



TO: Board of Contracts and Awards
FROM: Jon Houg, Deputy Director, Tacoma Venues & Events
Kim Bedier, Director, Tacoma Venues & Events *KMB*
COPY: City Council, City Manager, City Clerk, SBE Coordinator, LEAP Coordinator, and
Cynthia Lewis, Finance/Purchasing
SUBJECT: Tacoma Dome Fixed and Telescoping Seating
Request for Proposals Specification No. PF17-0234F – August 29, 2017
DATE: August 11, 2017

SUMMARY:

Tacoma Venues & Events recommends a contract be awarded to Irwin Seating Company, Grand Rapids, MI, in the amount of \$10,478,175.40, inclusive of applicable taxes and ten percent (10%) contingency, for the Tacoma Dome Fixed and Telescoping Seating Project.

STRATEGIC POLICY PRIORITY:

- Strengthen and support a safe city.
- Assure outstanding stewardship of the built environment.
- Encourage and promote an efficient and effective government, which is fiscally sustainable.

The Tacoma Dome’s seating system is integral to the enterprise’s overall customer service experience and financial success. The current thirty four year old seating system has outlived its useful operational life. Modern seating systems are more flexible, efficient and sized to the customer of today. Rising ticket prices for concerts and other events have raised the customer expectation of comfort while attending the venue. In order to remain safe, competitive, and provide for greater patron comfort and enhanced efficiency of operations, replacement of the Tacoma Dome’s seating systems is required.

BACKGROUND:

Tacoma Venues & Events 2017-2018 Biennium Budget included the Tacoma Dome Fixed and Telescoping Seating Project. As adopted by City Council, this project provides for the demolition and removal of the existing portable, mobile, and bench seating, and the design, supply and installation of a new system.

ISSUE: This contract will provide for the demolition and removal, seating design, seating supply and installation, and warranty for the Tacoma Dome to enhance the safety and comfort of guests and increase the safety and efficiency of venue operations and conversions. This modern seating system will allow the venue to convert between events more effectively and faster, requires less fleet support, provides greater comfort for guests including armrests and increased legroom, and maintains the Tacoma Dome’s competitive placement in the region in terms of seating capacity.

ALTERNATIVES: The City of Tacoma does not have the capability or expertise to provide a suitable replacement seating system for the Tacoma Dome. In order to achieve optimum use of the Tacoma Dome and fulfill its mission to provide exemplary customer experiences, the thirty four year old seating system requires replacement and enhancement to meet current client and customer expectations. If this contract is not awarded and the project is not completed, the Tacoma Dome will require major investment in maintenance and fleet equipment to continue to use and convert the existing system. Without a contract award, safety features including aisle lighting and expanded capacity of accessible seating for mobility impaired guests will not be available.



COMPETITIVE SOLICITATION: Request for Proposals Specification No. PF17-0234F for the Tacoma Dome Fixed and Telescoping Seating Project was opened July 18, 2017. Three companies were invited to bid in addition to normal advertising of the project. Three submittals were received. Irwin Seating Company achieved the highest total score.

<u>Respondent</u>	<u>Location (city and state)</u>	<u>Score</u>
Irwin Seating Company	Grand Rapids, MI	269
StageRight Corporation	Clare, MI	208
SEDA Seating LTD	Burlington, ON, Canada	202

CONTRACT HISTORY: New contract.

SUSTAINABILITY: Each firm was asked to respond regarding sustainability practices. The scoring criteria included points for sustainable practices.

SBE/LEAP COMPLIANCE: Not applicable.

RECOMMENDATION:

Tacoma Venues & Events recommends a contract be awarded to Irwin Seating Company, Grand Rapids, MI, in the amount of \$10,478,175.40, inclusive of applicable taxes and ten percent (10%) contingency, for the fixed and telescoping seating project at the Tacoma Dome.

FISCAL IMPACT:

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
3211-Dome 2017 Tacoma Dome Bond	PAF-00033-01	Various	\$10,478,175.40
TOTAL			

* General Fund: Include Department

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
Bond Funds	PAF-00033-FS-AD-02	6310010	\$10,478,175.40
TOTAL			



POTENTIAL POSITION IMPACT: N/A

POSITION TITLE	PERMANENT/ PROJECT TEMPORARY POSITION	FTE IMPACT	POSITION END DATE
TOTAL			

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$10,478,175.40

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? No

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED.

The City is planning to issue bonds in 2017 to provide funding for capital improvements at the Tacoma Dome. The budget will be modified after bond funding has been received.