# MARCH

## TACOMA POWER





# **Public Utility Board**

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**WOODROW JONES** 

Vice-Chair

**BRYAN FLINT** 

Secretary

MARK PATTERSON

Member

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Member

WILLIAM A. GAINES Director of Utilities/CEO

THEODORE C. COATES
Power Superintendent/COO

ANDREW CHERULLO Finance Director

DEPARTMENT OF PUBLIC UTILITIES
CITY OF TACOMA

### **MANAGEMENT ANALYSIS**

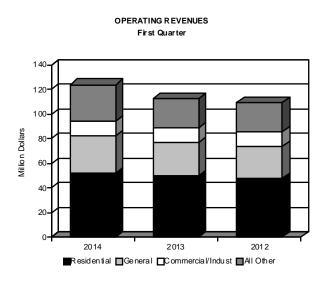
#### **Overview of the Financial Statements**

### **Summary**

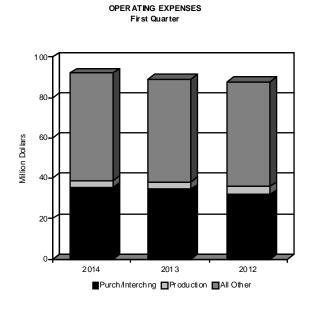
Tacoma Power's operating income at the end of the first quarter of 2014 was \$32.1 million compared to \$23.3 million a year earlier. Operating revenues increased \$11.8 million (10.5%) compared to the prior year. Operating expenses increased \$3.0 million (3.4%). Non-operating income decreased \$1.8 million (26.4%) resulting in net income of \$18.1 million in 2014 compared to \$11.4 million in 2013.

### Revenues

In the first quarter of 2014, total electric energy sales increased \$11.8 million compared with the same period a year earlier. Total sales to residential and other customers increased \$2.6 million primarily due to a residential rate increase of 3.7% effective April 1, 2013. Revenues from commercial. general. and industrial customers increased \$3.3 million primarily due to the rate increase. system average rate increase was 4.2%. Wholesale energy sales increased \$5.4 million (43.8%). Volume increased about 42% because inflows into Tacoma's hydroelectric projects in 2014 were 135% of average and in 2013 they were 78% of average.



### **Expenses**



First quarter 2014 operating expenses were \$92.1 million, up \$3.0 million (3.4%) over 2013.

Purchased power expense increased by \$1.3 million (3.7%) compared to 2013. Power purchased from BPA decreased \$1.3 million primarily due to increased credits for the Energy Conservation Agreement (ECA). Other portfolio purchases increased by \$2.6 million primarily due to trading portfolio optimization activities and prior year timing differences.

Hydraulic power production expense decreased \$0.6 million primarily due to timing differences in payments of invoices.

Customer accounts expense increased \$0.5 million primarily due to a \$0.3 million increase in bad debt expense and a \$0.1 million increase in customer records and collection expense.

Conservation expenses increased \$0.3 million primarily due to increased amortization of deferred conservation costs.

Administration and general expenses increased \$0.8 million. Labor costs increased \$0.6 million and the credit for capitalized administrative and general costs decreased \$0.3 million.

William A. Gaines

Director of Utilities/CEO

Andrew Cherullo Finance Director

# CITY OF TACOMA, WASHINGTON DEPARTMENT OF PUBLIC UTILITIES, LIGHT DIVISION Doing Business As

## **TACOMA POWER**

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Note: These financial statements are interim, unaudited reports prepared primarily for the use of management. Not all transactions reported in these statements have been recorded on the full accrual basis of accounting or in accordance with generally accepted accounting principles.

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STATEMENTS OF NET POSITION - March 31, 2014 AND March 31, 2013

ASSETS	2014	2013
UTILITY PLANT		
Electric Plant in Service	\$1,777,148,806	\$1,695,568,422
Less Depreciation and Amortization	(851,967,422)	(797,874,667)
Total	925,181,384	897,693,755
Construction Work in Progress	29,719,080	52,834,050
Net Utility Plant	954,900,464	950,527,805
NON-UTILITY PROPERTY	182,051	182,051
RESTRICTED ASSETS		
Cash and Equity in Pooled Investments:		
2002 T&D Major Project Fund	907,175	1,116,917
2005 Construction Fund	_	5,878,627
2010B Construction Fund	22,998,476	46,115,483
2013 Construction Fund	79,602,860	-
Provision for Debt Service	14,685,343	13,446,001
Special Bond Reserves	16,997,639	16,997,639
Wynoochee ReserveState of Washington	2,503,785	2,480,035
Total Restricted Assets	137,695,278	86,034,702
CURRENT ASSETS		
Cash and Equity in Pooled Investments:		
Current Fund	214,184,831	217,534,268
Customers' and Contractors' Deposits	2,860,678	2,820,622
Conservation Loan Fund	4,878,163	4,788,762
Rate Stabilization Fund	48,000,000	48,000,000
Receivables:		
Customers	22,391,416	21,193,970
Accrued Unbilled Revenue	29,416,868	27,765,060
Others	14,487,813	10,461,746
Provision for Uncollectibles	(2,755,949)	(2,355,239)
Materials and Supplies	6,663,046	6,495,666
Prepayments and Other	4,031,679	3,733,176
Total Current Assets	344,158,545	340,438,031
OTHER ASSETS		
Regulatory Asset - Conservation	39,473,225	33,389,796
Conservation Loan Fund Receivables	1,324,107	1,422,783
Total Other Assets	40,797,332	34,812,579
Deferred Outflows		
Unamortized Loss on Refunding Bonds	12,120,851	7,430,405
TOTAL ASSETS AND DEFERRED OUTFLOWS	\$1,489,854,521	\$1,419,425,573

These statements should be read in conjunction with the Notes to Financial Statements contained in the 2013 Annual Report.

NET POSITION AND LIABILITIES	2014	2013
NEW POSTMION		
NET POSITION  Net Investment in Capital Assets	\$529,528,577	\$510,281,186
Wynoochee Reserve - State of Washington	2,503,785	2,480,035
Debt Service	8,028,742	7,064,601
Unrestricted	277,127,875	270,791,855
TOTAL NET POSITION	817,188,979	790,617,678
LONG-TERM DEBT		
2004 Electric System Revenue Bonds	_	44,605,000
2005 Electric System Revenue Bonds, Series A	130,000	92,830,000
2005 Electric System Refunding Bonds, Series B	122,135,000	147,365,000
2007 Electric System Refunding Bonds	122,133,000	23,300,000
2010A Electric System Refunding Bonds	_	8,000,000
2010B Electric System Refunding Bonds	147,070,000	147,070,000
2010C Electric System Refunding Bonds	24,185,000	24,185,000
2013A Electric System Rev & Refunding Bonds	178,795,000	-
2013B Electric System Rev & Refunding Bonds	35,620,000	_
Total Bonded Indebtedness	507,935,000	487,355,000
Less: Unamortized Bond Discounts/Premiums	24,344,451	2,313,548
Net Bonded Indebtedness	532,279,451	489,668,548
CUIDDENIM I TARTI I MITEC		
CURRENT LIABILITIES Salaries and Wages Payable	2 000 407	1 605 310
Taxes and Other Payables	2,098,407 12,179,993	1,685,318
Purchases and Transmission of Power Accrued		19,376,953
Interest Payable	13,344,170 6,656,601	11,934,348 6,381,399
Current Portion of Long-Term Dobt	2,847,390	2,796,770
Current Portion of Long-Term Debt  Current Accrued Compensated Absences	32,115,000 1,026,499	28,295,000
Total Current Liabilities	70,268,060	966,845
Total current madrifices	70,200,000	71,430,033
LONG TERM LIABILITIES		
Long Term Accrued Compensated Absences	9,238,488	8,701,604
Other Long Term Liabilities	12,879,543	11,001,110
Total Long Term Liabilities	22,118,031	19,702,714
TOTAL LIABILITIES	624,665,542	580,807,895
DEFERRED INFLOWS		
Rate Stabilization	48,000,000	48,000,000
TOTAL NET POSITION, LIABILITIES AND DEFERRED INFLOWS	\$1,489,854,521	\$1,419,425,573

## STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION March 31, 2014 AND March 31, 2013

_	March 2014	March 2013
OPERATING REVENUES		
Sales of Electric Energy	\$41,097,176	\$32,094,267
Other Operating Revenues	1,309,710	1,211,655
Click! Network Operating Revenues	2,318,823	1,741,061
Total Operating Revenue	44,725,709	35,046,983
OPERATING EXPENSES		
Production Expense		
Hydraulic Power Production	495,423	1,040,150
Other Production Expense	348,116	288,394
Total Expense Power Produced	843,539	1,328,544
Purchased Power	11,386,905	11,229,232
Total Production Expense	12,230,444	12,557,776
Transmission Expense	2,197,346	1,942,947
Distribution Expense	2,143,458	2,174,249
Click! Network Commercial Operations Expense .	1,369,051	1,887,989
Customer Accounts Expense (CIS)	979,395	627,181
Conservation and Other Customer Assistance	927,752	746,494
Taxes	2,394,500	2,375,656
Depreciation	4,922,471	4,610,160
Administrative and General	3,553,886	3,240,611
Total Operating Expenses	30,718,303	30,163,063
OPERATING INCOME (LOSS)	14,007,406	4,883,920
NON-OPERATING REVENUES (EXPENSES)		
Interest Income	297,011	622,122
Contribution to Family Need	(75,000)	(75,000)
Other Net Non-Op Revenues and Deductions	(2,366,960)	59,331
Interest on Long-Term Debt	(2,218,868)	(2,127,136)
Amort. of Debt Related Costs	(119,871)	(43,365)
Interest Charged to Construction	108,263	205,901
Total Non-Operating Revenues (Expenses)	(4,375,425)	(1,358,147)
Net Income (Loss) Before Capital Contributions		
and Transfers	9,631,981	3,525,773
Capital Contributions		
Cash	619,186	626,365
BABs and CREBs Interest Subsidies	329,553	329,553
Transfers	,	,
City Gross Earnings Tax	(2.359.732)	(2.075.202)
Transfers from (to) Other Funds	(=,55),752)	(2,3,3,202)
CHANGE IN NET POSITION		
TOTAL NET POSITION - January 1		
TOTAL NET POSITION - March 31		

YEAR TO	DATE	2014 OVER	
March 31,	March 31,	(UNDER)	PERCENT
2014	2013	2013	CHANGE
\$113,234,501	\$101,953,649	\$11,280,852	11.1%
4,225,090	4,597,736	(372,646)	-8.1%
6,699,681	5,837,085	862,596	14.8%
124,159,272	112,388,470	11,770,802	10.5%
2,342,266	2,984,539	(642,273)	-21.5%
951,341	872,602	78,739	9.0%
3,293,607	3,857,141	(563,534)	-14.6%
35,712,652	34,453,866	1,258,786	3.7%
39,006,259	38,311,007	695,252	1.8%
6,210,043	6,156,938	53,105	0.9%
6,712,882	6,657,361	55,521	0.8%
4,496,276	4,630,912	(134,636)	-2.9%
2,659,168	2,181,775	477,393	21.9%
2,561,159	2,230,323	330,836	14.8%
5,020,180	5,055,498	(35,318)	-0.7%
14,783,234	13,993,819	789,415	5.6%
10,628,846	9,842,919	785,927	8.0%
92,078,047	89,060,552	3,017,495	3.4%
32,081,225	23,327,918	8,753,307	37.5%
831,223	(924,065)	1,755,288	-190.0%
(225,000)	(225,000)	_	0.0%
(2,095,531)	224,928	(2,320,459)	-1031.6%
(6,656,601)	(6,381,399)	(275,202)	4.3%
(744,372)	(130,094)	(614,278)	472.2%
289,117	631,251	(342,134)	-54.2%
(8,601,164)	(6,804,379)	(1,796,785)	-26.4%
23,480,061	16,523,539	6,956,522	42.1%
910,829	902,408	8,421	0.9%
988,660	988,660	-	0.0%
(7,269,231)	(6,853,249)	(415,982)	6.1%
	(150,165)	150,165	-100.0%
18,110,319	11,411,193	6,699,126	58.7%
799,078,660	779,206,485	19,872,175	2.6%
\$817,188,979	\$790,617,678	\$26,571,301	3.4%

These statements should be read in conjunction with the Management Discussion and Analysis in the March 2014 Financial Report.

## CITY OF TACOMA, WASHINGTON

#### TACOMA POWER

# SUMMARY OF REVENUES AND BILLINGS March 31, 2014 AND March 31, 2013

	For the month of March 2014	For the month of March 2013
OPERATING REVENUE		
Sales of Electric Energy		
Residential	\$16,983,504	\$15,418,006
Commercial	2,607,344	2,393,920
General	9,921,898	8,927,656
Contract Industrial	1,602,769	1,542,524
Public Street and Highway Lighting	279,989	108,944
Sales to Other Electric Utilities	34,442	28,228
Total Sales to Customers	31,429,946	28,419,278
Bulk Power Sales	9,667,230	3,674,989
Total Sales of Electric Energy	41,097,176	32,094,267
Other Operating Revenue		
Rentals and Leases from Elect. Property	73,138	124,370
Wheeling	834,867	690,725
Service Fees and Other	401,705	396,560
Telecommunications Revenue	2,318,823	1,741,061
Total Other Operating Revenues	3,628,533	2,952,716
TOTAL OPERATING REVENUES	\$44,725,709	\$35,046,983
BILLINGS (Number of Months Billed)		
Residential	158,894	152,537
Commercial	16,421	16,181
General	2,808	2,736
Contract Industrial	2	2
Public Streets and Highway Lighting	1,012	1,045
Sales to Other Utilities	1	1
TOTAL BILLINGS	179,138	172,502

VEAD TO	Dame	2014	
YEAR TO March 31,	March 31,	OVER (UNDER)	PERCENT
2014	2013	2013	CHANGE
2011	2015	2013	CHANGE
\$52,355,693	\$49,979,082	\$2,376,611	4.8%
7,685,468	7,125,298	560,170	7.9%
29,825,736	27,330,454	2,495,282	9.1%
4,942,753	4,713,916	228,837	4.9%
500,536	319,697	180,839	56.6%
107,190	96,843	10,347	10.7%
95,417,376	89,565,290	5,852,086	6.5%
17,817,125	12,388,359	5,428,766	43.8%
113,234,501	101,953,649	11,280,852	11.1%
	202/303/013		
737,662	782,644	(44,982)	-5.7%
2,317,035	2,639,934	(322,899)	-12.2%
1,170,393	1,175,158	(4,765)	-0.4%
6,699,681	5,837,085	862,596	14.8%
10,924,771	10,434,821	489,950	4.7%
\$124,159,272	\$112,388,470	\$11,770,802	10.5%
2,289,392	2,256,857	32,535	1.4%
229,289	226,861	2,428	1.1%
41,020	41,108	(88)	-0.2%
30	30	_	0.0%
13,404	13,116	288	2.2%
15	15	_	0.0%
2,573,150	2,537,987	35,163	1.4%

## GROSS GENERATION REPORT - March 31, 2014 AND March 31, 2013

	For the month of Mar 2014	For the month of Mar 2013
KWH GENERATED, PURCHASED AND INTERCHANGED - Gross		
Generated - LaGrande	46,147,200	25,372,900
Generated - Alder	34,502,000	14,184,000
TOTAL NISQUALLY	80,649,200	39,556,900
Generated - Cushman No. 1	12,633,000	2,456,000
Generated - Cushman No. 2	21,328,000	2,360,000
TOTAL CUSHMAN	33,961,000	4,816,000
Generated - Mossyrock	137,619,000	88,027,000
Generated - Mayfield	98,910,000	69,748,000
TOTAL COWLITZ	236,529,000	157,775,000
Generated - Wynoochee	5,579,000	4,916,000
	·	
Generated - Hood Street	673,900.00	313,600
Grant Net Actual	(142,000.00)	(146,000)
Tacoma's Share of Priest Rapids	1,920,000	2,259,000
Tacoma's Share of GCPHA	9,903,000	10,065,000
TOTAL KWH GENERATED - TACOMA SYSTEM	369,073,100	219,555,500
Purchased Power		
BPA Slice Contract	257,404,000	157,251,000
BPA Block Contract	154,411,000	160,837,000
Interchange Net	(333,823,000)	(86,163,000)
TOTAL KWH GENERATED, PURCHASED AND INTERCHANGED	447,065,100	451,480,500
Losses	3,265,621	1,502,125
Baldi Replacement	779,588	63,397
Ketron	29,131	28,244
NT PC Mutuals Schedules	(3,143,000)	(3,264,000)
PC Mutual Inadvertent	243,755	403,365
TACOMA SYSTEM FIRM LOAD	448,240,195	450,213,631
Maximum Kilowatts (System Firm Load)	796,244	819,614
Average Kilowatts (System Firm Load)	602,473	605,126
PIERCE COUNTY MUTUAL LOAD	136,466,000	138,263,000
KWH BILLED		
Residential Sales	217,412,416	205,198,943
Commercial Sales	31,819,978	30,737,242
General	173,124,032	169,807,038
Contract Industrial	39,736,542	39,820,020
Public Street and Highway Lighting	4,285,704	2,714,753
Sales to Other Electric Utilities	662,400	594,000
TOTAL FIRM	467,041,072	448,871,996
Bulk Power Sales	378,523,000	122,154,000
TOTAL KWH BILLED	845,564,072	566,295,996

YEAR TO	DATE	OVER	
Mar 31	Mar 31	(UNDER)	PERCENT
2014	2013	2013	CHANGE
109,528,200	85,809,100	23,719,100	27.6%
73,183,000	49,898,000	23,285,000	46.7%
182,711,200	135,707,100	47,004,100	34.6%
20,267,000	23,047,000	(2,780,000)	-12.1%
31,715,000	32,611,000	(896,000)	-2.7%
51,982,000	55,658,000	(3,676,000)	-6.6%
323,414,000	249,485,000	73,929,000	29.6%
245,608,000	195,953,000	49,655,000	25.3%
569,022,000	445,442,000	123,580,000	27.7%
309,022,000	413,112,000	123,300,000	27.70
12,570,000	10,581,000	1,989,000	18.8%
673,900	994,200	(320,300)	-32.2%
(142,000)	(146,000)	4,000.00	0.0%
(142,000)	(140,000)	4,000.00	0.00
5,509,000	8,552,000	(3,043,000)	-35.6%
9,903,000	10,065,000	(162,000)	-1.6%
832,229,100	666,853,300	165,375,800	24.8%
, , ,	, ,	, ,	
571,385,000	545,693,000	25,692,000	4.7%
446,416,000	465,007,000	(18,591,000)	-4.0%
(432,752,000)	(248,325,000)	(184,427,000)	-74.3%
1,417,278,100	1,429,228,300	(11,950,200)	-74.3%
5,626,680	6,221,864		
		(595,184)	-9.6%
1,980,475	222,998	1,757,477	788.1%
105,873	100,532	5,341	5.3%
(10,016,000)	(9,681,000)	(335,000)	3.5%
932,359	1,951,496	(1,019,137)	-52.2%
1,415,907,487	1,428,044,190	(12,136,703)	-0.8%
451,198,000	453,502,000	(2,304,000)	-0.5%
672,794,667	668,176,251	4,618,416	0.7%
94,481,336	91,782,812	2,698,524	2.9%
532,173,141	528,461,016	3,712,125	0.7%
124,021,542	124,136,100	(114,558)	-0.1%
9,636,061	7,969,883	1,666,178	20.9%
2,153,700	2,072,700	81,000	3.9%
1,435,260,447	1,422,598,762	12,661,685	0.9%
588,583,000	415,053,000	173,530,000	41.8%
2,023,843,447	1,837,651,762	186,191,685	10.1%

2014

#### STATEMENTS OF CASH FLOWS

	YEAR TO DATE	
	March 31,	March 31,
	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash from Customers	\$119,062,632	\$114,189,760
Cash Paid to Suppliers	(55,252,369)	(46,073,342)
Cash Paid to Employees	(23,297,442)	(26,448,866)
Taxes Paid	(5,601,002)	(5,290,892)
Conservation Loans	(16,258)	72,593
Net Cash from Operating Activities	\$34,895,561	36,449,253
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES		
Transfer Out for Gross Earnings Tax	(7,269,231)	(6,853,249)
Transfer to Fleet Services Fund	-	(150,165)
Transfer to Family Need Fund	(225,000)	(225,000)
Net Cash from Non-Capital Financing Activities	(7,494,231)	(7,228,414)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING		
ACTIVITIES		
Capital Expenditures	(9,509,312)	(9,748,950)
Principal Payments on Long-Term Debt	(28,295,000)	(28,785,000)
Interest Paid	(14,445,415)	(13,513,588)
BABs and CREBs Interest Subsidies	988,660	988,660
Contributions in Aid of Construction	910,829	902,408
Other Deferred Credits	(930,851)	(1,198,775)
Net Cash from Capital and Related		
Financing Activities	(51,281,089)	(51,355,245)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest Received	831,223	(924,065)
Other Net Non-Op Revenues and Deductions	414,167	224,928
Net Cash from Investing Activities	1,245,390	(699,137)
Net Increase Change in Cash and		
Equity in Pooled Investments	(22,634,369)	(\$22,833,543)
Cash and Equity in Pooled Investments at January 1	421,492,069	373,250,647
Cash and Equity in Pooled Investments at March 31	\$398,857,700	\$350,417,104

These statements should be read in conjunction with the Notes to Financial Statements contained in the 2013 Annual Report.

### STATEMENTS OF CASH FLOWS

	March 31,	March 31,	
	2014	2013	
Reconciliation of Net Operating Income to	<u> </u>		
Net Cash Provided by Operating Activities:			
Net Operating Income	\$32,081,225	\$23,327,918	
Adjustments to reconcile net operating income			
to net cash provided by operating activities:			
to net cash provided by operating activities.			
Depreciation	14,783,234	13,993,819	
Cash provided from changes in operating			
assets and liabilities:			
Accounts Receivable and Unbilled Revenue	(5,096,640)	1,801,289	
Conservation Loans Receivable	(16,258)	72,594	
Interfund Receivables	1,858,982	3,411,754	
Inventory, Materials and Supplies, and Other	309,043	(197,596)	
Taxes and Other Payables	(6,723,487)	591,483	
Purchased Power Payable	1,237,608	244,769	
Salaries and Wages Payable	(1,984,213)	(1,832,832)	
Customers' Deposits	66,321	(40,150)	
Regulatory Assets - Conservation	(355,765)	(948,533)	
Interfund Payables	(1,264,489)	(3,975,262)	
	<u> </u>		
Total Adjustments	2,814,336	13,121,335	
Net Cash from			
Operating Activities	34,895,561	36,449,253	
Reconciliation of Cash and Equity in Pooled			
Investments to Balance Sheet:			
Cash and Equity in Pooled Investments			
in Special Funds	\$128,934,028	\$77,273,452	
Cash and Equity in Pooled Investments	7120,731,020	711/215/152	
in Operating Funds	269,923,672	273,143,652	
Cash and Equity in Pooled Investments	200,020,072	2/3/113/032	
at March 31	\$398,857,700	\$350,417,104	
	4-1-0,30.,,00	7, 12-, 1201	

## CLICK! NETWORK

### COMMERCIAL OPERATIONS

### OPERATIONAL SUMMARY - MARCH 31, 2014

	MARCH 2014	MARCH 2013
TELECOMMUNICATIONS REVENUE		
CATV	\$1,720,893	\$1,305,332
Broadband	89,162	525
ISP	492,274	434,854
Interdepartmental	16,494	350
Total Operating Revenue	2,318,823	1,741,061
TELECOMMUNICATIONS EXPENSE-COMMERCIAL		
Administration & Sales Expense		
Salaries & Wages Expense	252,364	263,053
General Expense	(94,610)	78,654
Contract Services	924,504	1,267,333
IS & Intergovernmental Services	49,685	48,992
Fleet Services	1,128	1,025
Capitalized A & G Expense	(6,736)	(14,383)
Total Admin. & Sales Expense	1,126,335	1,644,674
Operations & Maintenance Expense		
Salaries & Wages Expense	202,105	207,498
General Expense	21,410	11,210
Contract Services	11,165	11,460
IS & Intergovernmental Services	2,730	1,537
Fleet Services	11,898	11,610
New Connect Capital	(6,592)	_
Total Oper. & Maint. Expense	242,716	243,315
Total Telecommunications Expense .	1,369,051	1,887,989
Net Revenues (Expenses) Before Taxes		
and Depreciation and Amortization	949,772	(146,928)
Taxes	318,044	359,779
Depreciation and Amortization	427,448 745,492	430,468 790,247
NET OPERATING REVENUES (EXPENSES)	204,280	(937,175)

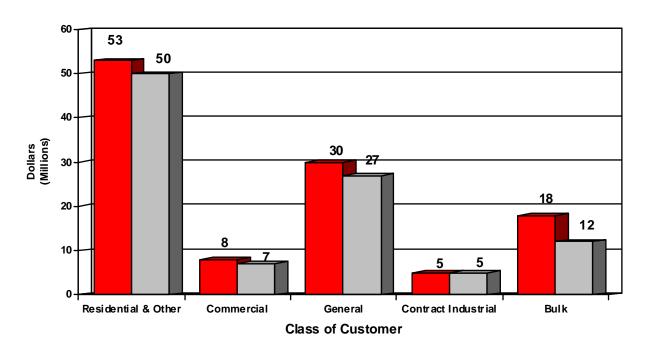
YEAR	DATE

MARCH 31	MARCH 31	2014/2013	PERCENT
2014	2013	VARIANCE	CHANGE
\$4,944,678	\$4,308,383	\$636,295	14.8%
251,062	196,431	54,631	27.8%
1,457,771	1,305,309	152,462	11.7%
46,170	26,962	19,208	71.2%
6,699,681	5,837,085	862,596	14.8%
699,343	754,026	(54,683)	-7.3%
(34,770)	107,947	(142,717)	-132.2%
3,012,013	2,933,523	78,490	2.7%
129,301	132,339	(3,038)	-2.3%
3,373	2,934	439	15.0%
(17,463)	(29,881)	12,418	-41.6%
3,791,797	3,900,888	(109,091)	-2.8%
622,155	642,769	(20,614)	-3.2%
46,471	41,190	5,281	12.8%
18,211	26,303	(8,092)	-30.8%
7,351	6,066	1,285	21.2%
34,602	36,557	(1,955)	-5.3%
(24,311)	(22,861)	(1,450)	6.3%
704,479	730,024	(25,545)	-3.5%
		(404 404)	
4,496,276	4,630,912	(134,636)	-2.9%
2,203,405	1,206,173	997,232	82.7%
2,203,403	1,200,173	771,232	02.7%
958,022	885,912	72,110	8.1%
1,282,282	1,283,659	(1,377)	-0.1%
2,240,304	2,169,571	70,733	
(36,899)	(963,398)	\$926,499	-96.2%

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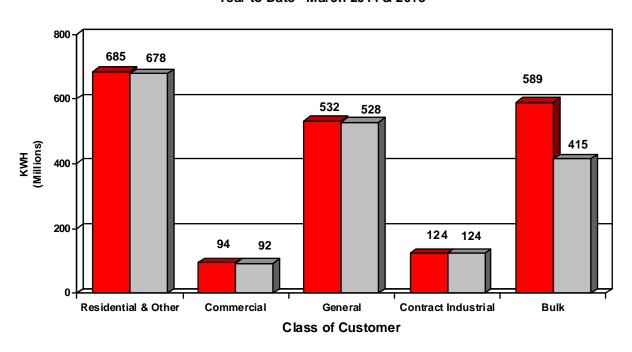
# **Supplemental Data**

### SALES OF ELECTRIC ENERGY Year to Date - March 2014 & 2013



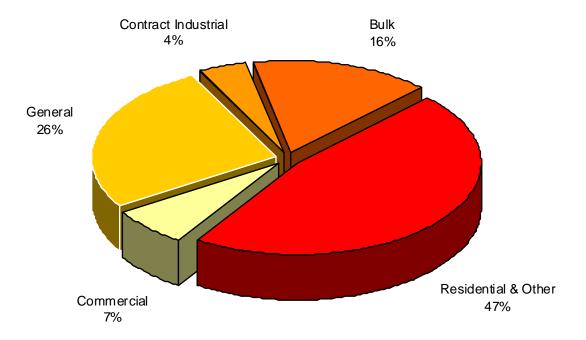
■YTD Mar 2014 ■YTD Mar 2013

TOTAL POWER BILLED
Year to Date - March 2014 & 2013

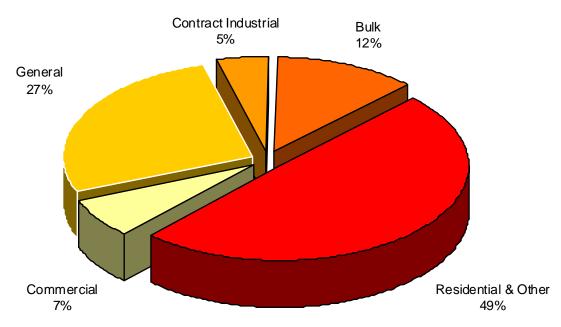


■YTD Mar 2014 ■YTD Mar 2013

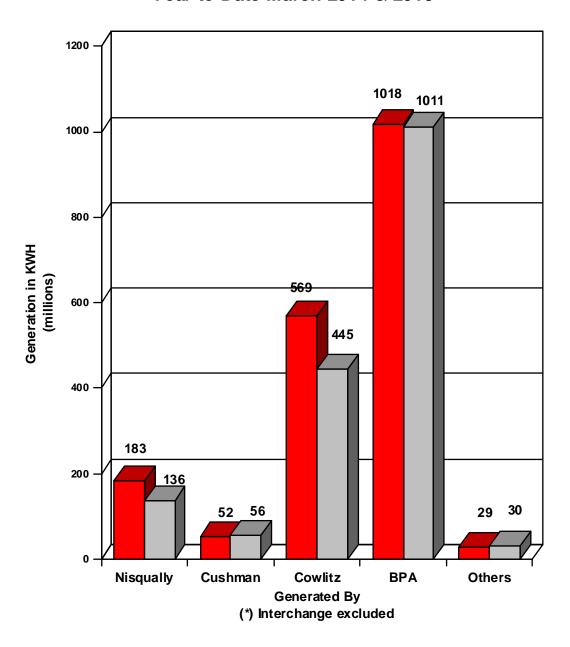
## SALES OF ELECTRIC ENERGY Year to Date - March 2014 (\$113,234,501)



## SALES OF ELECTRIC ENERGY Year to Date - March 2013 (\$101,953,649)

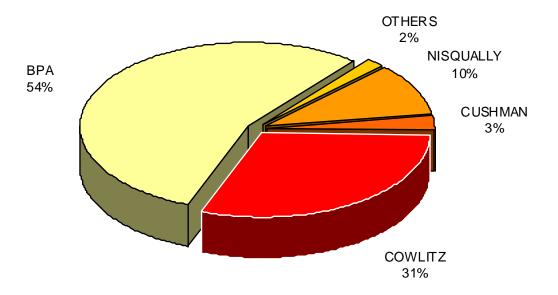


POWER SOURCES (\*)
Year to Date March 2014 & 2013

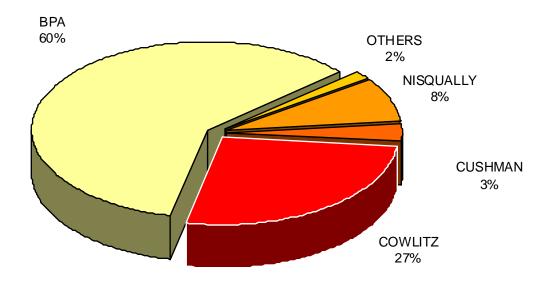


■ YTD Mar 2014 ■ YTD Mar 2013

POWER SOURCES (\*) Year to Date - March 2014

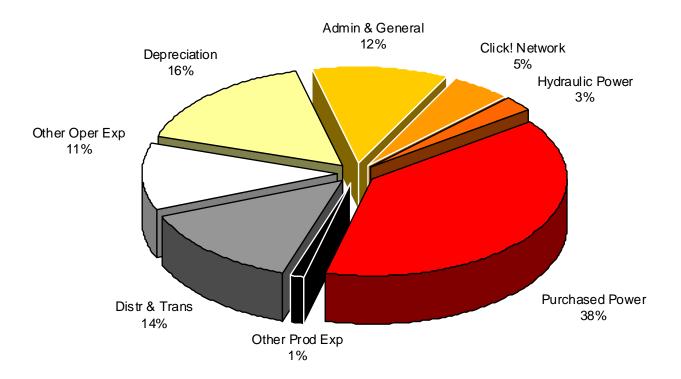


POWER SOURCES (\*) Year to Date - March 2013

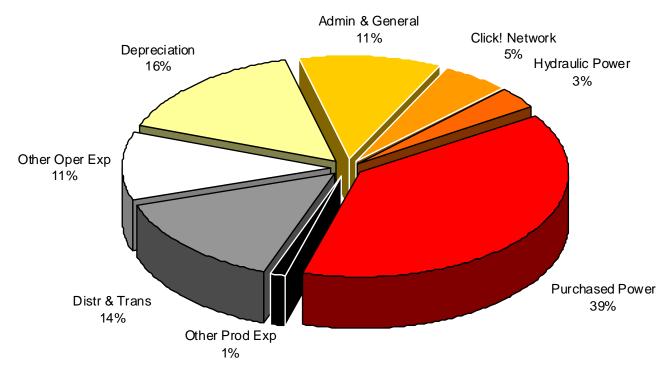


(\*) Interchange excluded

# TOTAL OPERATING EXPENSES \* Year to Date - March 2014 (\$92,078,047)



# TOTAL OPERATING EXPENSES \* Year to Date - March 2013 (\$89,060,552)



<sup>\*</sup> City Gross Earnings Taxes are not included in Total Operating Expenses.

