



**TO:** Board of Contracts and Awards  
**FROM:** Daniel Key, Director of Information Technology  
Kipling Morris, IT Manager, Information Technology Department  
**COPY:** City Council, City Manager, City Clerk, SBE Coordinator, LEAP Coordinator, and Alex Clark, Finance/Purchasing  
**SUBJECT:** Hybrid Cloud Integration – Data Protection  
NASPO ValuePoint MNWNC-130 – October 2, 2018  
**DATE:** September 17, 2018

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**RECOMMENDATION SUMMARY:**

The Information Technology Department recommends a contract be awarded to Transource Services Corporation, Phoenix, AZ, for Hybrid Cloud Integration-Data Protection, in the amount of \$335,650.00 not including applicable sales tax, per NASPO ValuePoint MNWNC-130.

**STRATEGIC POLICY PRIORITY:**

- Encourage and promote an efficient and effective government, which is fiscally sustainable and guided by engaged residents.

This contract facilitates the replacement and consolidation of file storage and backup systems as well as enabling offsite replication to cloud resources.

**BACKGROUND:**

**ISSUE:** The Information Technology Department manages and oversees the City’s file storage and backup systems. This contract provides for the replacement of the existing data protection and file storage environment and provides a new level of service by leveraging cloud-based storage as a data protection strategy with an anticipated reduction in ongoing support costs.

**ALTERNATIVES:** Forgoing replacing the existing data protection and file storage environments will prevent the City from achieving greater data protection and cost efficiencies with the reduction of ongoing support and maintenance costs for application and hardware.

**COMPETITIVE SOLICITATION:** The NASPO ValuePoint MNWNC-130, Computer Equipment, Peripherals and Related Services, was awarded to Transource Service Corporation. The contract was established 4/01/2015, with termination on 3/31/2020.

**CONTRACT HISTORY:** New contract.

**SUSTAINABILITY:** To become a more sustainable organization, Transource Services Corporation is committed to providing services in a sustainable manner and takes measures to minimize impacts to the environment in the delivery of services.

**SBE/LEAP COMPLIANCE:** Not applicable.



**FISCAL IMPACT:**

**EXPENDITURES:**

<b>FUND NUMBER &amp; FUND NAME *</b>	<b>COST OBJECT (CC/WBS/ORDER)</b>	<b>COST ELEMENT</b>	<b>TOTAL AMOUNT</b>
5800 – Information Systems	ISY-00146-01-03	5600000	\$175,965
5800 – Information Systems	ISY-00146-01-04	5600000	\$15,124
5800 – Information Systems	ISY-00146-02-01	5412190	\$87,066
5800 – Information Systems	ISY-00146-02-02	5412170	\$57,495
<b>TOTAL</b>			<b>\$335,650.00</b>

\* General Fund: Include Department

**REVENUES:**

<b>FUNDING SOURCE</b>	<b>COST OBJECT (CC/WBS/ORDER)</b>	<b>COST ELEMENT</b>	<b>TOTAL AMOUNT</b>
5800 – Information Systems	595701	5600000	\$335,650.00
<b>TOTAL</b>			<b>\$335,650.00</b>

**FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$335,650.00**

**ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes**

**IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED.**