



TO: T.C. Broadnax, City Manager
FROM: Jeff Lueders, Cable Communications & Franchise Services Manager, CMO/MCO
Gwen Schuler, CMO/MCO
COPY: City Council and City Clerk
SUBJECT: Request for Resolution/Ordinance for a Limited Area Franchise Agreement with
Lightspeed Networks (LSN) – for October 8, 2013 City Council meeting Date
DATE: September 9, 2013

SUMMARY:

Lightspeed Networks (LSN) is seeking a 10 year Limited Area Franchise to install approximately 505 linear feet of underground fiber optic cable to increase their connectivity and transport services to all major national wireless communication service providers.

BACKGROUND:

LSN is one of the Pacific Northwest region’s fastest growing telecommunications companies, providing integrated telecommunication solutions to carriers, education, enterprise business and government customers. These solutions include advanced network transport, access, and productized services in major cities and rural communities throughout Oregon and Washington.

LSN entered into negotiations with the City of Tacoma seeking a 10 year Limited Area Franchise. Negotiations were handled in a very thorough yet responsive manner and both sides have come to agreement. Staff will seek a “do pass” recommendation from the Government Performance and Finance Committee on October 2, 2013.

ISSUE:

LSN needs access to the City of Tacoma Right of Way to complete this installation and they have agreed to the terms and conditions set forth in the Limited Area Franchise agreement before you for your consideration.

ALTERNATIVES:

N/A

RECOMMENDATION:

It is our (Jeff Capell, Legal and Jeff Lueders, MCO-Franchise Services) recommendation that the City Council approve this Limited Area Franchise Agreement allowing Lightspeed Networks access to our City of Tacoma Right of Way per the terms and conditions outlined in this agreement. This will bring additional wireless competition and better network coverage to the region.



FISCAL IMPACT:

If you are making a commitment on the City’s behalf to receive or expend funds, then the fiscal impact section should be completed. If this does not apply, enter “There is no fiscal impact” and delete everything below this line. If you are unsure, please contact the Budget Office. If the action is to accept a donation, you do not need to complete the fiscal impact section, just note the estimated value of the donation in the background section.

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
TOTAL			

* General Fund: Include Department

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Lightspeed Networks (2013-2023)	638100	4315551	Approximately \$100,000.00 (approximately \$ 10,000.00 annually)
TOTAL			

POTENTIAL POSITION IMPACT:

POSITION TITLE	PERMANENT/PROJECT TEMPORARY POSITION	FTE IMPACT	POSITION END DATE
TOTAL			

This section should only be completed if a subsequent request will be made to increase or decrease the current position count.

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: ESTIMATED AT \$ 100,000 (\$ 10,000 annually)

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? No

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED.

Explain how expenditures are to be covered and if budget modifications are required.