					
Residential collection	\$ 2,209,600	\$ 2,108,448	\$ 12,634,118	\$12,629,403	0%
Commercial collection	2,310,475	2,006,111	12,517,467	12,039,276	4%
Disposal revenues	611,110	517,238	3,602,785	2,893,697	25%
Salvage revenue	113,776	92,659	267,668	480,809	-44%
Other operating revenue	14,066	102,798	106,222	411,906	-74%
Total operating revenues	5,259,027	4,827,254	29,128,260	28,455,091	2%
OPERATING EXPENSES					
Commercial collection	323,519	336,804	2,031,192	2,111,487	(4%)
Onsite operations	654,977	712,888	3,750,484	3,733,607	0%
Residential collection	985,564	914,439	4,572,756	4,797,528	(5%)
Other collection Services	1,658,962	1,526,196	6,460,915	6,429,178	0%
Support services	597,870	114,626	3,242,715	2,431,820	33%
Other operating expenses:					
Insurance	16,818	28,896	100,908	173,745	(42%)
Depreciation	556,815	593,181	3,263,935	3,568,465	(9%)
Taxes	75,712	70,833	425,631	220,840	93%
IT services	100,229	77,635	615,141	501,465	23%
Customer services	162,862	121,032	793,413	792,590	0%
Subtotal other operating expenses	912,436	891,577	5,199,028	5,257,105	(1%)
Total operating expenses	5,133,328	4,496,530	25,257,090	24,760,725	2%
Net operating income	125,699	330,724	3,871,170	3,694,366	5%
NONOPERATING REVENUES (EXPENSES)					
Investment income	40,862	24,972	200,208	154,591	30%
Rental income	9,999	8,039	62,981	63,982	(2%)
Operating grants	100,615	7,397	120,134	211,790	(43%)
Interest paid net of capitalized interest	(318,284)	(252,099)	(1,883,697)	(1,527,150)	23%
Interest on capital lease	(23,635)	(30,997)	(141,812)	(185,982)	(24%)
Amort. of premium and refunding costs	61,182	19,689	277,383	118,133	135%
Other expense	(14,883)	427	48,382	1,951	(N/A)
Total nonoperating expenses	(144,144)	(222,572)	(1,316,421)	(1,162,685)	13%
CHANGE IN NET POSITION					
Net income before transfers	(18,445)	108,152	2,554,749	2,531,681	1%
Transfers - gross earnings taxes	(417,244)	(388,181)	(2,326,304)	(2,284,870)	2%
CHANGE IN NET POSITION	\$ (435,689)	\$ (280,029)	228,445	246,811	
NET POSITION - BEGINNING			19,737,183	20,070,353	
NET POSITION - ENDING			\$ 19,965,628	\$ 20,317,164	

#### City of Tacoma Environmental Services Department Solid Waste Management Statements of Cash Flows (Unaudited)

Statements of Cash I	Year-to-Date June 30,				Increase	
	2015		2014		(	Decrease)
CASH FLOWS FROM OPERATING ACTIVITIES						
Receipts from customers	\$	28,691,340	\$	28,405,536	\$	285,804
Payments to suppliers		(12,750,456)		(12,344,769)		(405,687)
Payments to employees		(9,531,078)		(9,286,133)		(244,945)
Taxes paid		(432,007)		(197,558)		(234,449)
Net cash from operating activities		5,977,799		6,577,076		(599,277)
CASH FLOWS FROM NONCAPITAL FINANCING						
ACTIVITIES						
Gross earnings taxes paid		(2,721,532)		(2,673,709)		(47,823)
Debt service related to enviromental cleanup		(1,665,687)		-		(1,665,687)
Operating grants received		30,894		211,790		(180,896)
Net cash from noncapital financing activities		(4,356,325)		(2,461,919)		(1,894,406)
CASH FLOWS FROM CAPITAL AND RELATED						
FINANCING ACTIVITIES						
Acquisition and construction of capital assets		(5,373,166)		(1,403,223)		(3,969,943)
Bond refunding costs		3,203,562		-		3,203,562
Debt financing and principal payments		21,095,000		-		21,095,000
Capital lease obligation		(202,262)		(260,988)		58,726
Interest expense, net of capitalized interest		(139,830)		(1,527,214)		1,387,384
Proceeds from sale of capital assets		63,151				63,151
Net cash from capital and related financing activities		18,646,455		(3,191,425)		21,837,880
CASH FLOWS FROM INVESTING ACTIVITIES						
Investment income		180,881		153,512		27,369
Rental income		62,981		63,982		(1,001)
Other investing proceeds		115		2,019		(1,904)
Net cash from investing activities		243,977		219,513		26,368
Net change in cash and equity in pooled investments		20,511,906		1,143,245		19,370,565
Cash and equity in pooled investments beginning		33,583,430		32,485,035		1,098,395
Cash and equity in pooled investments ending	\$	54,095,336	\$	33,628,280	\$	20,467,056

#### City of Tacoma Environmental Services Department Solid Waste Management

#### **Statements of Cash Flows (Unaudited)**

	Year-to-Date June 30,				Increase	
		2015	2014		(Decrease)	
Reconciliation of cash and equity in pooled investments						
to balance sheets:						
Operating funds	\$	24,114,312	\$	29,756,547	\$	(5,642,235)
Restricted funds		29,981,024		3,871,733		26,109,291
	\$	54,095,336	\$	33,628,280	\$	20,467,056
Reconciliation of operating income to net cash from operating activities:						
Operating income	\$	3,871,172	\$	3,694,365	\$	176,807
Adjustments to reconcile operating income						
to net cash from operating activities:						
Depreciation expense		3,263,935		3,568,465		(304,530)
Change in assets, liabilities, and deferred inflows						
of resources:						
Accounts receivable, net of allowance		(14,544)		241,004		(255,548)
Due from other funds		498,161		107,344		390,817
Due from other governmental units		-		(263,319)		263,319
Accounts payable		(23,820)		27,297		(51,117)
Accrued wages and compensated absences		(40,449)		(65,462)		25,013
Current environmental liabilities		(264,984)		92,083		(357,067)
Accrued taxes payable		(6,379)		23,282		(29,661)
Deposits payable and customer deposits		9,124		14,551		(5,427)
Due other funds		(1,168,351)		(722,226)		(446,125)
Unearned revenue		(146,066)		(140,308)		(5,758)
Total adjustments		2,106,627		2,882,711		(776,084)
Net cash from operating activities	\$	5,977,799	\$	6,577,076	\$	(599,277)

