



**Contract and Award Letter
Purchase Resolution – Exhibit “A”**

TO: Board of Contracts and Awards
FROM: Sionna Stallings-Ala'ilima, Fire Chief, Fire Department
Joe Meinecke, Chief of Staff, Finance, Fire Department
COPY: City Council, City Manager, City Clerk, EIC Coordinator, LEAP Coordinator, and
Ryan Foster, Senior Buyer, Finance/Procurement
SUBJECT: Purchase of One (1) Stock Aerial Fire Truck from Rosenbauer South Dakota LLC
via Cooperative Contract with Sourcewell Contract No. 082025-RSD,
SR5606171463 – April 28, 2026 City Council
DATE: April 2, 2026

RECOMMENDATION SUMMARY:

Tacoma Fire Department (TFD) recommends a contract be awarded to Rosenbauer South Dakota LLC, Lyons, SD in the amount of \$1,410,353.00, plus a 10 percent contingency, for a projected contract total of \$1,551,388.30, plus applicable taxes, budgeted from the General Fund 0010, for the purchase of one stock Commander Aerial Fire Engine.

STRATEGIC POLICY PRIORITY:

- Strengthen and support a safe city with healthy residents.
- Assure outstanding stewardship of the natural and built environment.

BACKGROUND: TFD currently has a severely aged fleet, with over 60 percent of our fleet being past useful life that has resulted in an unsustainable rise in maintenance costs and equipment failures on emergency scenes. Current market conditions result in extended manufacturing time frames for these apparatuses that last 30-52 months from issuing a purchase order.

ISSUE: TFD intends to purchase one stock aerial fire engine from Rosenbauer Sout Dakota LLC using Sourcewell contract pricing.

ALTERNATIVES: TFD could choose not to purchase an aerial apparatus at this time or delay the purchase and continue using our aging service vehicles. However, the majority of TFD's aerial fleet is past its useful service life and in need of replacement. The normal construction timeline of one apparatus lasts 30-52 months, which would be reduced to eighteen months if purchased now. Delaying this purchase will result in increased costs and longer delivery times. In the last five years the cost of an aerial apparatus has increased over 50 percent.

COMPETITIVE SOLICITATION: Rosenbauer South Dakota LLC has a Sourcewell Contract No. 082025-RSD that was competitively solicited and is valid through December 8, 2029. This contract meets Tacoma's competitive solicitation requirements by means of a cooperative purchasing agreement with Sourcewell. Purchasing through this cooperative contract provides the City increased savings by pooling resources to leverage the market through volume discounts.



CONTRACT HISTORY: New contract

SUSTAINABILITY: Rosenbauer South Dakota LLC has a strong commitment to sustainability in all its design and manufacturing and has adopted extensive environmentally friendly policies and practices, including items that have ongoing benefits such as Green Star Idle Reduction Technology. They practice environmentally friendly manufacturing and purchasing, relying on green electricity options, and reducing water usage and production waste.

EQUITY IN CONTRACTING (EIC) COMPLIANCE: Not applicable - EIC Exception: Interlocal/Cooperative Purchasing

LOCAL EMPLOYMENT AND APPRENTICESHIP TRAINING PROGRAM (LEAP) COMPLIANCE: Not Applicable

FISCAL IMPACT:

EXPENDITURES:

FUND NUMBER & FUND NAME *	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
5400-GFTFD – PW Fleet Fire Replacement	467700	5641500	\$1,551,388.30
TOTAL			Up to \$ 1,551,388.30

REVENUES:

FUNDING SOURCE	COST OBJECT (CC/WBS/ORDER)	COST ELEMENT	TOTAL AMOUNT
0010 – General Fund, Fire Department (transfer to Fund 5400)	253000	6539850	(\$1,551,388.30)
TOTAL			Up to (\$1,551,388.30)

FISCAL IMPACT TO CURRENT BIENNIAL BUDGET: \$ 1,551,388.30

ARE THE EXPENDITURES AND REVENUES PLANNED AND BUDGETED? No

IF EXPENSE IS NOT BUDGETED, PLEASE EXPLAIN HOW THEY ARE TO BE COVERED. The contract is currently unbudgeted and the Department will monitor possible savings and will bring forward a 2026 year-end budget amendment.