

2021-2022 Budget & Rate Proposal

City of Tacoma | Tacoma Public Utilities Joint Study Session | October 6, 2020



AGENDA



- Strategic Directives
- Public Outreach
- Proposed Rate Adjustments
- Challenges and Mitigations
- Utility Reserves
- Residential Monthly Rate Comparisons
- Affordability and Enhanced Assistance
- TPU Budget
- New Rate Structures and Adjustments
- Summary









STRATEGIC DIRECTIVES





Planning is aligned with Public Utility Board Strategic Directives

- Includes City Priority to Advance Racial Equity



































PUBLIC OUTREACH





Virtual Engagements & Meetings

- · Neighborhood Councils & Block Groups
- Franchise Cities/Local Government Partners
- Chambers of Commerce/Economic Development Organizations
- Key Account Customers and Business Districts
- Public Hearing with Utility Board Held September 23

Communications through multiple channels

· Feedback received



TPU PROPOSED RATE ADJUSTMENTS





TACOMA RESIDENTIAL AVERAGE MONTHLY BILL IMPACT

UTILITY	SYSTEM AVG. INCREASE	2021	2022		
Tacoma Power	2.0%	+\$1.84 (Apr)	+\$1.88 (Apr)		
Tacoma Water	2.0%	+\$0.81 (Jan)	+\$0.83 (Jan)		
Dual Service Total		+\$2.65	+\$2.71		

Tacoma Rail*: 3% increase to short line tariff rates in Jan. 2021 and Jan. 2022

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ALL RESIDENTIAL PROPOSED RATE ADJUSTMENTS





TACOMA RESIDENTIAL AVERAGE MONTHLY BILL IMPACT

UTILITY	SYSTEM AVG. INCREASE	2021	2022
Wastewater	2.0%	+\$0.47	+\$0.77
Surface Water	2.0%	+\$0.55	+\$0.52
Solid Waste	2.0%	+\$0.85	+\$0.94
Tacoma Water	2.0%	+\$0.81	+\$0.83
Tacoma Power*	2.0%	+\$1.84	+\$1.88
Grand Total		+\$4.52	+\$4.94

^{*}Power proposed rate increases go into effect April 1st, after high electricity usage season

^{*} Rail customers only

^{**} Rail's major rate payers are: BNSF, Union Pacific and US Oil

TACOMA POWER





2019/20 FINANCIAL CHALLENGES

- · 2019 Critical water year
- · Lower wholesale revenues combined with higher purchased power costs
- · COVID-19 has inhibited our ability to recover due to lower sales
- (\$26.4) million shortfall through August 2020
- Inflation

ACTIONS TAKEN TO MITIGATE RATE IMPACTS

- Used \$10 million of Rate Stabilization fund
- \$22 million in operating & maintenance expenses and capital spending reduced in 2020
- \$13.8 million in revenue-funded capital projects shifted to debt funding in 2020
- · 2021/22 budget reductions include \$7 million in professional services and \$1 million in training & travel
- 2021/22 Capital portfolio held at 2019/20 level, \$29.5 million shifted to debt funding



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TACOMA WATER



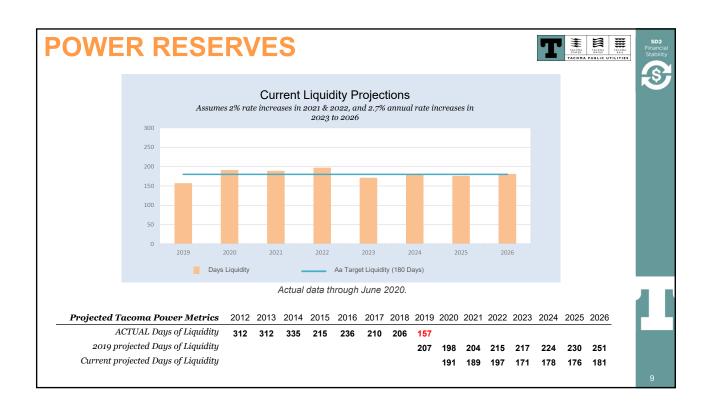


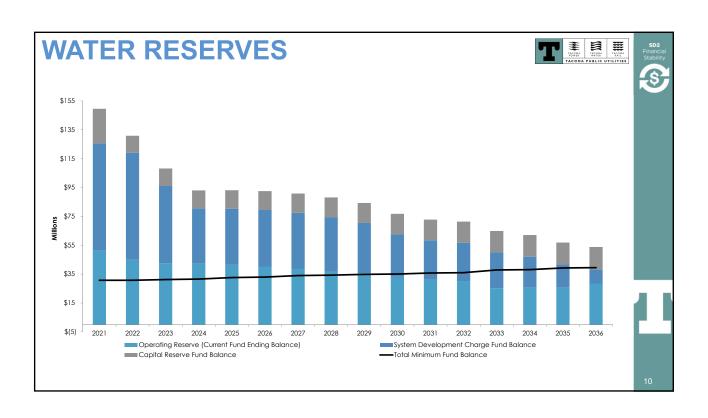
FINANCIAL CHALLENGES

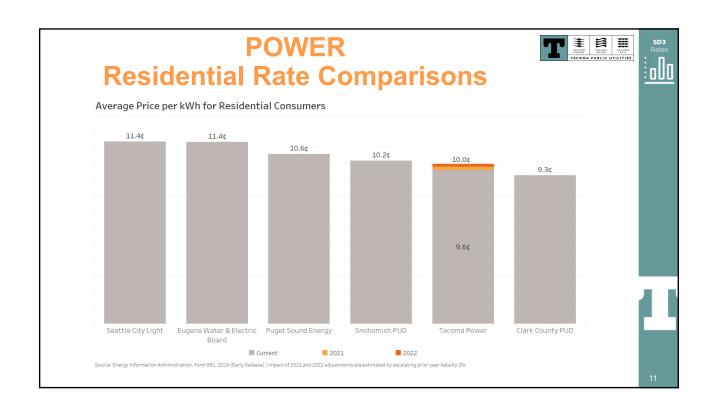
- · Delayed cash flow and increased uncollectible bills due to COVID-19
- COVID-19 ongoing economic impacts uncertain
- · Construction & general inflation impacts
- Increases in shared service costs, taxes, bad debt & credit card fees
- · Increased support for Customer Assistance and establishment of new customer grant & loan program

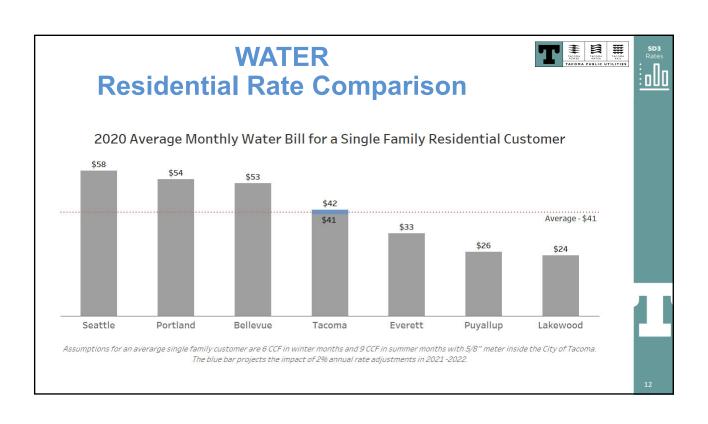
ACTIONS TAKEN TO MITIGATE RATE IMPACTS

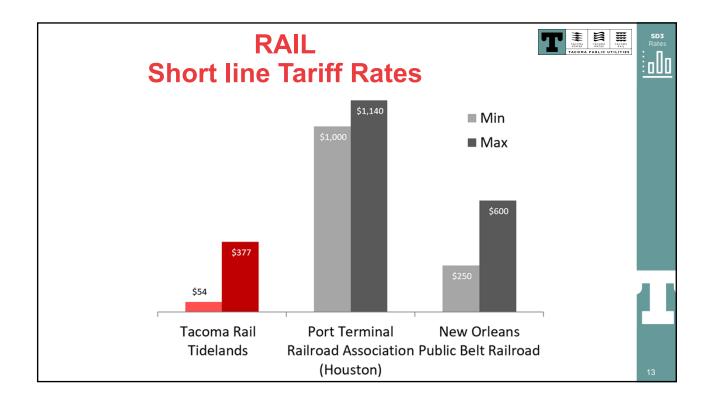
- \$6 million operating & maintenance expense reductions in 2020 added to reserves
- Increase personnel vacancy factor to \$4.8 million through prioritized hiring
- Controllable operating & maintenance expenditures reduced nearly \$3 million for 2021/22
- 2020 capital projects deferred, and 2021/22 Capital budget reduced or deferred by \$17.8 million
- 67% of increased revenue requirement funded from existing reserves
- All capital expenditures in 2021/22 funded from existing reserves











CUSTOMER ASSISTANCE 2020 Emergency Assistance Program COVID-19 pandemic response · Moratorium on involuntary disconnections implemented · Credits for utility services available to eligible households Approximately \$2.0M in utility bill assistance provided Around 11,000 households assisted **Ongoing Assistance and Program Enhancements** · Payment arrangements to ease past-due impacts MyTPU.org/BudgetBilling Budget billing Monitor affordability metrics MyTPU.org/Assistance • Assistance program enhancement considerations: Expand assistance eligibility criteria Increase assistance levels (bill credits and discount rates)

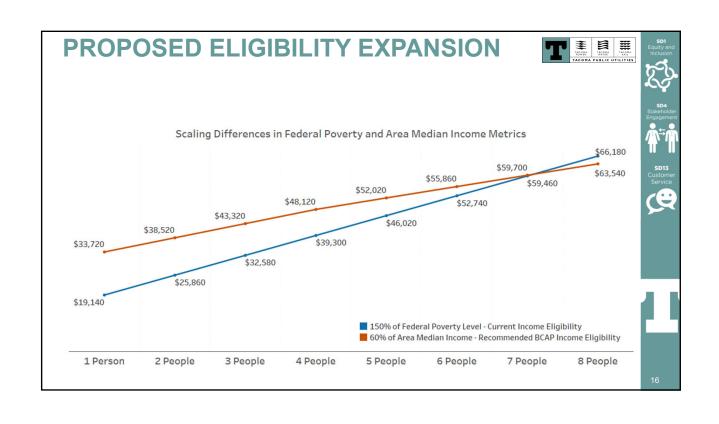
PAYMENT ASSISTANCE ENHANCEMENTS



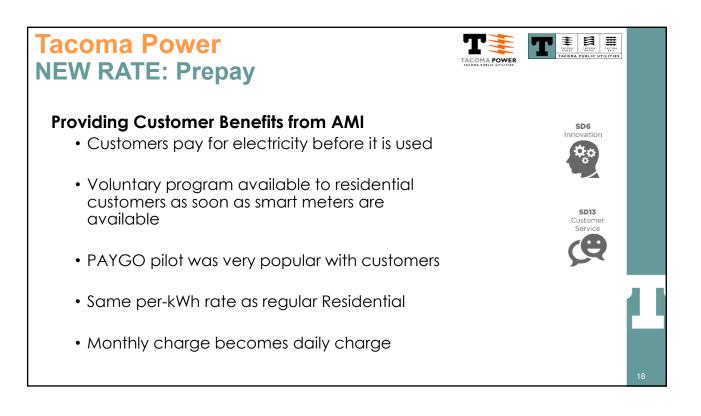
Recommendations by Utility	Power	Water	Solid Waste	Surface Water	Wastewater
Reset Monthly BCAP	\$21 → \$21*	\$7 → \$9	\$7 → \$10	\$4 → \$5	\$8 → \$11
Expand BCAP Eligibility	150% federal poverty level → 60% of area median income				
Increase Discount Rate	30% discount on bill $ ightarrow$ 35% discount on bill				

^{*} Power's current BCAP credit already exceeds the 20% average monthly bill target and is expected to continue to meet or exceed it in 2021/2022.

Recommended increases are based on meeting 20% of average monthly bill target across all utilities.



TP	U BIENNIAL BUDGE	Т	TACOMA JUBLIC UTLITTEE	SD2 Financial Stability
		2021 - 2022		
		Budget		
	(\$ in millions)	Proposal		
	O&M Expenses			
	Tacoma Power	\$806.7		
	Tacoma Water	151.7		
	Tacoma Rail	69.6		
	Total Operations & Maintenance Expenses	1,028.0		
	Debt Service			
	Tacoma Power	65.8		
	Tacoma Water	50.6		
	Tacoma Rail	1.8		
	Total Debt Service	118.2		
	Capital Outlay (Revenue Financed)	_		
	Tacoma Power	60.2		
	Tacoma Water	79.3		
	Tacoma Rail	7.0		
	Total Capital Outlay	146.5		
	Total Operating Divisions	\$1,292.7		
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Tacoma Power NEW RATE: Shore Power

TACOMA POWER

Tacoma Power supports Port electrification

- Instead of burning dirty bunker fuel in Port, ships will plug in
- Change in rate design, not reduced rate or subsidy
- Per-kWh charge easier for Port administration
- Additional retail load & revenue
- Improved air quality
- \$0.11713 per kWh in 2021 and \$0.11944 per kWh in 2022







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Tacoma Power NEW RATE: Electrofuel Non-Firm

TACOMA POWER

First-in-Nation Rate for Clean Alternative Fuels

- For renewable hydrogen production
- Tacoma Power can curtail 15% of hours with 10 minutes of notice, to take advantage of high wholesale market prices or respond to system events
- Pilot rate based on Industrial tariff with a 65MW cap





SUMMARY



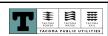
- TACORA FOLIC UTILITIES
- Continue to provide reliable service and protect customer health and safety
- Measures taken to keep budgets and rates below inflation
- Keep rate increases low and predictable and avoid large changes
- Enhanced assistance programs to help the most vulnerable





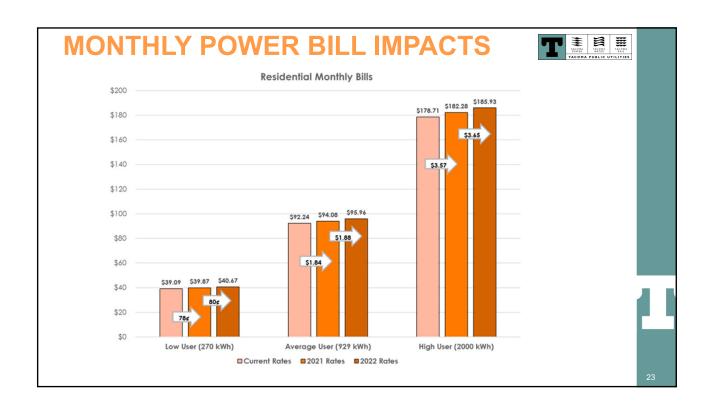
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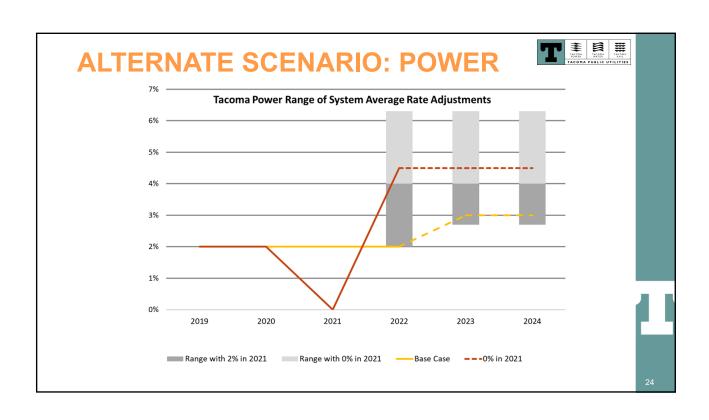
APPENDIX



- Tacoma Power
 - · Monthly bill impacts low, avg, high usage
 - Alternate Rate Scenario
 - Top Ten Customers
- Tacoma Water
 - Monthly bill impacts low, avg, high usage
 - Alternate Rate Scenario
 - Top Ten Customers
- Tacoma Rail
 - Details of proposed rate increase
 - Proposed Rate Policy Changes







ALTERNATE SCENARIO: POWER



RATE SCENARIO WITH 0% IN 2021: IMPACT TO RESIDENTIAL CLASS

	Number Of Customers	Lost Revenue in 2021
Inside City Of Tacoma	87,306	\$1,817,495
Outside City Of Tacoma	74,909	\$1,818,459

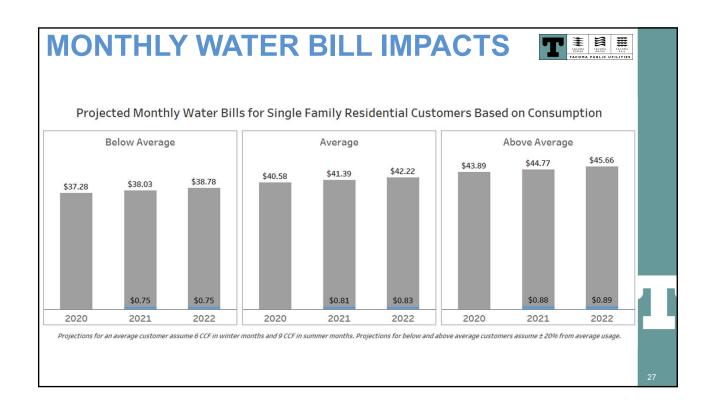
Although 46% of Tacoma Power Residential accounts are outside the City of Tacoma, they pay about 50% of the retail residential revenue for the Residential class, due to higher average usage.

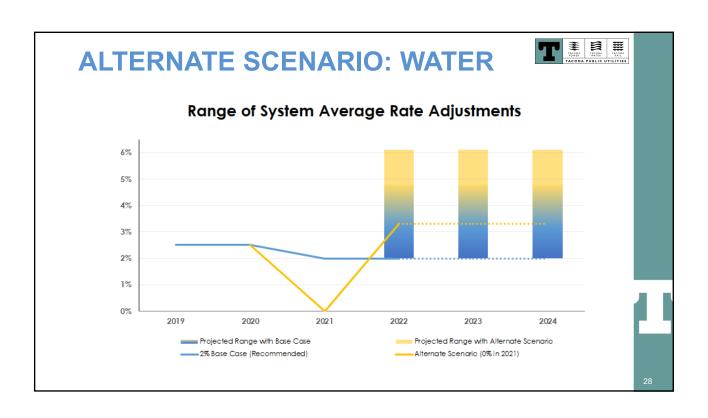
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TOP TEN POWER CUSTOMERS BY REVENUE



CUSTOMER	RATE CATEGORY	ANNUAL BILL (2019) AS % OF TOTAL RETAIL REVENUE	
WestRock	Industrial	4.3%	
Fort Lewis	Industrial	3.2%	
Praxair, Inc.	Industrial	1.6%	
MultiCare Health System	Commercial	1.0%	
Tacoma School District	Commercial	1.0%	
McChord Air Force Base	Industrial	1.0%	
Puyallup Tribe of Indians	Industrial	0.9%	
State of Washington Government Agencies	Commercial	0.9%	
City of Tacoma	Commercial	0.9%	
Pierce County Government	Commercial	0.7%	





ALTERNATE SCENARIO: WATER



RATE SCENARIO WITH 0% IN 2021: IMPACT TO RESIDENTIAL CLASS

	Number Of Customers	Lost Revenue in 2021
Inside City Of Tacoma	60,814	\$633,329
Outside City Of Tacoma	40,363	\$554,222

Although 40% of Tacoma Water Residential Customers are outside the City of Tacoma, they pay about 47% of the revenue requirement for the Residential class.



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TOP TEN WATER CUSTOMERS BY REVENUE



CUSTOMER	RATE CATEGORY	ANNUAL BILL AS % OF RETAIL REVENUE (2019)
WestRock	Industrial	7.8%
Metro Parks District	Commercial (General Service, Parks & Irrigation, Private Fire)	1.0%
Frederickson Power	Commercial (Large Volume)	0.9%
Niagara Bottling, Llc	Commercial (General Service, Large Volume)	0.5%
Us Oil & Refining	Commercial (General Service, Large Volume, Private Fire)	0.5%
James Hardie Bldg Products Inc	Commercial (General Service, Large Volume, Private Fire)	0.4%
Tacoma School District	Commercial (General Service, Parks & Irrigation, Private Fire)	0.4%
Boeing Co	Commercial (Large Volume, Parks & Irrigation)	0.2%
Multicare Health Systems	Commercial (General Service, Parks & Irrigation)	0.2%
St Joseph Medical Center	Commercial (General Service, Parks & Irrigation, Private Fire)	0.2%

RAIL Proposed		TACOMA RAIL MARGA VALID OF OUT TACOMA FUELIC UTILITIES			
Rate Adjustment Details		2020	Propose 2021	ed Rates 2022	
Demurrage tariff Last adjusted in 2018	Intermodal	\$ 51.00	\$ 52.50	\$ 54.00	
 No proposed changes 	Commercial				
Line haul rates Last adjusted in 2019	Tidelands Division	306.00	315.00	324.00	
 Rate adjustments of 3% per year See chart Miscellaneous switching tariff rates Intermodal intra-terminal rate 2020: \$75 (current rate) 	Tidelands Division Hazardous	356.00	366.50	377.00	
	Capital Division	570.00	587.00	600.00	
• 2021: \$78	Unit Train				
 2022: \$81 All other Last adjusted in 2010 Special switch, inter-terminal, intra-terminal, intra-plant Rate adjustment of 3% for 2021 	Single Spot	224.00	231.00	238.00	
	Multiple Spot	300.00	309.00	318.00	
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RAIL Proposed Rate Policy Changes



- Create a sub fund for operating surpluses for unanticipated rail volume growth
- Sub fund to be used for:
 - Workforce stability during unanticipated economic downturns
 - Locomotive upgrades & rail infrastructure
 - Grant or debt matching opportunities