



**TO:** Board of Contracts and Awards  
**FROM:** Kurtis D. Kingsolver, P.E., Public Works Director/City Engineer */icon*  
 Darius Thompson, Project Manager, Public Works Engineering  
**COPY:** City Council, City Manager, City Clerk, SBE Coordinator, LEAP Coordinator, and  
 Doreen Klaaskate, Finance/Purchasing  
**SUBJECT:** 2017 Striping Contract  
 Request for Bids Specification No. PW17-0199F – July 18, 2017  
**DATE:** June 29, 2017

**SUMMARY:**

The Public Works Department recommends a contract be awarded to Apply-A-Line, Inc., Pacific, WA, in the amount of \$317,330.06, plus a 10 percent contingency, for a cumulative total of \$349,063.07, sales tax not applicable, budgeted from the Public Works Street Fund 1065, for re-painting of a significant portion of the City’s existing roadway striping elements, including re-marking of painted bike lane striping.

**STRATEGIC POLICY PRIORITY:**

- Strengthen and support a safe city with healthy residents.

The project delivers necessary maintenance of pavement markings providing guidance and safety for motorists and bicyclists using Tacoma’s roadways. Pavement markings are especially important at night and during inclement weather when visibility may be reduced.

**BACKGROUND:**

ISSUE: The Public Works Department is responsible for the maintenance of all pavement markings within the street right-of-way. Annual contracts are typically awarded to provide pavement marking maintenance for approximately 50 percent of the City’s roadways. The extent of the striping work is constrained by available funding. The streets selected for the recommended contract were prioritized based on the condition of existing pavement markings. Striping work will be performed citywide.

ALTERNATIVES: The alternative is to not re-paint the existing lane lines, fostering continued deterioration. This alternative could compromise the safety of all roadway users.

**COMPETITIVE SOLICITATION:**

Request for Bids Specification No. PW17-0199F was opened June 20, 2017. Two companies were invited to bid in addition to normal advertising of the project. Two submittals were received. This project was listed on the City’s Purchasing website and advertised in the Tacoma Daily Index. The table below reflects the amount of the base bid.

<u>Respondent</u>	<u>Location (city and state)</u>	<u>Submittal Amount</u>	<u>Evaluated Submittal</u>
Apply-A-Line, Inc.	Pacific, WA	\$317,330.06	\$317,330.06
Specialized Pavement Marking, Inc.	Tualatin, OR	\$355,321.94	\$355,321.94

Pre-bid Estimate: \$349,019.

The recommended award is 10 percent below the pre-bid estimate.

CONTRACT HISTORY: New contract.



**SBE/LEAP COMPLIANCE:** The recommended contractor is in compliance with the Small Business Enterprise (SBE) Regulation requirements per memorandum dated June 23, 2017. The SBE goal for this project is 20 percent. The SBE participation level of the recommended contractor is 20 percent. Apply-A-Line, Inc. submitted the lowest evaluated bid per the SBE regulation requirements. The Local Employment and Apprenticeship Training Program (LEAP) goal is 221 hours.

**RECOMMENDATION:**

The Public Works Department recommends a contract be awarded to Apply-A-Line, Inc., Pacific, WA, in the amount of \$317,330.06, plus a 10 percent contingency, for a cumulative total of \$349,063.07, sales tax not applicable, budgeted from the Public Works Street Fund 1065, for re-painting of a significant portion of the City’s existing roadway striping elements, including re-marking of painted bike lane striping.

**FISCAL IMPACT:**

**EXPENDITURES:**

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
1065 CONTR – PW Street Fund	662344	5330100	\$349,063.07
<b>TOTAL</b>			\$349,063.07

\* General Fund: Include Department

**REVENUES:**

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Multimodal Transportation Funds	661309	6311068	\$349,063.07
<b>TOTAL</b>			\$349,063.07

**FISCAL IMPACT TO CURRENT BIENNIAL BUDGET:** \$349,063.07

**ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? YES**

**IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED. N/A**