


RAIN

READINESS ACCELERATION INNOVATION NETWORK



**2304 Jefferson Ave
Tacoma, WA**

Readiness Acceleration & Innovation Network (RAIN)

“Innovation that builds businesses and creates jobs”

THE WEDGE: an optimal center for biotech/health innovation. Leading the charge in our region.

Walking distance from UW Tacoma, MultiCare, Franciscan Health Systems & a short ride from Madigan Army Medical Center.

RAIN Mission & Vision

- RAIN will streamline and support life science innovation through diverse collaborations between experts, practitioners, and university students.
- RAIN will provide business and marketing resources and applied sciences to foster accelerated commercialization of new products that serve the military, medical, and industrial sectors.
- RAIN will create jobs and train a workforce in biotech and healthcare innovation.



RAIN Collaborative Solution

RAIN Partners

Business partnerships created within the Wedge and outside of our walls will help companies grow and create jobs.

Local Biotech Companies

Entrepreneurship thrives with think tanks between scientists, experts, data, and students developing innovative solutions.

Investor Community: Local and Int'l

Investors find opportunity and incur less risk through the proof of concept, market validation, product iteration, and business model development.



Universities and Technical Colleges

Will partner to provide resources for students to have real-life training and education with an opportunity for a certificate in laboratory protocols.

Joint Base Lewis-McChord

The base is host to the Army's second largest teaching hospital. Madigan Army Medical Center works with eligible non-federal research partners to meet the needs of soldiers and their families.

MultiCare Health System

MultiCare's Health Institute for Research and Innovation will provide support for proof of concept through its fully integrated medical record system.

Biotechnology/Health-Based Innovation Ecosystem

RAIN Current Projects

- **Partner company:** Within kitchen, providing small companies with resources and environment for growth. Resources for business/law/marketing and additional clients.
- **Partner Solutions:** A think tank of scientists, students, lawyers, business and marketing people to help mid-sized company address process deficiencies impeding growth.
- **Partner lab:** To test proof of concept of current technologies to evaluate utility for local businesses.
- **Creative lab:** Team of marketing and branding experts to support RAIN partners for business development and student education.
- **Business lab:** Team of lawyers/business experts and investors train students work force, keeping businesses and high paying jobs in our community ecosystem.

RAIN Impact: Building Biotech Builds Jobs

Fill Regional Gaps

- All Puget Sound life science space is currently in King County
- Starting a company in Seattle is costly and commute times are long
- Entrepreneurs face obstacles for proof of concept and business launch

Utilize Tacoma's Assets

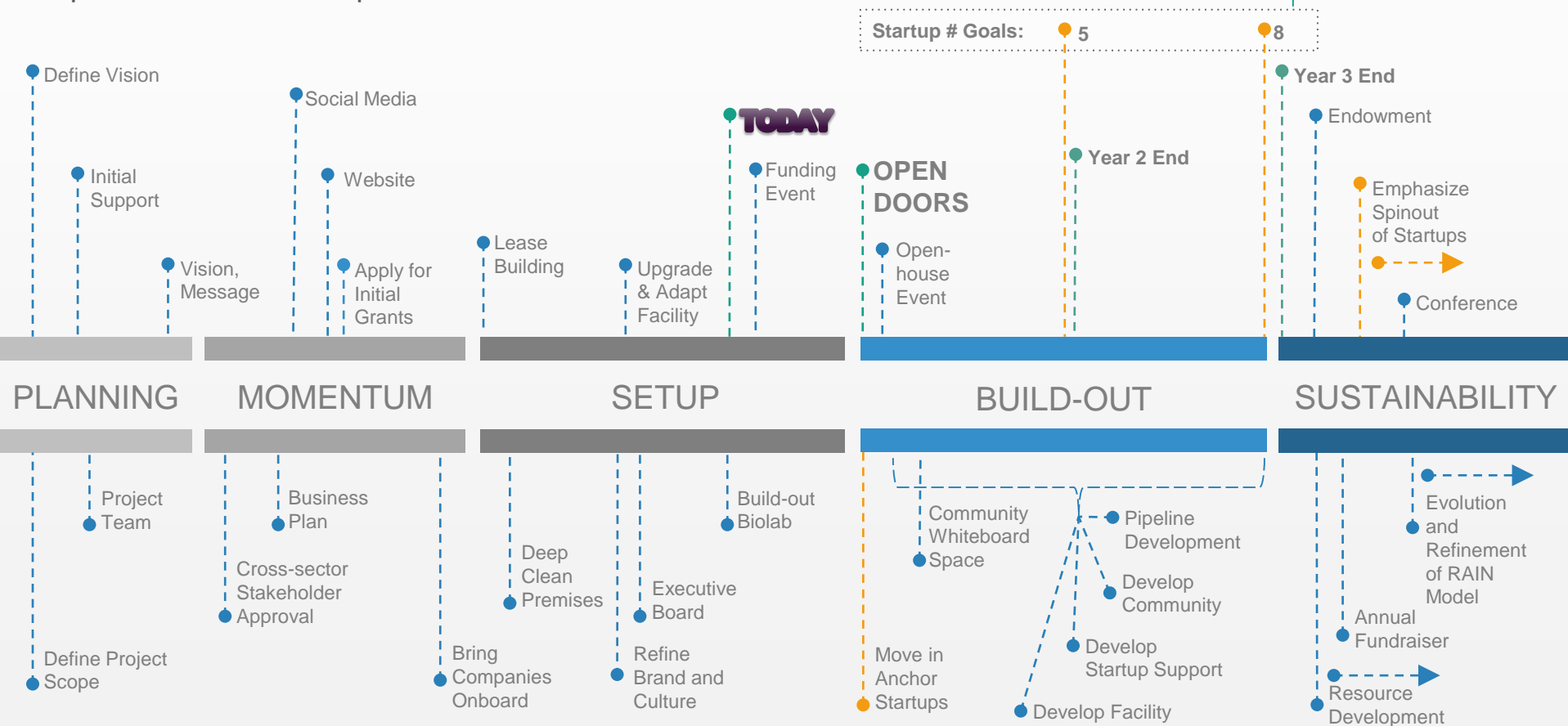
- Medical: MAMC, CHS, MHS
- DoD and DOE: JBLM, PNNL
- Universities and technical colleges: UW, WSU, PLU, UPS, Bates, TCC, Pierce
- Industrial work force
- Port of Tacoma

Create a Workforce

- Train and certify diverse students for high quality
- Enable people to start their own companies
- Create a network that enables people and resources from other parts of the region and country to interact

RAIN Business Plan Timeline

Implementation roadmap



RAIN GROWTH STRATEGY

+10/yr

Company Growth

- Source life science start-ups from surrounding regions.
- Evaluate new technologies from around the globe to apply locally.
- Start businesses from our internal RAIN ecosystem



10x/yr

Membership Growth

RAIN's partners growth target is 10 fold this year and next.

RAIN Current Needs for Growth

- **Permitting:** approval of pending permits
- **Infrastructure Support:** fiber-optic cable through Click!; recycling and trash pick-up; parking times to be extended in designated areas
- **Transit Support:** bus-routes from technical colleges and universities
- **Grants:** e.g. networking events, student scholarships, fellowships
- **Partner Support:** targeted support in local STEAM education and business partners
- **Retention:** Programs to keep emerging companies and talent in the community

RAIN is....

David Hirschberg PhD	Chairman, CEO
Paul Amoroso MD	Medical Research Director
COL David E McCune MD	BioMedical Liaison to MAMC
John Inman EdD	Commercialization Director
Mark Holcomb JD	General Counsel
Dane Jessen	COO, Program Manager
Heidi Kress	Creative Director
Kristina Maritzczak JD	Legal & Business Strategy
Josh Haney MS	Chief Operations Engineer
Judy Nguyen PhD	Head Research Scientist
Alex Lineweaver MS	Lead Lab Technician

External Advisory Board: Jane Taylor, Joe Lawless & Tenley Cederstrand

+ our AMAZING tribe of bionaut volunteers!

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