TO:	Board of Contracts and Awards
FROM:	Kurtis D. Kingsolver, P.E., Public Works Director/City Engineer
	Rae Bailey, Division Manager, Public Works Street Operations
COPY:	City Council, City Manager, City Clerk, SBE Coordinator, LEAP Coordinator, and Chuck Blankenship, Finance/Purchasing
SUBJECT:	Solid Deicer and Brine Salt – WA State Contract 02714 – September 9, 2014
DATE:	August 29, 2014

SUMMARY:

The Public Works Department recommends contracts be awarded to EnviroTech Services, Inc., Greeley, CO, for the purchase of solid deicer (road salt) in the amount of $808,515.00, plus sales tax, and Salt Distributors Inc., Newman Lake, WA, for the purchase of brine salt in the amount of $415,800.00, plus sales tax. The contract amount reflects a total award of $1,224,315.00, plus sales tax, for the execution of the Street Operations Division's snow and ice removal program.

STRATEGIC POLICY PRIORITY:

- Plan for and improve public infrastructure that meets the transportation needs of all Tacoma residents and visitors.

These products will be used in the Public Works Street Operations Division's snow and ice removal program.

BACKGROUND:

ISSUE: Over the next five years, Street Operations anticipates using an estimated 1,000 tons of road salt and 600 tons of brine salt per year. With approval of these contracts, Public Works anticipates being able to undertake five years of snow and ice removal to maintain public safety during inclement weather.

ALTERNATIVES: Snow and ice control is performed using chlorides such as sodium chloride (NaCl), Magnesium Chloride (MgCl) or Calcium Chloride ($CaCl_2$). The City uses sodium chloride (NaCl) during their snow and ice removal as Magnesium Chloride (MgCl) or Calcium Chloride ($CaCl_2$) are not as environmentally friendly and are more corrosive to vehicles and infrastructure.

COMPETITIVE SOLICITATION: WA State Contract 02714 is a competitively solicited contract that meets Tacoma's competitive solicitation requirements. Through an interlocal purchasing agreement, Street Operations will procure product for snow and ice removal at the same prices, terms and conditions of said contract.

COMPETITIVE ANALYSIS: This contract was competitively bid by the WA State Department of Enterprise Services which allows state and local agencies to utilize the contract through an interlocal purchasing agreement. Street Operations is choosing to use this contract because these products meet our emergency operational needs and they are readily available at this time.

CONTRACT HISTORY: New contract.

SUSTAINABILITY: These products are used because they are more environmentally friendly than other chlorides and less corrosive to vehicles and infrastructure. Using these products also minimizes the use of sand which can impact the City storm water system.

1

SBE/LEAP COMPLIANCE: Not applicable.

RECOMMENDATION:
The Public Works Department recommends contracts be awarded to EnviroTech Services, Inc., Vancouver, WA, for the purchase of solid deicer (road salt) in the amount of $808,515.00, plus sales tax, and Salt Distributors Inc., Spokane, WA, for the purchase of brine salt in the amount of $415,800.00, plus sales tax. The contract amount reflects a total award of $1,224,315.00, plus sales tax, for the execution of the Street Operations Division's snow and ice removal program.

FISCAL IMPACT:

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT *
Street Ops & Mnt Fund 1065-STOP	662429	5220100	$1,224,315
TOTAL			**$1,224,315**

* Plus applicable sales tax

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Street Ops & Mnt Fund 1065-STOP	662424	5220100	$1,224,315
TOTAL			**$1,224,315**

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: $1,224,315.00, plus applicable sales tax.

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED: N/A

Revised: 01/29/2014