



City of Tacoma

Resolution No.: _____

Meeting Date: _____

**Contract and Award Letter
Purchase Resolution —Exhibit "A"**

TO: Board of Contracts and Awards
FROM: Daniel Key, Director, Information Technology Department
Stephanie Audas, Manager, IT Office of the Chief Information Officer (CIO)
COPY: City Council, City Manager, City Clerk, EIC Coordinator, LEAP Coordinator, and
Brittany Riolo, Senior Buyer, Finance/Purchasing
SUBJECT: Temporary Staffing Master Services
Request for Proposals (RFP) Specification No. IT25-0021F Contract Nos.
CW2276345, CW2276347, CW2276349, CW2276351, CW2276354 –
September 30, 2025 City Council
DATE: September 5, 2025

RECOMMENDATION SUMMARY:

The Information Technology ("IT") Department recommends contracts be awarded to 22nd Century Technologies, Inc., McLean, VA; Infojini, Inc., Columbia, MD; Compu-Vision Consulting Inc., North Brunswick, NJ; Zensa LLC, Redmond, WA; and TEKsystems, Bellevue, WA., each with a contract with a not-to-exceed amount of \$1,800,000, plus applicable taxes, primarily budgeted from IT Department Fund 5800 for an initial contract term of three (3) years with the option to renew for two (2) additional one-year terms, for a projected total value of \$9,000,000, plus applicable taxes, for Temporary Staffing Master Services.

STRATEGIC POLICY PRIORITY:

- Encourage and promote an efficient and effective government, which is fiscally sustainable and guided by engaged residents.

BACKGROUND:

The IT Department is establishing multiple contracts with qualified firms to provide supplemental support and professional services on an as-needed basis. These services would support the department's service portfolio, which includes Workforce Productivity, Business Automation, Decision Support, Digital Media & Publishing, Technology Operations, Strategy & Portfolio Management, Professional Services and Information Assurance. The IT Department's current master services contracts are due to expire on November 5, 2025.

ISSUE: The demand for experienced technology personnel often exceeds the capacity of City staff. At times, the hiring and contracting processes for specialized IT roles can be lengthy. Having on-call as-needed contracts in place to be able to quickly fill roles allows the IT Department, and other City Departments, to maintain operational stability and respond effectively to service demands.

ALTERNATIVES: Secure temporary staffing through the Requests for Proposal (RFP) process or contracting with specialized vendors as need arises. This would cause severe delays, as this alternative process takes a substantial amount of time.

COMPETITIVE SOLICITATION:



Request for Proposals Specification No. IT25-0021F was opened April 1, 2025. Fourteen companies were invited to bid in addition to normal advertising of the project. Forty-one submittals were received.

Five vendors, 22nd Century Technologies, Inc., Infojini, Inc., Compu-Vision Consulting Inc., Zensa LLC., and TEKSystem, LLC, submitted bids that resulted in the highest evaluated submittal after consideration of EIC participation goals. Each vendor will receive their own contract.

<u>Respondent</u>	<u>Location</u>	<u>Score</u>
22nd Century Technologies, Inc.	McLean, VA	449.78
Infojini, Inc.	Columbia, MD	434.24
Compu-Vision Consulting Inc.	North Brunswick, NJ	420.35
Zensa LLC	Redmond, WA	415.74
TEKsystems, LLC	Bellevue, WA	408.67
California Creative Solutions, Inc.	Poway, CA	390.32
Insight Global, LLC	Bellevue, WA	385.20
Kellton Tech Solutions, Inc.	Plano, TX	382.10
Eight Eleven Group, LLC	Indianapolis, IN	381.65
MW Partners, Inc.	Costa Mesa, CA	377.73
Olympic Tech Inc.	Olympia, WA	364.71
The Stergion Group, Inc.	Rancho Palos Verdes, CA	356.44
Ameri and Partners Inc	Plano, TX	356.35
Sage Group Inc.	Hazlet, NJ	354.31
2iSolutions Inc.	Edison, NJ	349.65
Cyborg Mobile	Renton, WA	346.65
Tryfacta, Inc.	Pleasanton, CA	346.58
Rang Technologies Inc.	Piscataway, NJ	344.26
LaSai Technologies, LLC	Redmond, WA	343.44
IT Motives LLC	Portland, OR	341.10
Vitosha Inc.	King of Prussia, PA	339.26
Phoenix Business Consulting	Sarasota, FL	332.63
Fuel Talent LLC	Bellevue, WA	326.68
Zirlen Technologies Inc.	Houston, TX	313.81
Varfed LLC	McLean, VA	310.84
Volitiion IIT Inc.	Leesburg, VA	310.09
Dhaka Technologies Limited	Washington, D.C,	309.86
BiSoft Consultancy Services LLC	Seattle, WA	307.60
BOTG LLC	Franklin, NC	306.39
Adroix Corp	Alpharetta, GA	304.73
Tek Wissen LLC	Ann Arbor, MI	292.78
American Technology Consulting, LLC	West Des Moines, IA	289.85



Toba Consulting LLC	Fox Island, WA	285.50
Quartic Solutions LLC	San Diego, CA	281.00
Nortal LLC	Kirkland, WA	277.50
TokuSaku Consulting	Boise, ID	275.00
Dash Technologies Inc.	Dublin, OH	264.77
Treinen Associates, Inc.	Olympia, WA	262.74
ExitBliss Consulting LLC	Happy Valley, OR	251.90
SiteCrafting	Tacoma, WA	248.50
Diskriter, Inc.	Pittsburgh, PA	193.51

Pre-bid Estimate: \$9,000,000

The recommended award is 0 percent above the pre-bid estimate.

CONTRACT HISTORY: New Contract

SUSTAINABILITY:

Vendors were asked to provide an organizational sustainability plan and/or policy, whether they have targets to reduce environmental waste and pollution that is measured and publicized, and how they will minimize these in their service delivery during the contract period. Vendors could also submit relevant certifications and/or verified results that demonstrated leadership in sustainability. These factors constituted 5 percent of the scoring of the Request for Proposals.

EQUITY IN CONTRACTING (EIC) COMPLIANCE: Not applicable - Service contract - EIC
Regulations are not yet established

LOCAL EMPLOYMENT AND APPRENTICESHIP TRAINING PROGRAM (LEAP)
COMPLIANCE: Not applicable to these contracts.

FISCAL IMPACT:

These will primarily be IT Department contracts. However, these contracts will be made available to departments throughout the City. Expenditures and revenues may vary from the impacts listed below.

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
5800 Informational Technology	Various	5310100	9,000,000
TOTAL			Up to \$9,000,000

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
5800 Information Technology	Various	Various	(\$9,000,000)
TOTAL			Up to (\$9,000,000)



FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: To be determined, as these are on-call, as-needed contracts.

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED. These are on-call, as-needed contracts. The work performed under these contracts will not always be planned or budgeted.