

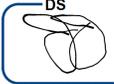


City of Tacoma

Resolution No.:

Meeting Date: March 21, 2023

**Contract and Award Letter
Purchase Resolution —Exhibit "A"**

TO: Board of Contracts and Awards
FROM: FOR Josh Diekmann, P.E. PTOE, Interim Public Works Director/City Engineer 
Rae Bailey, Division Manager, Public Works Street Operations
COPY: City Council, City Manager, City Clerk, EIC Coordinator, LEAP Coordinator, and Tina Eide, Senior Buyer, Finance/Purchasing
SUBJECT: Road Salt – Washington State Department of Enterprise Services (DES) Interlocal Purchasing Agreement - Contract 11021 – March 21, 2023, City Council
DATE: February 23, 2023

RECOMMENDATION SUMMARY:

The Public Works (PW) Department recommends contracts be awarded to the following: Salt Distributors Inc., Newman Lake, WA, in the amount of \$1,701,840, plus applicable taxes, EnviroTech Services, Inc., Greeley, CO, in the amount of \$612,000, plus applicable taxes, and LTI Inc., Lynden, WA, in the amount of \$203,652, plus applicable taxes, for a cumulative total of \$2,517,492, plus applicable taxes, budgeted from PW Street Fund 1065-STOP, initial contract term of two years, with the option to renew for four additional one-year terms, for a projected contract amount of \$7,552,476, plus applicable taxes, for the purchase of road salt.

STRATEGIC POLICY PRIORITY:

- Strengthen and support a safe city with healthy residents.
- Foster a vibrant and diverse economy with good jobs for all Tacoma residents.

Salt is used by the Public Works Department during snow/ice events to minimize the impacts to the traveling public.

BACKGROUND:

The City experiences one to two snow events per winter and in accordance with Tacoma Municipal Code (TMC) 1.06.710, the Public Works Department is responsible to remove snow and ice from City Streets. The Department accomplishes this by applying de-icing material prior to snow or ice events and removing the snow/ice from streets with snowplows that distribute salt. Depending upon the severity of the snow/ice event, the Department may use up to 3,000 tons of salt per event.

ISSUE: Over the next six years, the Street Operations Division (Street Operations) of the Public Works Department anticipates using an estimated 6,000 tons of salt per year. With approval of these contracts, Street Operations anticipates being able to undertake six years of snow and ice removal to maintain public safety during inclement weather.

ALTERNATIVES: Snow and ice control is performed using chlorides such as sodium chloride (NaCl), Magnesium Chloride (MgCl) or Calcium Chloride (CaCl₂). The City uses sodium chloride (NaCl) during their snow and ice removal as Magnesium Chloride (MgCl) or Calcium Chloride (CaCl₂) are not as environmentally friendly and are more corrosive to vehicles and infrastructure.

COMPETITIVE SOLICITATION: Washington State DES Snow and Ice Control Products was competitively bid through Solicitation 11021. The current contract term is valid through August 1,



2024. Through an interlocal purchasing agreement, Street Operations will procure product for snow and ice removal at the same prices, terms, and conditions of said contract.

CONTRACT HISTORY: New contract.

SUSTAINABILITY: These products are used because they are more environmentally friendly than other chlorides and less corrosive to vehicles and infrastructure. Using these products also minimizes the use of sand which can impact the City storm water system.

EQUITY IN CONTRACTING (EIC) COMPLIANCE: Not applicable

LOCAL EMPLOYMENT AND APPRENTICESHIP TRAINING PROGRAM (LEAP) COMPLIANCE: Not applicable

FISCAL IMPACT:

EXPENDITURES:

FUND NUMBER & FUND NAME	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
PW Street Fund 1065-STOP	662429	5220100	\$7,552,476
TOTAL			Up to \$7,552,476

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
PW Street Fund 1065-STOP	662424	5220100	\$7,552,476
TOTAL			Up to \$7,552,476

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$2,517,492

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? Yes

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED. N/A